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Dollar's Drop: the layers of the layer of the Has the Fall Reached the Crisis Stage?

Analysts Say Currency Is Unlikely to Rebound Until the Fed Intervenes

> By Carl Gewirtz nal Herald Tribune

PARIS - The dollar is in a downtrend. and for leading currency analysts that is a fact, not a prediction.

The only issues are whether the currency is headed modestly or substantially lower against the Deutsche mark and the yen and whether the movement constitutes the start of a dollar crisis.

The dollar traded briefly last week below its historic low of 96.65 yen and ended trading at 97.24 yen on Friday in New York. The dollar hit a two-year low against the mark before closing the week at 1.50 DM. But these small recoveries failed to

Benoit Jadouhl at Chase Manhattan Bank in New York dismissed the moves as typical end-of-week profit-taking and preweekend closing of positions.

"The dollar is in a downtrend," he said. "The negative feeling is well embedded, and the upcoming congressional elections

are not going to help the dollar."

He added: "There is a total lack of confidence in the Clinton administration. which appears to have no clear dollar poli-

On Friday, Treasury Secretary Lloyd Bentsen did his utmost to explain that the markets had misunderstood his midweek comment that the United States had "no plans to intervene," which triggered a big

But analysts brushed aside the clarifications, asserting that the real issue was a fear that the Federal Reserve Board was a ka mige sinne selfe zens, he best knei 💃 not acting forcefully enough to tame the pace of the U.S. expansion and to thwart a sport in the inflation rate.

"Decisive Fed action, backed by the administration's support, should limit the dollar's risks of a sharp new drop," said John Lipsky at Salomon Brothers in New York. But even he said that "few reasons exist to expect that the dollar can be more than

"A significant dollar rebound is difficult envision envirme soon," he said.

Neil MacKinnon at Citibank in London said: "There's scope for further declines." He predicted the dollar would be testing its historic lows against the yen and the mark

very soon. The dollar, he said, is down because it is responding to fundamental factors in the United States and Europe and to capital flows. "There's no reason for panic" if the

currency continues to slip, he said. The main issues upsetting markets are the timing and size of the Federal Reserve's next move on interest rates. This uncertainty unsettles the bond market, where the yield on 30-year bonds touched a two-year high of 8.03 percent last week, and rattles

equities markets.

The skepticism over the Fed's commitment to restrain prices is related to the anxiety over the U.S. current-account deficit," said Paul Chertkow, an analyst at Union Bank of Switzerland in London.

"The linkage is funding," he said. "If the trade deficit continues to trend higher and inflationary pressures intensify beyond the Fed's expectation, investors will refrain from placing funds in U.S. instruments in

See DOLLAR, Page 8

Kiosk

Sri Lanka Blast Kills Opposition's Leader And 50 at Party Rally

COLOMBO (AP) — The opposi-tion candidate for president and four top leaders of his party died Sunday in a bomb blast that killed about 50 people at an election rally, the police and hospital officials said.

The explosion on the outskirts of Colombo that killed Gamini Dissanayake came less than three weeks before the Nov. 9 election and one day before peace talks were to resume with Tamil guerrillas to end an 11-year ethnic war. The police said there was no indication of who was responsible.

Mr. Dissanayake was an outspoken critic of the peace talks. The government warned him three weeks ago that the guerrillas would try to kill him.

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WAITING TO BE FREED — A Palestinian arrested for entering Israel The Gaza Strip has been sealed since a terrorist bombing last week in which

Malaria Outbreak in India

Officials Dispute Death Toll in Western State

NEW DELHI — The government on and said that the reports were "totally unday ordered the widespread spraying wrong and exaggerated." He said that

state, denied the severity of the outbreak

Officials of the federal Health Minis-

try ordered doctors in Rajasthan on Sun-

day to survey the magnitude of the out-

break by visiting every house in the

Private health groups said most of the

victims in Rajasthan, a mostly desert

region, were found to be infected with a

form of malarial parasite that attacks the

See MALARIA, Page 4

affected districts, the Press Trust of In-

fewer than 300 people had died.

Compiled by Our Staff From Dispatches

Sunday ordered the widespread spraying

of insecticide to wipe out malaria-carry-

ing mosquitoes that have caused several

hundred deaths in northwestern India,

Independent health groups said that

hundreds of thousands of people were at

According to reports in newspapers

and from private health groups, up to

4,000 people have died from malaria in

the area since August. But Rajendra Rathore, health minister in Rajasthan

risk in the outbreak in Rajasthan state, dia said.

news reports said.

on the Pakistan border.

illegally being released on Sunday on the Gaza border by an Israeli policeman. 23 died. Dozens of Hamas militants have been arrested since then. Page 8.

Inside Story: Why the Gulf War Ended When It Did

By Michael R. Gordon and Bernard E. Trainor New York Times Service

On Feb. 27, 1991, President George Bush and his senior advisers assembled in the Oval Office to make what has turned out to have been a pivotal decision of the Gulf War: when to stop attacking Iraq's fleeing army.

Seated in his customary white chair near the fireplace, Mr. Bush was worried that the reports of carnage in Kuwait could public-relations defeat.

But the president made clear that he would defer to the Pentagon's top general

on the timing of the war's end, as he had on strategy and forces.

"What do you need?" he asked General Colin L. Powell, then the chairman of the Joint Chiefs of Staff, according to previously undisclosed notes taken by a partici-

General Powell was also concerned that the bombardment of the Iraqi forces would tarnish the image of the U.S. military. Relying on his political instincts as well as his intuitions as a soldier, he made the case for wrapping up the ground war, which had begun three days earlier.

"We are in the home stretch," General Powell said, adding that General Norman Schwarzkopf, the allied commander,

agreed with the assessment: "Today or tomorrow by close of business."

Even as he accepted General Powell's assessment and made the land offensive a "100-hour war," however, Mr. Bush sensed

something was missing.
"Why do I not feel elated?" he asked aloud. "But we need to have an end. People want that. They are going to want to know we won and the kids can come home. We do not want to screw this up with a sloppy, muddled ending,"
Such an ending, however, is exactly

what the United States has go

Three and a half years later, the Iraqi Republican Guard forces that General Powell thought had been largely destroyed

have again menaced Kuwait, and President Saddam Hussein of Iraq is unbowed. Earlier this month, some of the same U.S. units that took on the Iraqis in 1991 were ordered back to the Gulf to prevent a possible second Iraqi invasion.

The story of how the Gulf War ended has never been fully disclosed. Interviews with nearly all of the senior participants, as well as private notes and classified documents, now show that what some officials considered an inconclusive close to the conflict resulted from a misjudgment of the Iragis' military capabilities, a failure to coordinate war plans among the military

See WAR, Page 8

Republicans Likely to Gain At Statehouse Level as Well

By Richard L. Berke

New York Times Service
WASHINGTON — Led by three aggressive, conservative newcomers, Republicans appear poised for significant gains in races for governor, with candidates ahead or in tight races in the nation's eight biggest and most politically important

The Democratic governors in three of the states are slightly behind or dead even in most polls, facing three inexperienced challengers: in New York, State Senator George Pataki is giving Governor Mario M. Cuomo the race of his career, while President George Bush's eldest son, George W., seeks to unseat Governor Ann W. Richards in Texas. Another Bush son, Jeb, is leading Governor Lawton Chiles in Florida.

The latest polls show these incumbent Republican governors hold comfortable leads: Pete Wilson of California, Jim Edgar of Illinois, John Engler of Michigan and George V. Voinovich of Ohio. Of the eight states, only in Pennsylvania is the Democratic candidate, Lieutenant Governor Mark Singel, barely ahead of his Republican opponent, Representative Thom-

as J. Ridge, and that race could go either

In all of the 36 gubernatorial contests, the only Republican governor who is well behind in the polls is Fife Symington of Arizona, who faces serious legal troubles over his involvement in a savings and loan

association that failed. These challenges pose a new worry for Democrats, who already fear that they could lose control of Congress in next month's elections. While local issues may be playing a bigger role in the gubernatorial than congressional contests, officials in both parties say that the same wave of anti-government, anti-incumbency anger battering Washington officeholders is at work in the gubernatorial races as well.

There are several reasons why Democrats would hate to lose these races. Some have to do with 1996. The large states are viewed as important organizational and fund-rassing bases for any presidential campaign. And many Republican political professionals put Mr. Wilson at the top of the list of candidates for the party's presidential nomination, dismissing the gover-

See RACE, Page 8

U.S. Diverts Ship Thought To Carry Fuel From Iraq

Vessel Is Sent to Kuwait After U.S. Forces Check For Embargo Violations

Compiled by Our Staff From Dispatches KUWAIT - A U.S. warship intercepted a vessel suspected of carrying Iraqi fuel in violation of UN sanctions and diverted it to Kuwait under escort for further inves-

tigation Sunday, officials said. "We boarded it and diverted it. It's loaded with diesel fuel that we believe to be from Iraq," a U.S. Navy spokesman told Reuters in Dubai.

"We have substantial evidence that she went to Iraq," the spokesman continued.
"The ship has been turned over to Ku-

The guided missile cruiser Leyte Gulf. part of a United Nations operation to monitor ships coming from or bound to Iraq, stopped the Honduran-flagged tanker Al Mahrousa in international waters in the northern Gulf on Saturday, the spokesman said.

He added that navy and coast guard personnel had boarded the ship to check whether it was violating the UN oil embargo imposed on Iraq after its 1990 invasion of Kuwait.

A shipping source said the vessel was carrying about 3,000 tons of diesel fuel. It had an Egyptian and Pakistani crew.

The Kuwaiti government was expected to work with the UN Sanctions Committee to decide what to do with the vessel.

Kuwaiti naval officers boarded and inspected the ship at sea.

According to the U.S. Navy spokesman the captain of Al Mahrousa said the vessel had been to Iran. But the ship had maps only for the Khawr Abdullah waterway leading into Iraq. It had no documenta-

tion, no bill of lading and no manifest.

Kuwait Radio said several crew members had indicated the ship had loaded diesel fuel in Iraq's port of Basra.

The boarding was the second in 10 days and occurred amid heightened tension in the Gulf region as a result of Iraq's massing of troops near the Kuwaiti border early in October.

On Oct. 13, the U.S. Navy board tanker Katerina P, saying it had oil believed to have come from Iraq.

Iran and the ship's agents denied reports that the Katerina P had probably been carrying Iraqi oil to Iran, or that it had often carried Iranian fuel oil to Iraq.

The Katerina P remained in internation al waters in the Gulf, with its crew and a U.S. Navy team still aboard.

Iraq says the continuing trade sanctions
— particularly on its main export, oil are causing severe suffering.

On Sunday, Iraq denounced President Bill Clinton's scheduled trip to the Middle East, saying it was aimed at keeping American troops permanently in the Gulf.

"Clinton is bringing a plan guaranteeing a permanent presence for his troops," Iraq's ruling Ba'ath Party daily, Ath Thawra, said in the official media's first

comment on Mr. Clinton's visit. Iraq also denounced the leaders of Saudi Arabia and Kuwait, which Mr. Clinton is to visit, and accused Washington of trying to seize the oil wealth of both those coun-

Ath Thawra said the United States sought to "milk" Kuwait and Saudi Arabia to make them dependent on Washington. The United States sent thousands of troops to Kuwait as part of a large military buildup after Iraq massed up to 80,000 soldiers, including its elite Republican Guard divisions, on the Iraq-Kuwait bor-der in the first week of October.

The Republican Guard troops have since been withdrawn from southern Iraq. Mr. Clinton is to attend the signing Wednesday of a peace treaty between Jor-dan and Israel. His stops include Egypt, Israel, Jordan and Syria.

(Reuters, AFP)

In East Europe, Old Gang Is Still on Top

By John Pomfret

Washington Post Service
TIMISOARA, Romania — Radu Tinu could be described as a model citizen of the new Romania. Five years ago, he played the same part for the Commu-

Dapper, driven, well-read and fond of Romania's fine red wines, he has seen his two import-export companies boom since starting them two years ago. To him, success is natural — because he was a success as a Communist spy.
Lieutenant Colonel Zbigniew Wojt
should be forgiven for feeling a little

dizzy from the changes shaking up his life. But the Polish Army battalion commander is accustomed to lunging at the curveballs of history. It is a family tradi-

His grandfather fought for the German Army in World War I and then narrowly escaped a Gestapo execution three decades later. His father battled to free Poland from one overlord, Berlin, only to help another, Moscow, prevail.
Thirteen years ago, Colonel Wojt com-

manded a detachment in the martial-law crackdown ordered by the Communists. Last month, he participated in the first joint maneuvers with NATO armies ever held on Polish soil.

Mr. Tinu, 46, and Colonel Wojt, 39, illustrate two great problems bedeviling Eastern Europe today. On the one hand, the transformation of political and economic life is complicated by the continuing, and sometimes overwhelming, influence of the former Communist

bureaucracy and its members. At the same time, the region has failed to solve the problem that plagued its history for centuries before Communist rule: how its nations can survive and govern themselves independently between Europe's two great powers, Russia

and Germany. The twin legacies of communism and history have colored every move of the six former Warsaw Pact countries that this fall mark the fifth anniversary of the popular revolutions that ended Soviet rule. Today, former Communists control five of the six countries and dominate every economy as managers and owners. The Communists, as Mr. Tinu proudly boasts, were the best trained to profit from the change. And although their leaders were removed from power, the party's apparatus, the key to its dominating political influence, largely remained

Although Poland, Hungary, Bulgaria and Romania have survived as nations. one of the former Warsaw Pact six, East Germany, no longer exists, while Czechoslovakia, site of the Velvet Revo-lution in November 1989, has split into two states, the Czech Republic and Slo-

The surviving East European states wallow in a nervous netherworld between Russia and the reunited Germany, tantalized by the prospect of joining the North Atlantic Treaty Organization and the European Union but still waiting for a firm commitment from the West.

Many governments, including the United States, underestimated how the See EAST, Page 8











member of the Irish Republican Army's political wing demanded Sunday that Britain give no-tice that it will quit Northern

Martin McGuinness, a spokesman for Sinn Fein, said pro-British Protestants in Northern Ireland must not assume that the province's 300year-old union with Britain was secure, despite solemn assurances to that end by Prime Minister John Major.

"It is quite clear that nothing is secure," Mr. McGuinness said. "It's quite clear that everything is about to go into melting

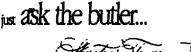
His remarks are an indication of how tough the planned all-party talks on the future of Northern Ireland will be.

Mr. McGuinness was speaking to the BBC in London, 48 hours after Mr. Major scrapped an order that banned Mr. McGuinness and the Sinn Fein president, Gerry Adams, from

traveling to Britain. The Sinn Fein spokesman repeated his claim, denied by the government, that a British envoy told him during secret talks in March 1993 that London eventually wanted Northern Ireland to reunite with the Irish Republic.

The North, where Protestants are in a majority, was partitioned from the predominantly Roman Catholic South and remained a part of the United Kingdom when Ireland became independent 70 years ago.

Many people in both parts of Ireland, and indeed within the city still raw with suffering.





British political establishment, LONDON - A leading had concluded that Britain was "slowly but surely disengaging" from the North, Mr. McGuin-

> "We have to test this in the forthcoming talks," he said.

ness said.

"What I would like to see happening," he said, is for the British government to give "a clear commitment that they intend to end British jurisdiction in my country."

Mr. McGuinness said Mr. Major, in a speech Friday in Belfast heralding talks with Sinn Fein had implicitly agreed that the partition of Ireland had failed and that Northern Ireland had been a disaster.

The reality is that the place where I live is a political slum," he said. "It has failed. There can be no papering over the



WAR GAMES — Traditionally dressed soldiers standing guard over the weekend during the opening ceremonies of NATO exercises in Stroe, Netherlands. The games include countries in NATO's Partnership for Peace program.

In Sarajevo, a Musical Clash Rages for City's Soul

By Roger Cohen
New York Times Service

SARAJEVO, Bosnia-Herzegovina — Among the scarred streets and alleys of Sarajevo there is one comforting cross-roads, where the sound of a Beethoven sonata or a Chopin waltz may be heard.

The music, sometimes flowing, sometimes betraying a student's faltering hand, cascades from the Sarajevo Conservatory. In its lightness and otherworldliness, it offers solace in a

276 prewar students, 206 have

nic suspicions, spoken and un-

war has been onerous. Seven

ceiling of the concert room. Of

rous legacy of war.

been lacerated. Once synonyto save their music, and what it mous with civilization, and the means to them, from the enuniversality of music, the con- croachment of war. servatory now shows the barba-

Their fight, in many ways, is a fight for what is left of the The solid Austro-Hungarian soul of Sarajevo, just as, two school contains destruction, physical and spiritual; interether cellist, fought his own battle for peace by playing in a city street as shells fell around him.

spoken, and tragedy laced with the candid optimism of youth. "I play to defend myself," said Ivana Velican, 14, a piano The physical toll on the student. "I mean, I am not — I cannot be — free. But I can sit school of two and a half years of music students and one teacher that everyone learns to feel the have been killed. Last year, two Serbian shells came through the love that I feel."

The difficulty, after a long siege by Serbian forces that has left a tragedy in almost every But this suffering is probably family, is finding the moral no greater than that of any institution of similar size in Saravic, the school's director, wres-

But the music is deceptive in jevo. What sets the conserva-the comfort it offers, for the itory apart is the spiritual battle reaches for her flute. The uplift out the war, Mrs. Dubravic has institution it comes from has waged by students and teachers of music is offset by the painful memories it stirs.

> Mrs. Dubravic was pregnant when the war began in April 1992. Just before Serbian shelling started, she and her husband, Kenan, fled their house in the Sarajevo suburb of Ilidza, now controlled by Serbs. As Muslims, they had been threatened with death.

Their son, Amer, was born in Sarajevo on April 27, 1992. He came into the world, Mrs. Dubravic recalled, "with shells at the piano. And I can hope falling everywhere around me." Six months later, on Oct. 13, 1992, her husband, Kenan Dubravic, was killed fighting near his former home.

> "It is so hard to play my flute," she said. "You see, my husband would always accompany me on guitar."

"I am trying to give my pupils as much love for their music as possible," she said. "But not only that. Love for everything. I try to encourage them to see the world in a different way through their music, for I do believe in the power of love."

For all the students of the academy, reality has been turned on its head.

"I became very different in the war," said Jasmina Kapic, a pale and slight 16-year-old who resumed playing the piano at the beginning of the war because, she explained, it was a means to survive. "I grew up very fast. I know what war is. Many adults do not know what kills people but burts the soul.

WORLD BRIEFS

2 Spanish Nuns Shot Dead in Algiers

ALGIERS (AP) - Armed men shot and killed two Spanish

nuns in central Algiers on Sunday, medical sources said.

The nuns, of the Augustine order, were longtime residents of Algiers carrying out humanitarian work, according to Spanish diplomats. The dead nuns were identified as Sister Caridad Maria Albaras Martin, 61, and Sister Ester Paniagua Alonso, 63.

There was no immediate claim of responsibility for the attack. The Armed Islamic Group, which has singled out foreigners in its campaign to overthrow the military-backed government, took responsibility for the slaying of a French nun and a French priest

Gunmen Kill Briton Touring Egypt

ASYUT, Egypt (Reuters) - Suspected Muslim militants fired on a tour bus in southern Egypt on Sunday, killing a British tourist and wounding three others and an Egyptian driver.

The Interior Ministry said that the bus was on a road that is not designated for tourist buses and that the driver had not notified the police of his journey. The four Britons arrived from London last week, the sources said.

Security sources said a witness saw three men wearing traditional robes fire on the bus with machine guns in Naqada in the southern province of Qena, 500 kilometers (300 miles) south of Cairo. The gunmen escaped.

Election Quirk Protested in Germany

BONN (Reuters) — Opposition politicians and political analysts said Sunday that they would challenge a quirk in Germany's electoral law that gave Chancellor Helmut Kohl a thin, 10-seat majority in last week's general election.

Hans Meyer, a specialist in constitutional law, said he would lodge a complaint with Parliament and, if necessary, take the case

to the Constitutional Court in Karlsrühe.

Under Germany's two-vote system, each voter is allowed to cast one ballot for a specific candidate in one of the 328 constituencies and a second ballot for a party. Federal election officials can sometimes award so-called overhang seats to parties that perform well in the first vote but get a lower percentage of the second vote. Mr. Kohl received 12 overhang seats in the enlarged 672-seat

Moderates Win Spanish Basque Vote

BILBAO, Spain (Reuters) — Moderate Basque nationalists emerged winners of elections in Spain's most intensely nationalist region on Sunday, but with fewer seats than four years ago, first

With some 50 percent of votes counted, the Basque Nationalist Party was set to take 20 seats in the new 75-seat Parliament in Vitoria, compared with 22 in the last.

The Basque Socialist Party, partners of the PNV in the last two coalition governments, fell from 16 seats to 14, while the centerright Popular Party surged to 11 seats from its previous 6. The radical nationalist party Herri Batasuna lost some ground, taking 11 seats, as against 13 in 1990.

Runoff Vote Tests Greek Socialists

ATHENS (AP) - For the second week in a row, Greeks voted Sunday to choose mayors and regional governors in a runoff election that is considered a gauge of popularity for the governing

Early returns for Athens showed Dimitris Avramopoulos, backed by the conservative New Democracy party, taking almost 55 percent of the vote. He had won 44 percent in the first round

A former European affairs minister, Theodoros Pangalos, supported by the governing Panhellenic Socialist Movement, who received 32.6 percent last week, was considered too far behind to catch up. His defeat would be a political embarrassment for Prime Minister Andreas Papandreou, who personally chose him to run for the position.

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The way the world's going

New Revelations From Charles

Book Turns to 'the Most Intimate Friendship of My Life'

By Fred Barbash neton Post Service

LONDON - Chapter Two. 23, a young officer in the Royal rized biography, by Jonathan Navy. The most "eligible bach- Dimbleby, which is being seraelor on earth," he is besieged by lized in The Sunday Times. It is flighty, daffy young women the not-very-detailed story of wherever he goes but finds none his now famous relationship

Into his life one day steps ty, bubbly, and she smiled with her eyes as well as her mouth. Lucia Santa Cruz, "he felt that

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complemented by her down-to-earth irreverence." So began the second install-

Flashback: Prince Charles is ment of Prince Charles's authowith Camilla Parker Bowles.

Although it had occurred to Camilla Shand. "She was pret- him to propose in the years af-Unlike some others, he had met, she could be a friend and comshe lacked coquetry and did not panion to love and to cherish." and he saw her frequently durwas "still too young and too uncertain of his feelings to con-

template such a huge step." So he did nothing and went off to sea. He was heartbroken when he heard the news that Camilla had married Andrew Parker Bowles. "'I suppose the feeling of emptiness will pass eventually," he wrote forlornly,"

the book says. Apparently it did not pass, for in the years that followed he developed what he described as

"'the most intimate friendship'" of his life with Mrs. Parker Bowles.

In last week's episode, Charles was described as bewil-Diana Spencer after the two became engaged in 1980 that he still harbored love for Camilla.

This week's chapter could make one wonder about the source of his bewilderment. since the book makes it clear that "his feelings for Camilla had not changed." He did not, however, renew

his relationship with Mrs. "His taste for the absurd was ing the early 1970s. He felt he Parker Bowles until 1986. Wales had begun to lead separate lives." The formal separation came about, Mr. Dimbleby writes, in

part because Charles felt the princess was denying him ac-cess to the children. They traded names of lawyers: informed the queen and the prime minister and went on with their lives.

As far as he was concerned, the princess could spend as much time as she pleased with "earlier friendship" with Mrs. Parker Bowles.

"That they loved each other was not in any doubt." Mr. train as of January, Belgian state railroads said Sunday in Brus-Dimbleby writes. Though it was portrayed in the tabloid press as be no cut in journey time. "tawdry affair," it was, to Charles, "a vital source of strength to a man who had been saddened beyond words by a failure for which he invariably This Week's Holidays blamed himself."

The Sunday Times also re-ported over the weekend that Charles has told advisers that when he is king he intends to change the name of the House of Windsor to the "House of Mountbatten-Windsor," in honor of Lord Earl Mountbatten, the prince's mentor, who was killed by an Irish Republi-

can Army bomb 15 years ago.

TRAVEL UPDATE

Strikes to Slow Air Traffic in Italy ROME (AFP) — Italy faces air traffic disruption as of Monday, with strikes expected to hit on four out of five days, officials said

On Monday, a 24-hour strike by customs officials at Rome's international airport over pay and working conditions is expected to delay flights. On Tuesday, pilots and ground crews are expected national unions for strikes against government policies. It will be followed by a similar three-hour strike by air crews on Wednes-

On Friday, pilots of the domestic airline ATI, a subsidiary of when he and the Princess of Alitalia, will stop work for four hours to protest what they say would be a worsening of working conditions in a planned merger

A third suspected case of cholera was reported in Bari, Italy, on Sunday, and local authorities said the bacteria that cause the disease had been found in the city's sewers. Authorities said Saturday that two Bari residents had contracted cholera after eating contaminated seafood.

Air Algérie will fly a new service between Dianet in extreme southeastern Algeria and Frankfurt. The opening of new routes between foreign cities and southern Algeria is designed to help foreigners avoid northern Algeria where Islamic militants are

Nine people died from flash floods after torrential rains swent the handsome young men sur-rounding her, while he "re-es-tablished the intimacy" of his pour disrupted telephone and electricity services and trapped scores of people in elevators and in basement apartments. (AP)

Brussels and Paris will be linked by France's high-speed TGV

sels, but Belgium's failure to build special tracks means there will The Colorado Springs Airport opened over the weekend on time and within budget, officials at the facility said. The airport will have 100 flights a day and nonstop service to nine cities. (Reuters)

Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious holidays:

MONDAY: Haiti, New Zealand, Thailand, Zambia.

TUESDAY: Grenada, Taiwan. WEDNESDAY: Austria, Rwanda. THURSDAY: Turkmenistan, Zaire.

FRIDAY: Czech Republic, Cypros, Greece SATURDAY: Turkey.

Sources: J.P. Morgan, Reuters.

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NEW YORK - In a year when a book called "How We Die" (Alfred K. Knopf) was on the best-seller list for months, Americans continue to grapple with the question, "How should we die?"

In Oregon, the public is debating and must decide the issue. On Nov. 8, voters there will pass judgment on Ballot Measure 16, which would allow doctors to prescribe lethal drugs or provide other help so that terminally ill patients could end

Those who drafted the Oregon initiative learned from failed campaigns in neighboring states. Unlike initiatives defeated in Washington and California, Ballot Measure 16 distinguishes between doctor-assisted suicide and euthanasia. Doctors could legally make easier the suicides of patients with less than six months to live, but could not actually inject

the medication or carry out the procedure that would cause

The measure would also hedge doctor-assisted suicide with safeguards. A doctor's opinion that someone was terminally ill and within six months of death would have to be confirmed in writing by a second doctor,

But opponents say that even this safeguard falls dangerously short. They cite medical literature maintaining that most people seeking medical help to kill themselves are victims of clinical depression, which the average doctor is not equipped to diagnose or treat. And they question whether doctors can predict life expectancy accurately.

Chicagoans Grappie With the Ugly Truth

WASHINGTON - The Illinois gubernatorial race has turned ugly — literally.

It started last week when posters were spotted on some downtown Chicago streets that described the Democratic candidate, Dawn Clark Netsch, as "a tax cheat" and added: "The truth is as ugly as she is."

The "tax cheat" accusation was a reference to a recent disclosure that Mrs. Netsch and her husband, Walter, owed back taxes on a Chicago apartment, but that is not what got Mrs. Netsch's attention.

Later, during a debate with her telegenic opponent, Gover-nor Jim Edgar, a Republican, the prim, 68-year-old Mrs. Netsch decided to make the most of her appearance. She trotted out a new campaign slogan: "More than just a pretty face."

Then Mrs. Netsch, the state comptroller, called in heavy reinforcements in this nonbeauty contest. She posed for pictures with Senator Paul Simon, an Illinois Democrat who has never been accused to getting ahead on good looks alone, in front of a statue of Illinois' most famous politician - the door, brooding Abraham Lincoln.

Mrs. Netsch accused the Edgar campaign of being responsible for the posters, an accusation the governor and his aides denied. She also began running a television commercial featuring a woman who says Mrs. Netsch reminded her of "my Aunt Thelma." But while Mrs. Netsch appeared to enjoy the self-deprecating campaign gambit, there was little evidence that it would help her close the 2-to-1 lead that Mr. Edgar enjoys in the most recent polls.

Feinstein's Risky Stand on Immigration

LOS ANGELES — Saying it might cost her re-election, Senator Dianne Feinstein has declared her opposition to a hotly disputed California ballot proposal aimed at controlling the flood of illegal immigrants across the state's southern

"It raises state and federal constitutional issues and makes no provision whatsoever to deport illegal aliens and reduce



Dianne Feinstein is opposing an immigration issue.

their number," the Democratic senator said of the proposal, which is supported by Representative Michael Huffington, her Republican opponent in a closely contested Senate race.

The ballot initiative, Proposition 187, which would strictly

limit state government services available to undocumented aliens, has strong support among voters, polls have found, and is already a major factor in the race for governor, the other big election contest in California this fall.

In addition to denying illegal aliens most government social services, including schooling and nonemergency health care, the initiative would require that school and health officials determine whether recipients of their agencies' services were legal residents of the United States and report to the immigration authorities those who appeared not to be.

Quote/Unquote

President Bill Clinton on Oliver North, the former Reagan administration aide who was involved in the Iran-contra scandal and is now running for Senate from Virginia: "I noticed the other day he said that I wasn't his commander in chief. Someone asked me if it bothered me. I said it didn't bother me nearly as much as the fact he didn't act as if Ronald Reagan was his commander in chief, either, when he had a

Big Daddy' Roaring in Florida Race

By William Booth Washington Post Service

OCALA, Florida — "Big Daddy" Don Garlits, drag racing's undisputed lifetime champion whose car cowlings were emblazed with the words "God is Love," has set his sights on Congress, convinced that the country is skidding without a drag chute into a socialist epoch.

If Big Daddy is elected to the House of Representatives, Congress will gain a man whose name is a registered trademark and whose fans consider him a nitromethanesucking, drag-racing god. The racing world holds its breath. So do Democrats.

The flamboyant, anti-tax and hang-emhigh conservative Republican is running full-out in a nose-to-nose match race against a freshman representative, Karen L. Thurman, a Democrat, in Florida's fifth congressional district, one of the most conservative and rural regions in the state. It is a nine-county district "where the

golf carts got gun racks," as the Florida Democratic Party executive director, Lynda Russell, put it, a district filled with horse farms, retirees, orange groves and backwoods.

Yet, although it is tempting to see Big D's race as a colorful but thin slice of American politics, the national Democratic and Republican party hierarchies see something bigger. For here is an unvar- recent pronouncements, his fans see a racing career.

nished folk hero plugging into deep resentments over a political culture that many see as too soft, too greedy and too out of touch to do the necessary job of whacking taxes, slashing welfare and executing pris-

"I keep reading in the newspapers about how I'm not really that mainstream," said Mr. Garlits, 62, who advocates "more me-dieval-style" prisons and quickie executions and who The St. Petersburg Times called a bigoted big mouth. "But everyone I meet keeps telling me they agree with

everything I'm saying." Polls by both Democrats and Republicans show Mr. Garlits slightly trailing Ms. Thurman, 43, a former math teacher and a conservative Democrat. Mr. Garlits claims he is gaining, particularly among conservative Democrats in west-central Florida between Gainesville and Tampa.

"I think this country needs to start kicking some butt," said Mr. Garlits's former arch-nemesis, Shirley Muldowney, the first woman to race high-performance top-fuel dragsters, appropriately painted pink. "And Don Garlits is a strong man, he backs up what he says. And I think the country needs him."

Although Republican leaders in the state have winced at some of Big Daddy's

straight-talking anecdote to Washington doublespeak - a man in a flame-retardant jumpsuit willing to stomp on the accelera-

Mr. Garlits, like many of his constituents, comes from a humble background. His father was an inventor of the electric iron who became a nutritionist-healer and nudist, moved to Florida for his health to raise oranges and went bust during the

Depression. Mr. Garlits remembers skipping school in Tampa, wearing leather jackets ("we weren't Boy Scouts") and the birth of hotrodding in the 1950s, when America fell in love with the automobile and Mr. Garlits and his friends hopped up their old Ford coupes and drag-raced down the nighttime farm roads of rural Florida, keeping an eye out for the local sheriff.

Mr. Garlits is not proud of his illegal hot-rodding days. He now advocates public paddling of juveniles in town squares as a partial remedy for truancy and other misdemeanors.

Mr. Garlits has been branded by the Democratic Congressional Campaign Committee as "a cross between David Koresh and David Duke."

On the campaign trail, Garlits does not often mine his drag racing days for metaphor. But the voters know all about his

CIA Cites 2-Year Delay In Exposing Ames as Spy

By Walter Pincus Washington Post Service

WASHINGTON - The identification of Aldrich Hazen Ames as a spy may have been delayed by at least two years because the agency's counterintelligence center allocated only one part-time investigator to look into the veteran officer's quarters to deliver to the sudden show of wealth sudden show of wealth.

The delay in conducting a the most glaring shortcomings from a three-year tour in Rome of the molehunt," the agency's and "made no special efforts to inspector-general, Frederick P. conceal his newly acquired Hitz, said in a 28-page summa-wealth," his bosses began a ry of his report on the case.

The summary of Mr. Hitz's The financial inquiry "fal-400-page classified report fo- tered over resources limitation: cuses heavily on the investiga-tive failures of a Central Intelli-Hitz said, and was not completgence Agency molehunt that ed until mid-1993. began in 1985, when the direc- "If the financial

does not detail the individuals have been acquired earlier."

or operations disclosed by Mr. Ames. But it does say that in June 1985, when he delivered his major gift to the Soviets—the identification of more than 36 U.S. and allied paid agents

—Mr. Ames wrapped up five to seven pounds of cable traffic "and carried them out of head-After a colleague pointed out

thorough financial analysis of that the once-broke Mr. Ames Mr. Ames "represents one of returned to Washington in 1989 background investigation.

"If the financial inquiry had tor of operations realized the agency was losing "a significant number of CIA Soviet sources." been pursued more rapidly and without interruption," Mr. Hitz said, "significant information The declassified summary about Ames's finances would

Away From Politics

• A former CIA spy chief, Clair E. George, lost his bid to have a special appellate court panel authorize the payment of nearly \$1.3 million in fees to his attorneys by the government. Mr. George was convicted for lying to Congress about his knowledge of the Iran-contra scandal. He had said taxpayers should pay his bills because President George Bush pardoned

• The NAACP has reached a settlement with its former executive director, Benjamin F. Chavis Jr., ending a lawsuit in which Mr. Chavis said he had been wrongfully dismissed. Details were not disclosed. Mr. Chavis had sued the National Association for the Advancement of Colored People after its board dismissed him in August. The board said he exceeded his authority by secretly settling with a former deputy, Mary E. Stansel, who had accused him of sex discrimination.

 A drug-trafficking and murder suspect, who jumped bond and fled the United States after receiving a heart transplant, has been arrested, the U.S. Marshals Service said. Bartolome Moya, 37, was arrested after boarding an American plane in Santo Domingo, Dominican Republic.

• Crews worked to clean up crude oil and gasoline along the flood-swollen San Jacinto River in East Texas. Federal officials said they believed debris on the river, overflowing after torrential rains last week, punctured five pipelines, spewing gasoline, diesel fuel and crude oil into the waterway.

 A TWA McDonnell-Douglas 80 jet made an emergency landing in Allentown, Pennsylvania, after the pilot shut off one of the plane's two rear engines. No injuries were reported among the crew and more than 100 passengers aboard. The plane was on a flight from St. Louis to New York.



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Eighteen months after electromer government's army and mote village. The military has the supervised by the United the forces of the two nationalist to help the people. Nations restored democracy to Cambodia, the country is struggling to press ahead with development while keeping the Khmer Rouge at bay. Prince Norodom Ranariddh, the most senior of Cambodia's two prime ministers, discussed the situation with Michael Richardson of the International Herald Tribune.

Q. Can the Khmer Rouge make a comeback?

A. No. Remember that they boycotted UN-supervised elec-tions in May 1993. They are isolated from the Cambodian people and from the national government. They are commitling crimes and atrocities in the villages they occupy. No one wants them back.

The international community, which made such a big effort to restore democracy in Cambodia, will not allow the Khmer Rouge to return to power. President Bill Clinton has written to me giving an assurance that the U.S. will never allow Pol Pot and his guerrillas to take over Cambodia again.

China no longer supports the Khmer Rouge as it once did. Even Thailand dares not support the Khmer Rouge as openly as before. Cambodia plans to join ASEAN, the Association of South East Asian Nations. That will provide more safety for us and make life even more difficult for the Khmer Rouge.

Q. But don't the guerrillas control considerably more terri-tory today than when they tried unsuccessfully to enforce a boycott of the UN-supervised elec-

A. No. At present the Khmer Rouge control around only around 5 percent of Cambodia and 5 or 6 percent of the population. They may have a maximum of 6,000 or 7,000 men with arms, including local militiamen, although I think the actual number is not more than 3,000 or 4,000.

The Khmer Rouge have been able to strengthen their position in certain areas thanks to the weakness of the former UN temporary administration in Cambodia. It demobilized and destroyed between 20 and 30 parties that contested the elections, but was not able to disarm any part of the Khmer Rouge. We have asked the U.S. to replace the arms taken away by the UN but have not received an answer.

an effective fighting force? A. Our armed forces are too big because we were obliged by the UN to amalgamate the Vietnamese-trained army of the former government and the non-Communist armies of the two nationalist parties.

It was very difficult to mix them together. We had 1,786 generals. Instead of a pyramid, we had a rectangle whose head was as big as its feet.

Under our reform program. we have reduced the number of generals to 91. We are reducing the overall size of the regular army from 130,000 to a maximum of 50,000. We are training respond? the army to make it more professional and united.

We are also training smallunit commando forces to send into Khmer Rouge areas to create trouble.

However, rural development will be the key to our success. Instead of fighting, the bulk of the Cambodian armed forces should concentrate on reconstruction of the country, building or upgrading rural roads, bridges and irrigation systems to open up even the most re-

Q. Are you seeking a military solution to the Khmer Rouge problem?

A. We need weapons and arms to contain the Khmer Rouge and provide security to Q. Is the Cambodian Army our people so that development can go ahead.

> But the real problem of Cambodia is not the Khmer Rouge. It is the poverty of the people. When we win the war against poverty, we will be able to solve other problems, including the security problem. With international assistance, we must intensify our rural development program to improve local administration, education, health and economic production.

Q. Critics say your government is weakened by factionalism and corruption and that this is playing into the hands of the Khmer Rouge. How do you

A. We inherited from the UN not just a coalition army but a coalition government and administration. The UN temporary administration wanted me to use the structure of the former government. So far, I have not been able to replace the head of department of any min-

Reforming the administra-tion to make it smaller and more efficient is a slow and difficult process. But we are making considerable progress.



The five officials hiding their faces Sunday after being arrested for failing to fix the bridge that collapsed, killing 32.

Seoul Officials Accused of Hiding Bridge's Defects

SEOUL - Prosecutors arrested five Seoul city officials and were investigating other senior administrators Sunday for possible negligence in a bridge collapse that killed at least 32 people.

The five officials, who work in the city's construction office, were charged with failing to repair the bridge and concealing the amount of work that needed to be done, prosecutors said. One of the arrested officials told the police that the city did not repair the bridge, after engineers said the 17-year-old structure was dangerous, because a lack

The arrests came as President Kim Young Sam was reportedly planning to reshuffle his cabinet in response to public anger over the collapse, government sources said. The sources, who requested anonymity, said the reorganization was expected to affect the prime minister and the construction minister, among others.

A large section of the Songsu Bridge collapsed during the morning rush hour Friday, sending a packed city bus, a police minivan and several cars plummeting into the Han River. At least 32 people were killed and 17 injured.

Nuclear Pact's Hidden Agenda: Tie North Korea to Neighbors

By R. Jeffrey Smith
Washington Past Service

WASHINGTON — The accord that Washington signed with North Korea is not only meant to alter the Communist country's threatening nuclear program but also to improve its relations with neighboring Asian states and help change its political system, according to some U.S. officials who worked on the deal.

Washington began negotia-tions with North Korea last year primarily because of the suspicion that the North possessed at least one nuclear

But a less obvious U.S. aim

was to open the isolated, xenophobic nation to outside ideas, to move its economy toward

NEWS ANALYSIS

capitalism and to encourage it to develop stable economic and political relations with South Korea and Japan, neighbors direct contact.

"It will allow us to step into a new political era, a policy that will pull us into the next century, not only with North Korea percent of the weapons of the bomb and its evident aspira- but with all of Northeast Asia."

ar deal. As people get enmeshed in the realities of working together to carry out the deal, he stated, U.S. officials say. said, "it will accelerate a series of political changes there that are already under way."

The accord, signed Friday in Geneva, includes what a U.S. official referred to as an important "crowbar" to help open North Korea to outside influence: a \$4 billion project that sought to revive its declining with which it has little trade or will bring in hundreds of work- economy by using its nuclear ers from South Korea, Japan and perhaps China to help build two advanced nuclear reactors over the next decade. The Washington. novelty of conducting such a huge foreign-run construction

Despite its often bitter denunciations of foreign interference in its domestic affairs, North Korea's regime finally seems to have embraced the idea that it can no longer pursue its policy of isolation, the officials add. It transparently program as leverage to win the reactor project and other new economic and political ties with

to accept an influx of foreigners tion of its hard-line Communist political system? Or will North Korea's leaders seek to transform their system in the pattern of China and Vietnam, embracing a mixture of both communism and capitalism that tries to keep to foreign political ideas at

overnight. North Korea re- in 10 years. The official said demands.

tions to make dozens by the end of the decade.

a U.S. official said of the nucleof the decade.

But a less obvious U.S. aim in the realities of working to
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project in a nation with an almost one of the world's most closed and repressive societies, self-reliance can hardly be overable to the decade-long period closed and repressive societies, and membership in the Commost certainly a sufficient period closed.

Union before its dissolution. These analysts expressed skepticism about South Korean claims that North Korean leaders could be toppled forcibly after foreign contacts widened pent-up social pressures for political freedom. But two senior U.S. officials

who worked on the deal said that it was made with the eventual dissolution of the present North Korean regime in mind. Will North Korea's decision ensure that the country carries out its long-term obligation to and — necessarily — unfamil-iar ideas also spell the destruc-facilities and allow the international inspections that North Korea first rejected in February

One of the officials depicted as mere "theoretical games-manship" the concerns expressed by some U.S. analysts that North Korea could pocket

od of time for their regime to place, unlike in the Soviet have collapsed." And after the regime's collapse, he added, "the country simply won't exist" because it will be absorbed by South Korea.

Some critics suggest this view is naive and assert that the deal does not go far enough in pres-suring North Korea's leadership to move toward a more accommodating posture. They note that North Korea's hardline leadership has displayed remarkable staying power in the Such an event, they said, would face of international pressure and economic deprivation.

Several U.S. officials who took part in the negotiations said they sensed a significant change of heart by the North Korea government, or at least a victory by moderates in the leadership who support a more pragmatic foreign policy. They noted that only days before the deal was completed, senior North Korean military leaders the two new reactors, expel in- had publicly stated they would Many U.S. analysts said ternational inspectors and re-never allow some of the internachanges are unlikely to occur start its nuclear bomb program tional inspections the accord

Shalikashvili Wary of North Koreans

Washington Past Service abandoned design MANILA — North Korea ing South Korea.

shows no sign yet of defusing a "very explosive situation" created by the huge deployment of conventional forces near the

Shalikashvili, chairman of the uled for next month was "the Joint Chiefs of Staff, said Saturday that he was "well satisfied" with a U.S.-North Korean nuclear agreement signed in Gene-

abandoned designs on conquer-

General Shalikashvili, 58, in Manila for talks with President Fidel V. Ramos, said the canborder with South Korea, the cellation by the United States senior U.S. military officer said. and South Korea of the 1994 The officer, General John M. joint military exercises schedprudent thing to do right now." But he indicated that he wanted to see the 1995 maneuvers go ahead as scheduled in March.

North Korea in the last few But he said that the country's years has been building an oflarge conventional offensive ca- fensive capability that is "very pability continues to pose "a threatening" to the United considerable threat" and that States and South Korea, the there was no sign that Pyong- general said. "They have em-yang's secretive leadership has barked on a very rapid develop-

ment of an extensive long-range artillery program," he added. Guns capable of reaching Seoul and of causing "great devastation" have been massed along the Demilitarized Zone

and placed in well-protected caves in mountainsides, he said. North Korea is also building "one of the world's largest unconventional warfare capabilities, whose only purpose is to be offensive in nature," General Shalikashvili said. He said this consisted of about 60,000 special forces. These forces include airborne units, naval components close to the DMZ on both coasts and ground units trained in penetrating the world's most

heavily fortified border.

By Philip Shenon
New York Times Service
BANGKOK — Less than a month before President Bill Clinton travels to Indonesia for a meeting with Asian leaders, human-rights groups are warning of a deterioration in human rights there, including the recent banning of newspapers and magazines, stepped-up harassment of labor activists and new instances of torture by the military and the police. Diplomats and human-rights

Warnings

On Rights

Abuses in

Indonesia

groups say Mr. Clinton's visit may be part of the reason the government of President Suharto is eager to silence critics during the meeting of the Asia-Pacific Economic Cooperation Forum, which starts in Novem-

Among the recently muzzled publications are the nation's most prominent news magazine, Tempo, and two of its hard-hitting competitors, all of which were ordered shut down over the summer. The move was described by Indonesian jour-nalists as the most serious blow to free speech in Indonesia in

Human-rights groups, disap-pointed by Mr. Clinton's decision in May to retain trade privileges for China despite humanrights abuses, worry that he will offer similar treatment to Indonesia, a huge archipelago nation of more than 190 million people with a booming economy.

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"The message to China and the world was that human rights will be the sacrificial lamb to trade," Amnesty International said in a statement issued in September with a report on human-rights abuses in Indonesia. "That message is now in danger of being played out again in the U.S.-Indonesia dia-

The Clinton administration has announced that it will not raise rights issues at the meet-

In anticipation of the meeting, which will be attended by leaders of most of the major Pacific Rim nations, rights groups have issued reports intended to remind the leaders of the record of their Indonesian

Amnesty International said in its report that Indonesia was "a country ruled with an iron rod, where dissent is punished imprisonment, torture and

The International Confederation of Free Trade Unions, an umbrella organization for labor groups, joined the protest this month with a report detailing the Suharto government's efforts to crush an independent union movement. The report accused the government of "a flagrant breach of internationally recognized standards on freedom of association and the right to organize."

The spokesman for the Foreign Ministry, Irawan Abidin, said in a telephone interview that criticism of Indonesia's rights record reflected the views of only a "handful of people." and that the timing of the new reports was meant to embarrass

"I would say that we do have human rights in Indonesia," the spokesman said. "We are not perfect, but we are trying to

He noted that the govern-ment had recently allowed United Nations investigators to visit the disputed territory of East Timor. Indonesia's foreign minister, Ali Alatas, also opened negotiations this month with East Timor independence

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brain. They said they feared that this strain could become resistant to commonly prescribed chloroquine pills.
"We believe the lethal Falci-

parum parasite has been brought to the region by immigrant workers from other states," said P. V. Unnikrishnan of the Voluntary Health Association of India. He said his group estimated the death toll at 1,000.

Mr. Unnikrishnan said the difficult terrain, with poor road and telephone links, was a major hindrance in providing quick relief and getting a clearer picture of the outbreak. "There are hundreds of thou-

sands of lives at stake," he said. S. M. Mohnot of Jodhpur University, who has been supervising nongovernmental organizations in Rajasthan, said the residents of four districts, Jodhpur, Barmer, Jaisalmer and Bikaner, were most at risk. The districts have a combined population of about 4 million. Mr. Rathore said the death toll was inflated.

"The reports are totally wrong and exaggerated," he said. "Only 238 deaths have taken place in government hospitals in the state due to malar-ia. There could be some 50 more

deaths in private hospitals in The Health Ministry direc-

tor-general, A. K. Mukherjee, said the number of deaths was very small."
"It is not like pneumonic

plague," he said, referring to the disease that broke out in a region south of Rajasthan last month and killed at least 57

Health groups said the region may get a three-month respite from the outbreak as cold weather kills the mosquitoes.

"We expect the current outbreak to be over by the third week of November because of the cold," Mr. Unnikrishnan said. "But the deadly mosquitoes will breed again next year.

Health groups blamed a new irrigation canal and recent heavy monsoons, rare for the mostly desert region, for a sharp increase of malarial mos-

Mr. Mohnot said Mr. Rathore's lower death toll was based on an inadequate survey of the region by government health

"They visited just a fraction of the villages and their assessment is based on a survey lasting less than a week," Mr. MohIndonesia 4

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A boy struggling with a Haitian man after the youth tried to cut into a line of people waiting for water in Port-au-Prince.

Aristide in His Palace: A Captive of Hope

By Catherine S. Manegold

New York Times Service
PORT-AU-PRINCE, Haiti — Three years after President Jean-Bertrand Aristide became a prisoner of exile and a week after his triumphant homecoming, he is struggling to repair a government so ramshackle that on his first night back he took his bath in the National Palace with a

bucket and a cup.

By Wednesday, the lack of running water made bathrooms so foul that a cabinet minister said he had to roll up his pants to keep from ruining a good suit. Carpets are dirty, walls scuffed, and the temperature in some rooms soars past 90 degrees Fahrenheit (32 centigrade) because the air conditioning does not work.

There is no respite. When the president tried to leave the palace last week, his car was mobbed by supporters desperate for a glimpse of this man who once stirred hope with fiery words. He did not join them but retreated behind the lines held by U.S. soldiers. He has not left the palace since. Even when he stands outside, gazing at the street where tens of thousands welcomed him with songs and screams Oct. 15, he stands behind a shield that many

part protection, part control. Now, secure within the palace grounds, behind its tall green sence and long expanse of lawn, in a mammoth white building once hung with canvasses by French

the semi-transparent hand of Washington

Father Aristide presides over a government that can barely function in a country famous for despair.

As he stays out of public view, Haitians at every level of this splintered society are waiting to see if he has made the change from priest to politician. They are watching, too, for signs that three years in Washington quenched his fire and made a pup-

pet of a defiant populist. The nation is waiting for him to appoint a new prime minister and fashion a government that can channel hundreds of miltions of dollars in foreign aid to build roads, open hospitals, renovate schools, replant barren mountainsides and tend to the overwhelming needs of 6 million peo-ple. But the president is taking his time.

Already, there are signs of transformation. While absent from public view, he has shown a more statesmanlike mien inside the palace, visitors say. At a cabinet meeting Wednesday, after a welcome and a description of that sponge bath on his first night, he said: "I cannot believe I am here. Is it true?" But he then conducted a crisply professional meeting at which each minister provided a grim outline of the work

Haitians see as a signal of his new status, So far, he has kept his public words to soothing calls for peace and reconciliation. His private meetings are dominated by talk of investment, growth and industry, Hour by hour, as others wait outside, he meets with politicians, ministers, old

Impressionists but now stripped and dirty. friends and the foreign officials who ushered him home and now promise aid.

Once reviled by the business class as an irresponsible demagogue who could excite crowds but not provide a plan to help them, Father Aristide now needs to show them that he can be a technocrat and guide as well as an inspiring speaker.

"You have to remember that the coalition that brought him to power is not the same coalition that brought him back now," said a prominent intellectual unde: consideration for the prime ministership. 'He will not be the first politician to change course. That is the bread and butter of politics."

■ Top Choice Is Dropped

Under pressure from political opponents and the business community, Father Aristide dropped his top choice for prime minister and was considering on Sunday a more moderate candidate. The Associated Press reported from Port-au-Prince.

The front-runner, Claudette Werleigh, the interim foreign minister, was ruled out because of her leftist stance. Father Aristide now was leaning toward a prominent businessman to replace the caretaker prime minister, Robert Malval, a source

close to the government said.

Such a choice could placate business leaders and many in the middle and upper classes who feel threatened by his return. There was no word on when the president might announce his choice.

AMERICAN TOPICS

Taking the Historic View Of the U.S. Homicide Rate

Homicide rates are indeed high in the United States, but they were higher still in Europe during the Middle Ages. The findings were reported this month at the annual conference of the Social Science History Association here in Atlanta.

Eric H. Monkkonen, a professor of American urban history at the University of California at Los Angeles, said:
"What we are finding is that violence is not an immutable human problem. There really has been a civilizing process" in which, scholars say, an increase in state power and courtly manners be-ginning in the 16th and 17th centuries

helped curb impulsive, violent behavior. New data presented at the conference by a Dutch scholar, Pieter Spierenburg, showed that the homicide rate in Amsterdam, for example, dropped from 47 per 100,000 people in the mid-15th century to 1 to 1.5 per 100,000 in the early

By contrast, the 1993 homicide rate in New York City was 25.9 per 100,000. The 1992 national homicide rate for the United States was 9.3 per 100,000.

Short Takes

When Jeff Burrey reserved a table for four at David's in Columbus, Ohio, last New Year's Eve and neither showed up nor canceled, the restaurant owner, David Pelzman, sued him for \$440. Mr. Pelzman calculated that he would have taken in \$240 from the party of four on one of the busiest nights of the year, and that he spent \$200 more tracking down Mr. Burrey. The lawsuit was dropped when Mr. Burrey's lawyer said the defendant had made a donation to the Mid-Ohio FoodBank. Mr. Burrey said, "I've learned that you should always cancel a reservation.

Changing a 22-year policy on uniforms, the New York police department will require that the current powder blue shirts be replaced by navy blue within the coming year. "The department switched from navy to powder blue in 1972 to give the force a softer look after race riots that broke out in cities across the country," The New York Times re-ports. The Times goes on to say, "But police officials said they found that light

blue shirts all too often showed stains from the jelly doughtnuts officers ate for breakfast and the pizza they are between

Speaking of uniforms, Charles Mos-kos, a military sociologist at Northwestern University, advises President Bill Clinton that when he is saluted by the military, he should, as a civilian, stop saluting back. "Avoid saluting," Professor Moskos urges. "This is an innovation introduced by Ronald Reagan and has no historical precedent for a commander in chief. Each salute only accentuates the president's nonmilitary background." Mr. Moskos was an architect of the president's "don't ask, don't tell" policy on homosexuals in the military.

What to give children on Halloween? Candy is hard on their teeth, although Kathleen Zelman, an Atlanta dietitian, says, "While candy's fine in moderation, there are some other things out there that kids love to receive: pencils, stickers, little rings they can wear, boxes full of cereal, things you can put in kids' lunch boxes — they love to get juice boxes. It's kind of fun to come home and open your bag and have something other than can-

International Herald Tribune.

RADIO IN THE LOCAL LOOP (RLL) PROJECT IN HUNGARY Prequalification Notice to Prospective Suppliers

The Hungarian Telecommunications Co. Ltd. [HTC] is to extend the use of RLL systems nationwide in the Hungarian telecommunications network. One or more suppliers will be awarded from among qualified hidders invited by HTC to participate in a tender planned to be issued in the near future.

The project, planned to be implemented in 1995 through 1997, will have the following main characteristics:

Magnitude:

Overall number of subscribers served with RLL systems throughout the country approximately 200,000 (irrespective of the number of awarded suppliers)

Field of application:

Typical coverage areas	towns, suburbs, rural areas
Subscriber density	a maximum of 150 subscribers per square km

Traffic and service characteristics per subscriber:

Grade of service	99 % (1 % blocking rate)
Traffic per subscriber	66mErl
Average holding time per call	120 s
Number of calls during the busy hour	2
Frequency band:	

	Downlink	935 942.5 MHz
	Uplink	890 897.5 MHz
ı	•	

System requirements:

DTMF and pulse dialling into the PSTN

12 kHz metering pulse Connection to MDF or DDF Services:

· telephone

Special dialling tones for supplementary services Test possibility of the Subscriber Remote Unit (SRT) from the O & M Centre Configuration of special parameters of the SRT (e.g. power) from a central terminal

 per subscriber - per base station

capability statement, addressing the questions below. In case of a main contractor with sub-contractors, or

Original equipment manufacturers who wish to be considered for pregualification for the above explained tender are invited to submit a

all companies (including sub-contractors or consortium members) shall submit the applicable statements and evidences according to their planned responsibilities in the frame of the project targeted.

Applicants shall acknowledge that in case of successful qualification they are supposed to participate in the tender with the same sub-contractors or consortium members qualified by HTC for the relevant project. Although at the time of tendering bidders will be allowed to make minor changes concerning their actual partners and their responsibilities, HTC shall have the right to refuse any sub-supplier, sub-contractor or consortium member not approved in the course of the prequalification.

Documentary Evidences	Minimum Criteria
Company profile including type and size of the company, and consolidated financial statements (balance sheets and statements of income) for the last 3 years	minimum annual turnover: - in case of a single supplier, main contractor or consortium leader; an equivalent of 50 million USS - in case of equipment sub-suppliers or consortium members; an equivalent of 15 million USS - in case of sub-contractors (for installation, etc.) an equivalent of 3 million USS
Details of at least 3 similar RLL projects completed or currently being implemented	 each project shall be described, and reference letters signed by the customers shall be attached (with a certified English translation, if necessary) each project value shall be at least 5 million USS, the value of the bidder's own RLL equipment shall represent at least 2 million USS for each project (in case of other companies participating under the bidder's control) all companies involved shall submit a statement that they are capable of arranging a visat by HTC to any site of the documented reference projects
List of telecommunications authorities which have already approved the offered RLL system	approval certificates from at least 2 (two) authorities for each equipment category shall be submitted, with certified English translation, if necessary
List of other vendors, if any, whose devices the bidder (as a main contractor or the leading party of a consortium) intends to integrate with his own equipment	- authorisation by the vendors, - attachment of the vendors' capability statement in response to all the applicable requirements stipulated in this table - a realistic allocation of responsibilities among the partners
Description of the project management methods and tools	demonstrated ability to efficiently and reasonably manage, monitor and administer all activities, including the control of sub-contractors or consortium members
Technical brochures	- compliance with the relevant European standards and recommendations
Type approval in Hungary	- approval by the Hungarian Telecommunications Inspectorate, or willingness to obtain the same in case of contract award
Development history and planned future developments of the RLL system	a well thought out development strategy, targeting totally own manufacture of all equipment in the near future

Only those companies and/or groups of companies will be qualified to participate in the coming tender who have met the above

Prequalification materials shall be received, before 4:00 p.m. on 22nd November, 1994, at the following address: Inteltrade Co. Ltd, Ms. Márta Gabriella Tóth, Sales Executive, Budapest, Medve v. 25-29. 1027 Hungary Tel.: +361-201-0054.,-0328 - Fax: +361-201-0017, -0008

Prequalification materials shall be submitted in 5 (five) copies in English. In case of reference letters or other attachments written in other languages a certified English translation shall also be enclosed.

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HERE'S HOW TO ENTER.

Test your travel knowledge! Each day for 18 consecutive days, a clue describing a city to which Delta Air Lines flies will be published. Using Delta's Map, fill in the name of the city correctly for at least 12 of the 18 days and qualify to win.

Once you have at least 12 answers, put them in an envelope and send them to us with the completed coupon below.

Winners will be selected from an official drawing. The first 10 entries drawn with the correct responses will be the winners.

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Two round-trip Trans-Atlantic Business Class tickets. 4 Third Prizes:

AT Cross, gold plated, diamond cut, roller ball pens, the Signature Collection. **4 Fourth Prizes:** Gold Pfeil men's wallets.

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- Airline tickets are non-transferable and seats subject
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- Valid only where legal. No purchase necessary.
- Entries will not be accepted from staff and families of the IHT newspaper, Delta Air Lines, their agents and
- No correspondance will be entered into. Proof of postage will not be accepted as proof of receipt.
- No cash alternative to prizes.
- Winners will be drawn on November 15th and published thereafter in the newspaper.
- On all matters, the editor's decision is final.
- The editor reserves the right in his absolute **(10)** discretion to disqualify any entry, competitor or nominee, or to waive any rules in the event of circumstances outside our control arising which, in his opinion, make it desirable to cancel the competition at any stage.

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▲DELTA AIR LINES —TOU'LL LOVE THE WAT WE FLY-

The Murayama Surprise

Japan's Socialist-conservative coalition government was laughed off in June 25 a cynical and unworkable union of opposites. The government is actually

working out surprisingly well.
Prime Minister Tomiichi Murayama, a Socialist, and his Liberal Democratic and independent partners have fashioned a "stable majority that sharply contrasts with the almost weekly cabinet crises of last winter and spring. The new government has found enough coherence to reach a limited trade agreement with the United States. Most important, it has given . Japanese voters a second vehicle for ad-

vancing political and economic reform. One-party politics was the root of Japan's present political discontent. Now, two modernized, broadly centrist coalitions are taking shape — the pre-sent coalition and the cluster of parties. soon to merge, that supported the recent governments led by Morihiro Hosokawa and Tsutomu Hata.

The new coalition has prospered be-cause its two very different elements both responded to voter desires and updated their programs. The Socialists, in office for the first time in four decades, have dropped their strict interpretation of Japan's U.S.-sponsored peace constitution; that let them come to terms with realities like Japan's postwar armed forces, UN peacekeeping and nuclear power. The Liberal Democrats, the permanent ruling party from 1956 to 1993, have learned to talk the language of reform rather than

restoration; they now support many of the initiatives begun under the Hosokawa and Hata governments, like electoral reform, fiscal reform and deregulation.

They can do so unburdened by the negative image of Ichiro Ozawa, the main power broker of those two previous governments and a man widely reviled as a symbol of the old back-room, moneydriven politics. Mr. Ozawa, more than anyone else, brought down the old system. But his history and his often abra-sive tactics have thwarted his efforts to consolidate a new power base of his own.

There are so few substantive differences between the two coalitions that the opposition has been reduced to empty parliamentary tactics that do not threat-en the government's popularity. Still, special elections have shown strong opposi-tion support, and the next national election, the first under the newly reformed rules, could go either way. Voters will then be able to choose between Mr. Ozawa's brand of reform, with a slightly hawkish, bureaucracy-bashing tilt, or some version of the present coalition, espousing a gentler foreign policy and more deference to bureaucrats.

The Socialists and the Liberal Democrats banded together primarily to save themselves from extinction and to block Mr. Ozawa's ambitions. By doing so, they have brought Japan closer to competitive, two-party politics, and thereby significantly advanced political reform.

- THE NEW YORK TIMES.

A Defendable Deal

It is evident that the nuclear deal between the United States and North Korea has some very big flaws. It pays North Korea, and handsomely, for returning to -the nonnuclear obligations that it took on and violated and that ideally should not have had to be paid for at all. Nor is there ironclad assurance that this "framework" agreement between two wary states that 'do not even recognize each other will uncover weapons or weapons-grade nucle-ar materials already in hand. The accord sets an international precedent that lets the North Koreans keep hiding for years the very facilities whose inspection would show their nuclear cheating to date.

How can such an agreement even be "defended? It can be defended because, by permitting immediate inspection of sites where known nuclear work is going on, it enables the United States to accomplish the urgent business of freezing and dismantling a major "strategic" program that was running free and that could have produced plutonium for hundreds of bombs and a full-fledged nuclear capability. The accord also at least makes possible the later rollback of a prior and less menacing North Korean program "that may already have turned out one or two - it is not clear - warheads.

Can either of these ends in fact be achieved? The question persists because North Korea has a record of lying and cheating on matters nuclear, and events have shown that the United States' natural partners in reacting to such conduct — China, Japan and South Korea — 'wobble away from economic sanctions,

never mind military enforcement. So

couldn't North Korea fail to keep its promises without fear of any punishment or price? The answer is that the agreement is constructed to require controlled reciprocal responses, by stages, that are in American bands. For instance, "key nuclear components" in the new, safer reactors that North Korea is being offered do not get delivered until it opens up its suspect undeclared nuclear facilities. If this desperately impoverished and isolated country is not lured by the jointhe world economic and political incentives in the package, it goes back to impoverishment and isolation.

To the special dismay of international inspectors. North Korea insisted on a delay in complying with some of the standard inspections — affecting the suspect sites. The example of pick-and-choose, or "à la carte," is a really bad idea. Nor is it adequate compensation that in some other respects Pyongyang has accepted tighter than normal standards. Especially in light of these circumstances, the United States needs to reaffirm earlier pledges to beef up protection for the 37,000 American troops in South Korea. There must be rigid insistence on North Korea's compliance with all its nuclear obligations.

The American government could not impose its will on an independent and defiant North Korea as it could on a defeated Iraq. Washington had to negotiate. The resulting deal is far from being what it should, but it can be defended as what was available, and if enforced it can ease an ominous regional nuclear threat

-THE WASHINGTON POST.

Again, Killing in Rwanda

When Rwanda's Hutu-led government slaughtered hundreds of thousands of Tutsi six months ago, the world watched helplessly and was embarrassed by its helpiessness. French forces belatedly intervened on a UN humanitarian mission, but this was not the United Nations' finest hour. Eventually, a Tutsi-led rebel army drove the genocidal Hutu regime from power. Now there are disturbing reports from the UN high commissioner for refugees and Amnesty International that Tutsi forces are taking murderous revenge against Hutu civilians. The UN bureaucracy, it seems, would rather not hear about it. But these new charges deserve serious international attention and more.

This time the world need not be helpless. The new Rwandan government depends on continuing international assistance and is thus responsive to external pressure. Meanwhile, the underlying problem of identifying and punishing

those guilty of last spring's massacres cannot be left to local troops in the field. A report prepared last month by the high commissioner for refugees, but nev-er officially released, found that the new Tutsi-led Rwandan government and its military forces were systematically harassing and killing Hutu. The office of the high commissioner is not a human rights agency but is responsible for advising Hutu refugees whether it is safe for them to return home. Nevertheless, the report displeased UN headquarters, which did

not want the high commissioner speaking

out publicly on sensitive human rights issues and perhaps complicating ties with the new Rwandan government.

Amnesty's report reaches conclusions similar to the commisioner's. The alleged Tutsi reprisals are far smaller in scale than the earlier Hutu violence, and many may occur without the knowledge or approval of government authorities. Still, they are inexcusable, and the government must be persuaded to make clear to all armed units that such behavior will not be tolerated.

The reprisal issue is related to the issue of assuring impartial justice for the thousands of Hutu formally accused of involvement in last spring's killings. Plans to establish an international tribunal have stalled in the UN Security Council over questions of location and mandate. Meanwhile, some 6,000 Hutu prisoners await their fate in Rwandan jails, and relatives of Tutsi victims grow increasingly impatient and doubtful about whether the outside world will ever really follow through on its lofty rhetoric.

Some of the questions holding up Security Council action are legitimate. But surely an international tribunal is preferable to trials organized by a government not fully in command and still suspected by many of tribal partisanship. Formal justice of any kind is preferable to ad hoc reprisals. This time, the world and especially the United Nations owe Rwanda unflinching investigative reports and consistent Security Council attention.

- THE NEW YORK TIMES.



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A Sane Deal With North Korea, but There's a Big 'If'

WASHINGTON — It is difficult to make a little word bear as much weight as it must in this instance, but if the U.S.-North Korean nuclear agreement is ultimately carried out, it will be the most important single foreign policy feat of the Clinton administra-tion to date, and an achievement of major

strategic significance by any standard.

There are innumerable ways for the agreement to fail. The North Koreans will hesitate. backtrack, throw stones in the way and may even repudiate the agreement. They may try a double cross or two. South Korea, on whose support the deal absolutely rests, may be unable to swallow a deepening U.S. North Korean relationship, and for domestic political reasons be unable to produce the needed financing. One serious U.S. misstep in the delicate balancing of the torn halves of the

peninsula could torpedo the deal. The list can be lengthened almost at will. But if the plan holds up, the gains are equally sobering. A potential new nuclear power — and a certain spark to a nuclear arms race touching Japan. South Korea. Tai-wan and China — will have been removed. A nuclear exporter willing to sell to any country or terrorist group with enough cash will not be selling. A blow from which the nonproliferation regime might not have recovered will have been dodged. And the possible cause of a second Korean War will have been eliminated.

For these gains the United States conceded remarkably little, and North Korea, desperate for energy to prop up its collapsing economy, a great deal. Most important, Pyongyang has agreed to give up reprocessing (the pro-cess for producing plutonium). This is a right it holds under the Nuclear Nonproliferation Treaty, although one it gave up (before reneg-ing) in a 1991 agreement with South Korea. Its present supply of spent fuel rods will

remain in storage until shipped out of the country. It has undertaken not to refuel or restart its existing research reactor, which would produce more plutonium-laden fuel, and to immediately cease construction of two much larger reactors of the same type. All this is to be under continuous IAEA inspection.

In return, in addition to trade and political openings, the United States promises to supply (but not to pay for) two large new conventional power reactors that produce spent fuel lean in plutonium, and to provide heavy oil exactly equal to the amount of energy the three forgone reactors would have produced

until the first of the new reactors goes on line. Before the new plants' nuclear equipment can be delivered, about five years from now, the IAEA must have cleared up the mystery of whether North Korea diverted plutonium By Jessica Mathews

for weapons use in 1989 and 1990. If, in the IAEA's opinion, this requires special inspec-tions — a step that North Korea rejected in the past - so be it. Before the first plant's completion, the spent fuel rods must be shipped out of the country. During the second plant's construction. North Korea must begin dismantling its plutonium-production reac-

tors and reprocessing plant.
In a perfect world, one would have liked the past to be clarified right away and the spent fuel rods removed immediately. One would wish that North Korea had not chosen to spend its nuclear leverage on new reactors. or that the agreement had spelled out how their spent fuel will be handled.

But these and other criticisms are quibbles. The Clinton administration was right to correct its earlier mistake of insisting that what happened in the past be the first step in resolving this crisis. There is no urgency to clearing up the past, and great urgency to preventing its repetition on a much larger scale. The agreement appropriately puts that threat first.

Nor does the deal rely on trust. If the

inspectors are ever interfered with, or if U.S. intelligence detects any violation, the oil deliveries and construction work on the new plants can be stopped instantly - leaving North Korea starved for energy. In this worst case, we will be back where we were last spring, having lost nothing but diplomatic

effort and the cost of some oil in an attempt to avoid nuclear conflict.

There is one cost that neither this nor any other negotiated end to the North Korean crisis could have avoided, and that is the message to other would-be proliferators that if they can get far enough along before being discovered, a covert nuclear program is the ultimate bargaining chip. That opportunity was lost long before the Clinton administration took office, as the IAEA let itself be diddled by Pyongyang for seven years and the United States took no effective action for even longer.

The task for the international community now is to undercut that precedent by demonstrating that neither Nuclear Nonproliferation Treaty members nor nonmembers will be able to get far enough along to exploit it.

This will mean maintaining a strict regime on Iraq and North Korea, creating a more aggressive and effective IAEA through adequate funding, intelligence sharing and political support, taking a tougher stance against reckless exporters of nuclear technology and, by far most important, establishing that, henceforth, early steps toward a weapons capability, even if legal under the treaty, will be seen and responded to as a direct threat to international security.

Implementation of the agreement will not be smooth; setbacks are the rule when dealing with Pyongvang. But there should be no doubt that if its terms can be sustained, the deal is a solid win for world peace.

The Washington Post.

A Risky Nuclear Gamble Worth Taking

risky, is better than a war. There is much to be said for that view - always assuming that the nuclear bargain is made in good faith and will be carefully policed and kept.

One collateral test of the process will be what temptations it offers to other outlaw states. Will they, too, catch the gravy train? The rationale of the nonproliferation treaty remains a powerful and simple one. There is no great profit in being a nuclear power, all the less if it arouses more powerful and re-

in this case) to take offsetting steps. For a time after World War II there was a minor school of thought in Washington that the U.S. atomic monopoly would be a "gun at the hip" reminding others at the international poker table not to cheat. It turned out that the possession of this gun was more appropriate for poker than for statecraft, since the main

PILL Clinton says that the deal, while ingredient was bluff. The more the world learned about the horror of atomic weapons. the larger and more hollow the bluff became. And soon enough the U.S. monopoly ended and we entered that long, dark tunnel of

nuclear deterrence from which we are only

now emerging after 50 fretful years. A nuclear-armed pipsqueak state would be no more than a pipsqueak with a nuclear weapon or two, whose temptations to practice

makers? Or might their judgment be further clouded by the concessions made to blackmail in North Korea? We don't yet know. But the logic remains firm and, assuming that the mischief-makers are not altogether impervious to

in The Washington Post.

blackmail would be offset by the firm assurance of national obliteration if it went too far. sourceful neighbors (Japan and South Korea, Is this logic clear to the potential mischief-

it, the Clinton gamble seems worth taking. -Edwin M. Yoder Jr., commenting

government these days. Look at the carpet-chewing editorials and the Gothic conspiracy tales that have come down on the president in the past year. Can you blame the voter for believing some of what he or she reads? We Americans are becoming a nation of soreheads, and so this fall we probably will go to the polls and shoot

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A Country

Full of

Soreheads

By Garrison Keillor

NEW YORK — The voters are angry. There was a front-

page story in The New York Times last week about this, in which an anesthesiologist in Sa-vannah and a retired fire fighter in Richmond each announced

that he is thinking of moving to

Costa Rica because of how bad things are in the USA these days.

The anesthesiologist said that in 10 years it would not be eco-

nomically feasible to live in the United States. The retired fire

fighter said the tax laws were more favorable in Costa Rica,

you could raise your children as

you saw fit, and you could defend

yourself and your property.
If these angry voters believe

that America is on the rocks and that Costa Rica offers them the good life, then God bless them

Spanish, then God speed. But shouldn't someone warn the Costa Ricans that these men are

and grant them generous tax advantages, and if the anesthesiologist wants to learn how to say "Count backward from 100" in Spanish than God armad

coming? Does Costa Rica really need a lot of Republican boat peo-ple with all their high expectations

The article says that the angry,

cynical voters are themselves do-

ing O.K. financially and don't

seem to be upset about specific

issues. The voters' anger, say

opinion polls, is due to uncertain-

ty about the future and a feeling

How can one say this diplo-

matically? In the adult segment of

your life, Angry Voter, in the part

of your life that comes after your

parents kiss you good-bye and

kick you out, the future is always

uncertain. Even in the past, the

And if you don't get ahead, you

aren't entitled to blame the presi-

dent, the Congress, or your poor old mom and dad. This is true

even in Costa Rica. I thought ev-

erybody knew this. Back in the Vietnam era, people

schools taught your kids, you paid

your taxes, the mailman came.
What else is the system supposed to do for you? It can't come to your home and him.

your home and blow your nose.

You have to do that yourself.
This is the age of the dumbing of America, and, frankly, the cynicism of people who are rowing with one oar is not of great inter-

est. Everyone I know who ever

took a trip to Washington and got

a firsthand look at government

came away impressed with the workings of it and not inclined to

But are there three newspapers

in America that cover Congress

with anything like the thorough-

ness and flair that they bring to

Newspapers are keenly aware of

a younger generation of nonread-

ers and are trying to appeal to it by

writing down to it. In the mind of a

not very bright 14-year-old, the entire adult world consists of dolts

and jerks and meanies, and that is

how reporters tend to write about

their coverage of the NFL?

seek exile in Costa Rica.

talked a blue streak about the system being broken — but was it? Water came out of the tap, your toilet flushed, the buses ran, the

future was uncertain.

that they aren't getting ahead.

of what society owes them?

ourselves in the foot. I say the Angry Cynical Voters should elect a Congress of pinheads, nincompoops and radio talk show hosts, and then in 1996 they should elect Newt Gingrich to be our angry, cynical president. He and the Congress can cut

taxes in half, triple defense spend-ing, build a naval base in the Okeefenokee Swamp, require all public schools to teach the doctrine of original sin. Elect the worst Congress you can find, and the system still will not break, and we won't go to Costa Rica. America will still be a great country,

The writer, author of "The Book of Guys," contributed this comment to The New York Times.

converted to his vision of colorblindness. Instead, through guilt

WASHINGTON - "The black-white IQ difference [is] about 15 points in the U.S." 'In the United States, blacks of above-average socioeconomic status have not averaged as high IQ as whites of lower socioeconomic status." "The question here is not

whether differences are cultural or genetic in origin. The point is that they are real and that their consequences are real."
So this is Charles Murray's heresy, the incendiary declara-

tions about race and IQ that have landed him and his coauthored book "The Bell Curve" on the cover of Newsweek, The New Republic and The New York Times Magazine, and put him in the liberal pantheon of bigoted pseudoscience. Well, no.

The quotations above are from "Race and Culture," published just two months before "The Bell Curve." The author is Thomas Sowell, the Stanford economist and social scientist. Mr. Sowell is black. And his interest in ethnic differences in mental capacity is even broader than Mr. Murray's.

Starting with Cicero's observation 20 centuries ago that Britons were too stupid to make good slaves, Mr. Sowell offers a worldwide survey of ethnic differences in intelligence. They are ubiquitous.

"Among Indians in colonial Malaya, for example, Tamils had higher scores than Gurkhas, and both had higher scores than Bengalis in Bengal." In math, he points out, ethnic Chinese schoolchildren outperform the English in Hong Kong, the Malays in Sin-gapore, the Indonesians in Indonesia. In the United States, East Asians outperform whites.

With the phenomenon of ethnic IQ differences so universal. **By Charles Krauthammer**

Different Ethnic IQ Scores — So What Else Is New?

Mr. Sowell is quite relaxed about the American black-white difference. He notes (in a passage that I purposely truncated above) that the black-white IQ difference of about 15 points in the U.S. has been matched by the IQ difference between Sephardic and Ashkenazic Jews in Israel or between Catholics and Protestants in Northern Ireland." The Bell Curve," on the other

hand, is more narrowly focused on ethnic differences in America. In particular, it marshals voluminous validation for the blackwhite IQ differences that Mr. Sowell and others have noted.

For this, Mr. Murray has been subjected to fierce personal attack. To take an example, the sociologist Alan Wolfe writes that Mr. Murray and co-author Richard Herrnstein "may not be racists, but they are obsessed by race," and "see the world in group terms and must have data on group membership."

An interesting charge, given that for the last two decades it is the very liberals who so vehemently denounce Mr. Murray who have been obsessed by race. insisting that every institution - universities. fire departments. Alaskan canneries — "must have

data on group membership." It is they who have oppressively insisted that we measure ethnic "over-" and "under-" representation in every possible field of human endeavor. To take only the latest example, on Sept. 26 the federal government proposed that banks making small business loans be required to ask the applicant's race and gender.

Not a month goes by when I do not get a survey of some sort in which I am asked to identify myself by race. (As a rule, I refuse.) Here is a liberal establishment forcing racial testing and counting for every conceivable activity, and when a study comes along which does exactly that for SATs and IQ, the author is pilloried for being obsessed by race.

In fact, Mr. Murray is obsessed by class. "The Bell Curve" is a powerful, scrupulous, landmark study of the relationship between intelligence and social class, which is what the book is mainly about. It is secondarily about differences among ethnicities (they are not addressed until chapter 13), which is

what the fuss is about. I have two difficulties with the book. First, I see no reason to assume that group differences in intelligence, as opposed to individual variation, have anything to do with genes. The more plausible explanation is Mr. Sowell's: ethnic differences in intelligence, which change over time (the British have come up smartly since Cicero), are due to culture, that part of the environment which. unlike socioeconomic status, is unmeasurable.

Second, I have trouble with Mr. Murray's recommendations about what to do with the fact of inequality. He offers a kind of conservative multiculturalism in which each ethnicity finds its honored niche in society according to its own areas of excellence and distinction.

I distrust all multiculturalism, liberal or conservative. The Balkans amply demonstrate the perils of balkanization. My answer is simpler. Stop counting by race. Stop allocating by race. Stop measuring by race. Let's return to measuring individuals.

It seems hopelessly naive to

propose this today. But it was not naive when first proposed by Martin Luther King and accepted by a white society that was finally and intimidation, a liberal establishment has since mandated that every study of achievement in American life be broken down by race. "The Bell Curve" takes that mandate to its logical conclusion.

Enough. As both Mr. Murray and Mr. Sowell explicitly state, knowing the group score tells you nothing about the individual. Well, we have now seen the group score. Let's all go back to counting individuals.

Washington Post Writers Group.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: Falling Cat Study

PARIS - Until the days of Sir Isaac Newton, no one could satisfactorily explain why an apple falls off a tree. Newton, however, failed to discover one thing why a cat, if thrown into the air, always reaches the ground feet downwards. This question is now occupying the French Academy of Sciences. The discussion was initiated by a paper by M. Marey, who laid before his colleagues sixty photographs of a falling cat.

1919: Drama at Opera

NEW YORK - Rotten eggs thrown on the stage from boxes in the Lexington Theatre, and bricks dropped into the orchestra pit causing the musicians to leave in haste, interrupted the performance of a German opera by the Star Opera Company last night [Oct. 22]. Under the protecting

aegis of a temporary injunction against Mayor Hylan, who closed the theatre two nights ago on account of rioting called forth by the offering of Hun music to New York, the company started its performance last evening

1944: De Gaulle at Helm WASHINGTON - From our

New York edition:] The United States, in a sudden reversal of its long stand against recognizing the government of General Charles de Gaulle, announced today [Oct. 23] that it has accepted the French de-facto authority in Paris as the provisional government of France. The action brings to a successful conclusion the diplomatic struggle for recognition begun by the French leader in 1940. Arriving unhersided in London at that time. General de Gaulle said: "France has lost a battle. She has not lost the war."

Full of Kohl Again Can Be Good Sorched For Alliance and Europe By Henry A. Kissinger By Henry A. Kissinger

gin in the Bundestag since the first German national election after the war, when Konrad Adenauer emerged as chancellor by dint of a single vote (presumably his own). Mr. Kohl's is nevertheless an extraordinary achievement.

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He rebounded from being behind by double digits to win his fourth consecutive election despite a major recession, in the face of a substantial tax increase in West Germany to cover the unexpectedly high costs of unification, and in the midst of the pangs of upheaval associated with the political and economic restruc-

turing of East Germany.
In the German political system. the margin by which a chancellor is chosen is not necessarily an indica-100 M tion of his ability to govern. Once established by the Bundestag, a chancellor can be replaced only by a majority vote for a successor and not, as in a parliamentary system. by a vote of no-confidence or a majority against specific policies.

A hostile, closely divided Bundestag can harass the chancellor, as this one surely will. And the upper house will in any event be dominated by the Social Democrats. But a positive vote to replace him remains hard to achieve. In nearly half a century, it has happened only once — when Mr. Kohl came into office in 1982.

A narrow margin did not prevent Konrad Adenauer from becoming a dominant chancellor. And it will not by itself diminish Mr. Kohl's authority, because the Kohl coalition's real margin is greater than it appears. No current leader would accept becoming chancellor through the 30 seats of the former Communist Party, which entered the Bundestag by a heretofore inoperative clause in the constitution. To change the chancellor, the Free Democratic Party with its 47 seats would have to switch coalitions.

But this is precisely why the elec-tion is likely to be viewed in retrospect as an augury of impending upheaval in the German political landscape; in fact, as the beginning of the end of the Kohl era - an event which will bring home to Europe and to America how much Atlantic and European cohesion has come to depend on his towering

He has managed the NATO missile deployment, the unification of Germany and the integration of Europe with such matter-of-factness that few remember how precarious those processes were at ev-

ery step along the way. that Mr. Kohl's coalition partner, the liberal Free Democratic Party, will at a minimum become increasingly fractious. It may even abandon the coalition altogether and

switch sides by midterm. For the Free Democrats are havvery close to failing to achieve the 5 percent of the total vote that is a

NEW YORK — Chancellor al parliament. They may well have crossed that hurdle primarily because Mr. Kohl's party encouraged the switch of enough of its own votes to sustain the governing coalition. And they have lost every election to state legislatures in the

last three years.

The FDP seems to have reached the point which Hans-Dietrich Genscher, the former vice chancellor and foreign minister, described to me in 1980, when his party had been in coalition with the Social Democrats for more than 10 years. He said then that the FDP would have to look for an opportunity to switch during the next electoral period because if its voters became too accustomed to a permanent coalition with the SPD, they would

lose interest in a separate existence and vote for the SPD directly. That situation seems to have arisen again, although the current FDP leader does not have the manipulative skill of Mr. Genscher and would have to take into account the risk of a complete disintegration of his party if he tried to change coalitions.

But self-interest will drive the FDP toward greater assertiveness, and, at an opportune moment, tempt it to switch coalitions — for

A clear sense of identity of the Alliance and a clear definition of the European Union are needed for good relations with Russia. Revitalizing European and Atlantic institutions would be a noble culmination of Mr. Kohl's stewardship.

which the narrow margin of victory provides the mathematical possibility, as it did not in the last Bundestag. A switch at that time would not have sufficed to produce a majority for any alternative chancellor.

By contrast, if, in the wake of the recent election, the FDP joins the Socialists and the Greens, the liberals will be in a position to elect a new chancellor. Mr. Kohl's position will therefore be unprecedentedly precarious, and his government will require far greater effort than it has needed heretofore to pass its legislative program.

be tempted into succession maneu-But the election makes it likely the machinery has so far squelched European construction, and saw in all would-be successors.

Mr. Kohl hinted strongly that, if nist oppression. elected, he might not serve more over the rest of his term to a successor of his own choosing. But after some of its previous moorings. the recent election, such a proceing an identity crisis. They know that they scraped by in this election by the skin of their teeth; they came by the skin of their teeth; they came to by the skin of their teeth; they came by the skin of their teeth; they came to be could trigger the shift in coaling to provided a political home and a substitute for a national policy. So long as German armies stood on Union's choice.

prerequisite to entry into the feder- serves out the course, he will have many's unification removes one in-



an exhausting term as a prelude to fighting another bitter election battle, with, this time, very uncertain allies constantly reviewing whether they are more likely to reach 5 per-cent as the right wing of an SPD-led coalition or as the left wing of a CDU coalition.

To me, these are melancholy prospects because I consider Helmut Kohl one of the seminal fig-ures of our period. He has been a guarantee of Germany's Atlantic and European orientation and a shield against the nationalistic or romantic temptations from which his people have suffered through

much of their modern history.

This does not reflect a lack of confidence in the leaders of the principal opposition party, the SPD, which proved its sense of responsibility under Chancellors Willy Brandt and Helmut Schmidt. Since then, however, its radical wing has grown far more restless; its coalition party would be the Greens, whose formal program rejects the Atlantic Alliance and a major international role for Germany. The center of gravity of such a coalition would be much further left and make the implementation of traditional Atlantic policy much more difficult.

The approaching end of the Kohl era is due not only to electoral arithmetic but to the transition in generations. Mr. Kohl is the last West German leader with a living memory of World War II and its aftermath, and for whom American help in reconstructing Europe represents a personal, indeed a senti-

mental, experience. The next generation - of all the parties - will be less tied to traditional interpretations, more coolheaded about assessing national interests, and more ready to assert a national German role. This will be reinforced by the growing influence of the formerly Communist part of Germany — a region whose people In addition, his own party may lived under totalitarianism for 60 years, did not experience the great vers, although his domination of period of Atlantic cooperation and nationalism a refuge from Commu-

These trends are compounded by than two years and would hand the fact that the post-Cold War world has cut Germany loose from

When Germany was divided, Euthe Elbe, the Atlantic Alliance was centive for subordination to supranational institutions, and the retreat of Russian forces from Central Eu-

rope eliminates another.

At the same time, there has been no American initiative to define new purposes for the Atlantic Alliance other than the Partnership for Peace, which erodes geographic delineations without developing new common purposes.

No wonder that both the extent and the content of Europe have become controversial - all temptations to a more national role.

For America, the approaching end of the Kohl period represents a watershed of its own: whether to continue emphasizing new universalist institutions that threaten to weaken progressively the Atlantic Alliance and change the nature of the European Union, or to turn to revitalizing the existing building blocks of the European order and the Atlantic Community.

The Clinton administration will not have time to pursue both approaches in partnership with Mr. Kohl; it must establish priorities. Unless the Atlantic Alliance is given a mission and a purpose reflecting its historic essence, it will gradually dissolve in a mishmash of universalist slogans indistinguishable from those of the United Nations and of general collective security. One can hardly build Europe, or an Atlantic partnership, if one is not willing to define where Europe begins and ends.

In the time remaining, America must work with Mr. Kohl on defining membership in both the Atlantic Alliance and the European Union for the states of Eastern Europe, and on creating new but different structures for political consultation with the states arising out of the former Soviet Union.

A clear sense of identity of the Atlantic Alliance and a clear definition of the European Union are a prerequisite to good relations with Russia. The reluctance to draw new lines means reliance on those made irrelevant by the end of the Cold War. But neither Europe nor the Atlantic Alliance can stop at the East German border without creating a vacuum between Germany and Russia - the historic source of European wars.

Revitalizing European and Atlantic institutions would be a noble culmination of Mr. Kohl's stewardship. It is important, for, whatever happens, America and Europe will not soon find so reliable and coura-On the other hand, if Mr. Kohl essential for German security. Gergeous a partner as Chancellor Kohl. © 1994, Los Angeles Times Syndicate.

Thanks, Norway, but We Give Up

NEW YORK — Thirty years ago this fall, inside the concrete field house on the campus of the Moses Brown school in Providence, Rhode Island, a group of architects and social planners installed the world's first field of artificial grass. They were looking for something to cover the hard asphalt of urban playgrounds, to create for inner city children an experience equivalent to the grassy playing fields enjoyed by their counterparts in the suburbs.

It was not to be, of course. Artificial grass proved too expensive for city budgets and ended up instead as Astroturf, the surface of many pro-fessional and college sports stadiums.

A generation later, the abortive experiment at Moses Brown stands as a powerful symbol of a lost era in urban thinking, a testament to how much America's approach to the problems of cities has changed since the early 1960s.

The people who dreamed up artificial grass thought that the poor could be lifted by changes to their

MEANWHILE

environment; that by knocking down tenements and building gleaming new housing projects, by designing innovative schools and playgrounds, something real could be done to change the prospects of

the disadvantaged. This past summer, in the Red Hook area of Brooklyn, the Norwegian government built an \$80,000 artificial turf soccer field in honor of America buri soccer field in honor of America hosting the World Cup. The Norwegians deliberately chose one of New York's toughest neighborhoods because they wanted to bring a playing field to people who have only asphalt and concrete.

Ten days after the field opened last month, vandals set the turi on fire, destroying it completely.

What is striking about what happened in Red Hook is not simply

that it took Norwegians to try to replicate what was attempted at Moses Brown a generation ago. It is that when the field went up in smoke, the response of the city and the community was not anger, or even disillusionment. There were no illusions left to be shattered. "I told them it was pretty foolish

to put it there," a weary Henry Stern, New York's Parks Commissioner, explained to reporters the next day. "This isn't Kansas. And Red Hook isn't Norway."

We Americans are all realists now about urban problems - and with

Halt the Attacks on Israelis

the granting of considerable conces-

sions by Israel, even if these are

peace-loving and concession-ready

Israelis can accept the fact that de-

spite these concessions some of the

Palestinian groups keep on attack-

ing and killing Israelis with no reac-tion from the Palestinian authori-

ties, or for that matter the Arab

Unless this situation improves

countries, other than verbal con-

demnation of these attacks.

However, not even the most

costly and painful to Israel.

LETTER TO THE EDITOR

Nearly all Israelis accept the fact Arab countries control Hamas etc.

that the peace process with the neighboring countries and especially with the Palestinians does require for the Israeli government but to

By Malcolm Gladwell

good reason, given the disastrous record of many of the grand social experiments of the 1950s and '60s. The story of artificial grass and

the ideas that lay behind it, however, is a reminder of how shallow this new "realism" can be. After all, 30 years after the creation of artificial turf, cities like New York still have not managed to bring the playgrounds of the inner city up to par with those of the suburbs. In effect, we have abandoned the old ideas about helping the disadvantaged, without coming up with any better

ideas of our own.
"In the early days, we had this sense that if you put intelligence and reason to work, you could solve so-cial problems," said Jonathan King, an architect at Texas A&M and a member of the group that first con-ceived of artificial grass. "I don't see that anymore. All I see is a deep cynicism about the decay of our society, and the sense that we can't do anything right."

The group that came up with Astroturf was a spin-off of the Ford Foundation known as Educational Facilities Laboratories, or EFL, made up of architects and educators. Their driving premise was that better design of school buildings could make a measurable difference in the quality of urban educations.

in the quality of urban education.

The ideology was rooted in a long-standing and honorable intellectual movement, what historians refer to as the "environmentalist" tradition. This was the philosophy of reformers like Jacob Riis, who in the late 19th century exposed the squalor of New York City slums, arguing that it was the conditions in which the poor lived, not any deficit in character, that kept them poor.

The idea has been around a long

time," said Nicholas Lemann, author, most recently, of "The Promised Land." "It was a staple of the progressive era, this idea that if you improve the physical environment, it will improve the spirit and the mind."

EFL pushed successfully for the use of carpeting in new school con-struction, which made classrooms quieter and easier to clean. It was also the group responsible for the move to build schools with air-conditioning, overcoming opposition from school boards and educators by proving both that the idea was financially feasible and that it created an environment more conducive to learning in hot weather.

drastically — that is, unless the Pal-

estinian authorities and the other

react in a most forceful manner.

Such reaction will surely have the

same result as all previous reactions

I and the vast majority of Israelis

who are desirous of peace and good

relations with all our Arab cousins

— I repeat: all of them — sincerely

hope and pray that true peace will

come soon to all of us and that no

forceful Israeli reactions will be

to Arab attacks on Israel.

Then, in 1963, came artificial turf, the brainchild of EFL President Harold Gores, a former superintendent of schools in Newton, Massachusetts. Mr. Gores, who died last year, was

obsessed with the fact that cities could not maintain playing fields for their children because the heavy wear and tear of urban life made maintaining grass fields impossible.

Astroturf, of course, was a bust, proving far too costly for the typical school system to install and maintain. So was another of EFL's pet ideas, the open classroom concept in

school design. EFL didn't survive, but the fruits of the environmental movement are everywhere in American cities. The "monumental" design of urban high schools built in the early part of this century in cities like New York and Washington, with their classical pillars or Gothic turrets, are expressions of the belief that disadvantaged kids can be inspired not just by what they learn but by where

they learn it. Even the first public housing pro-jects, however much they are now reviled, were built at the time to the highest of standards. The Red Hook housing project in Brooklyn, for example, across the street from the arti-ficial grass field destroyed last month, was described by the architectural critic Lewis Mumford after its completion in 1940 as "Versailles for the masses" and "miles above the

product of any commercial builder." It is important to understand that much of what we take for granted in urban life — from parks to play-grounds to public housing — was the result of specific ideas about what makes cities livable. It is also important to understand these ideas because each of them, in whole or in part, has been abandoned since the time EFL laid down Astroturf in the

Moses Brown field bouse. The spirit of environmentalism is now almost extinguished, snuffed out by the apparent failure of so much of the urban redevelopment experiments of the 1960s.

2"In the '50s and '60s, architects felt that if we could just design something correctly and intelli-gently, life would change," said Richard Dattner, a New York City architect. "Some of us still hope that and aspire to that. But the intervening 25 years have brought us crack, all kinds of substance abuse, the explosion of single parenthood and kids out of control, so that the situation is now so much more desperate that some of these wonderful thoughts no longer seem appropriate to the problem at hand. This is a much more desperate time."

Parks funding in New York City and other major urban areas has dropped precipitously in recent years and the playground boom is long over, a victim of budget cuts and lawsuits. "When we started doing playgrounds, there was a sentia broken spirit," said Mr. Dattner, "Now if you said that you would have 25 lawyers around your neck."

Inner-city children are, according to the education writer Sara Mosle a former teacher in Washington Heights, under the equivalent of "house arrest," unable to pick up the social skills that other children learn in sandboxes and on soccer fields.

The writer is New York bureau chief for The Washington Post, in which this comment appeared.

BOOKS

SEARCHING FOR MERCY cars": Sexton the middle-aged cestuous relationships and suburban housewife who "wore adulterous affairs. abuse of her, but also with the grew up dreading the dark untending to be a child and force psychological implications of derrow of their mother's mading her to assume the role of STREET: My Journey Back to My Mother, Anne Sexton

By Linda Gray Sexton. 307 pages. \$22.95. Little, Brown. Reviewed by

Michiko Kakutani F EW writers' lives have been as relentlessly dissected as

Anne Sexton's. The poet's great subject, of course, was herself. Her poems therapy sessions to the writer feverishly anatomized her Diane Middlebrook. moods, her breakdowns, her divorce, and they created a conrebellious teenager, obsessed chronicled the writer's emotion-with boys "and cigarettes and al crises, suicidal fantasies, in-

suburban housewife who "wore adulterous affairs. rubies and bought tomatoes"; Sexton the stressed-out mother haunted by "ugly angels"; Sex- ous life, from the point of view ton the emotional invalid, "queen of this summer hotel"

known as Bedlam.

Since Sexton's suicide in 1974, others have taken up the powerful and affecting is its task of explicating her life. In a candid, often painful depiction startling and highly controver of a daughter's struggles to sial move, the poet's psychiatrist, Dr. Martin Orne, turned ful and emotionally troubled over more than 300 tapes of her mother.

Middlebrook, in turn, drew anxieties, her marriage and her heavily on those tapes for her 1991 biography of Sexton, cretinuing self-portrait: Sexton the ating a book that minutely

Now, we have before us an-

other account of that tempestuof her older daughter and literary executor, the novelist Linda Grav Sexton.

What makes this memoir so of a daughter's struggles to come to terms with her power-

mother's sexual and emotional

psychological implications of her mother's writing: the fact that Linda's own childhood and youth were routinely mined for dramatic material by her moth-

Certainly it was not easy be-

spilled their family's domestic difficulties for all the world to

ing a daughter of Anne Sexton. Both the poet's mental illness and the gift that enabled her to turn her emotional torment into In these pages, Linda Sexton art tended to take her away grapples not only with her from her children. Linda and her sister, Joy,

WHAT THEY RE READING • Cesare Castelli, managing director of an Italian designer housewares manufacturer called

Domodinamica, is reading Cicero's "On the the Art of Growing Old" in Italian and Latin. "At a certain point in life it's good to start thinking about it. Cicero contradicts the notion that the passing of the years

de vivre." (Brandon Mitchener, IHT)

needs to rob someone of his joie



or hospitalization.

When she was feeling better er, the fact that her mother and hard at work, she could be therapist or a boyfriend. equally elusive. Linda remembers her slapping down lunch on the table and quickly going resentment were always Radin, Jillian Blanchard, Sue back to her typewriter. grounded in a thick matrix of Picus and Rozanne Pollack,

resented my questions and my need to be near her," she writes. says, that if she ever wanted to ly in the Vugraph theater, a "I wanted to cuddle in her lap, In desperation she would put etry.

"If I wanted to be close, in"If I wanted to be close, infront of the television and go back to her desk."

"Any demand is too much when I'm like this," Anne Sexton told her psychiatrist on a tape later played by her daugh-ter. "I want her to go away, and she knows it."

says, her mother suffocated her with demands. She recalls her mother sexually molesting her and frightening her with candid discussions of sex.

She recalls her mother pre- staff of The New York Times.

when her primacy in her daugh-

It's clear that Linda Gray Sexton's feelings of anger and "I saw how she left it only love and adoration, and that trailed the team led by Sally reluctantly when I pestered her part of her always wanted to Woolsey by just one imp with for a cookie or a story; how she emulate and please her mother.

share her mother's life, she would have to learn to love po- lead, and they won the McCon-

guage would be the bricks with spades after aggressive bidding, which I would build the She ruffed the opening club bridge." lead in dummy, cashed the And so, in time, Linda did heart ace and cross-ruffed in become a writer, learning, like hearts and clubs to take the

her mother, to use words to next four tricks. At other times, Linda Sexton grapple with familial ghosts and, with this volume, to em-ploy the power of the confes-card ending in which East held

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Jerusalem.

By Alan Truscott THE most exciting final in ness, worrying that she would parent. And she recalls Sexton I the history of world womabandon them through suicide flying into a possessive rage en's team competition, with the result in doubt until the last ter's life was threatened by a deal was over, ended in a victory for a team led by Marinesa

PAUL KOLLEK.

Letizia. She and her teammates, Judi emulate and please her mother. two deals remaining. With a She realized as a child, she large audience watching intentpart-score gain put them in the

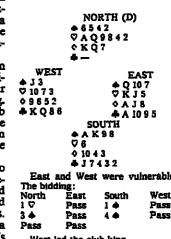
nell Cup by 5. In the diagramed deal from dispensable, a companion," she the Women's Team final, Letiwrites, "then words and lan- zia as South reached four lead in dummy, cashed the

She then cashed her two the last trump, the club ace and ace-jack-eight of diamonds. Michiko Kakutani is on the That player was helpless when a diamond was led to dummy's

ACCESS NUMBERS COUNTRIES

BRIDGE queen, whether or not she won the trick. The post-mortem showed that the game would have been defeated if East had thrown her club ace earlier, leaving her partner with a club

entry in the end position. This gained 11 imps for Letizia's team, far more than the eventual margin of victory, for in the replay East's overcall of one no-trump over one heart ended the bidding and eight tricks were scored.



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Dozens of Militants Arrested in Israel

Toll in Bombing Rises to 23

By Clyde Haberman New York Times Service

JERUSALEM --- Israel said Sunday that its security services had arrested dozens of West Bank militants from the Hamas Islamic group in a crackdown begun after the attack on a Tel Aviv bus, now said to have killed 23 people, including the suicide bomber.

No details were given about how many Hamas members had been picked up, or in which

Some Palestinians waved off the arrests as involving only low-level Hamas supporters. But a senior Israeli government official said that they belonged to the group's armed wing and that some were suspects in anti-Israeli attacks that preceded the bus bombing last Wednesday.

The arrests were reported as the government moved to widen the separation between Israchis and Palestinians, already considerable because of a post-bombing ban that has kept West Bank and Gaza Strip Arabs from entering Israel.

Despite skepticism from some ministers, the cabinet increased the number of authorized foreign construction and farm workers, mostly Romanians, Bulgarians, Thais and Chinese, from 35,000 to 54,000.

Nick of Time: Rabin Pops Out For Some Puffs

Agence France-Presse JERUSALEM — Prime Minister Yitzhak Rabin was forced to pop out twice during Sunday's cabinet meeting to satisfy his addiction to nicotine, state radio reported, as anti-smoking laws came into force.

Mr. Rabin, a lifelong chain smoker, found all the ashtrays had been removed from the cabinet room when he arrived. The new legislation bans smoking in virtually all public places, including at work. Restaurants and employers have set aside smoking areas.

Before Sunday's cabinet session, Health Minister Ephraim Sneh, a doctor, presented Mr. Rabin with the legislation to make it clear that passive smoking was out as far as he was concerned, the radio said.

It means that whenever the ban on Palestinians is lifted and no end is in sight - there will most likely be far fewer Arabs allowed on Israeli streets than the roughly 60,000 laborers who had entered each day from the territories before the bus attack.

The action left some cabinet ministers uneasy, mainly those on the political left. Not only would it hit many Palestinians hard in their already threadbare pocketbooks, they argued, but it could also help Hamas by undermining the fledgling Pal-estinian Authority of Yasser Arafat, which runs Gaza and the West Bank town of Jericho.

"We have to be very careful bere," Absorption Minister Yair Tsaban said.

Along a similar line, Nabil Shaath, the chief Palestinian negotiator in talks with Israel, protested that the territorial closing "means siege and starvation for Palestinians."

As he prepared to meet Foreign Minister Shimon Peres in Cairo Sunday night to discuss an Israeli-Palestinian relationship that has rapidly turned sour, Mr. Shaath said the Palestinian Authority had nothing to do with the Tel Aviv incident.

But the Israeli cabinet's concern was less with Palestinian sensibilities than with how to improve domestic security. The prevailing sentiment was that the solution lay in a more through separation of the two peoples, as urged last week by Prime Minister Yitzhak Rabin.

Mr. Rabin has also said that Israel's army and security agencies will take tough new measures against Hamas, whose armed wing took responsibility for the Tel Aviv bombing.

The retaliatory steps the Israelis have in mind are not being spelled out, but officials have mentioned mass arrests like the ones said to have just been carried out, house demolitions and cutoffs of overseas financing for Hamas.

There were reports Sunday that Mr. Rabin has ordered israeli "hit squads" to kill Hamas leaders. Government officials declined to discuss the reports.

In the bus bombing, the death toll has changed several times because some bodies were ripped to pieces so badly that the total number could not at first be determined. On Sunday, the authorities put the figure at 23, including the Palestinian

KACE: Republican Gains Foreseen

Continued from Page 1.

nor's protestations that he is not interested. Others talked about as possible nominees include Governor William F. Weld of Massachusetts, who is well ahead in the polls.

Governor Richards.

ernorships in the biggest states. Republicans would get an advantage in setting a national

"If Republicans do pick up these seats, the most important factor will be the sheer number of people in the general electorate who will be introduced to reforms that Republican gover-nors have proven they can do." said Chris Henick, executive di-

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Republicans picked up six seats

The Northeast, which for years has been dominated by Democrats, is unusually competitive for this year. Republicans are locked in tight races land and Pennsylvania.

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3 Hostages Said to Die In Riyadh

RIYADH - Four people were killed and two others were wounded when security forces stormed a Saudi villa in Riyadh where Filipinos had taken the residents hostage, official Saudi sources said Sunday.

The dead included a 2month-old baby and one of the hostage-takers, who had demanded a ransom of \$10 million, the official Saudi press agency SPA reported.

Residents and diplomats said earlier Sunday that the Saudi police had stormed the villa Saturday in the Saudi capital's King Fahd District.

They said three hostages had been killed in the drama - two servants and a son of Youssef Rajhi, who comes from a leading business family.
The Philippines consul-gen-

eral tried unsuccessfully to negotiate with the hostage-takers before the police stormed the Diplomats and residents said

Indonesian driver were killed by the attackers.
Residents said a child, Mr. Rajhi's son, was killed and was buried in Riyadh on Sunday. They did not know his age. They also said Mr. Rajhi's wife and another son were believed

to have been wounded. We were informed by the police that the attackers are Filipinos," an official at the Philippine Embassy in Riyadh said.

(AFP, Reuters)

WAR: How the Decision Was Made to Stop the Attack

services, political sensitivities to how the war was described in the news media, and General Powell's determination to get the troops out quickly. These

were among the revelations:

No one in Washington. even General Powell, understood what was clear to military commanders in the field: that much of Iraq's crack troops, the Republican Guard, had not been destroyed and were, in fact, escaping across the Euphrates River.

• The inability to cut off those troops stemmed not only from a premature decision to end the war but from a fundamental flaw in the battle plan, which assumed that the Iraqis would stand and fight. Instead, they bolted when the Marines began their assault to free Kuwait, and the U.S. troops had trouble accelerating their attack to catch them.

• As the war drew to a close, the clear goal of destroying the Republican Guards gave way to confusion over political con-cerns. After the cease-fire, the Saudis were so unhappy with the outcome that they proposed a secret plan to arm Iraqi Shiite insurgents, and one top U.S. Army general developed a sea Filipine housemaid and an cret contingency plan for American tanks to roll north to Baghdad — a project quickly shut down by his appalled supe-

> Wary of long-term commitments, top military officers blocked a proposal by U.S. diplants to be used to be used to be used. lomats at the end of the war to create a demilitarized zone in southern Iraq. After two Iraqi Republican Guard divisions moved near Kuwait earlier this month, Clinton administration

the perpetrators of the bloodshed.

degree murder.

approve a similar plan to keep Iraq from threatening Kuwait again.

The Generals

When the Iraqis swept into Kuwait on Aug. 2, 1990, the most important figure in the U.S. military was General Powell. A former national security adviser to President Ronald Reagan and a career army offi-cer, General Powell had a finely tuned sense of politics. He had served as a young officer in Vietnam and was fiercely protective of the institution in which he had spent his adult

His watchword was caution. General Powell did not want to

Washington did not understand what was clear to commanders in the field: that most of Iraq's crack troops had not been destroyed.

get into the war in the first place, and once the war came he wanted to win quickly and get the troops home.

When the Iraqis invaded, Defense Secretary Dick Cheney met with General Powell and other senior Pentagon officials to discuss how the United

States should react. "We need an objective," Mr. Cheney said, according to notes taken by an aide. He wondered whether the American people would support military action to put the emir of Kuwait back on his throne.

EAST: 5 Years After they Were Kicked Out, Ex-Communists Are Thriving But General Powell argued that the West had little choice but to accept Saddam Hussein's invasion and should concencrowds of demonstrators in Timisoara and trate on defending Saudi Arabia. "The next few days, Iraq Bucharest, killing more than 100 people. For several years after December 1989, will withdraw," he said, accordsome measure of justice was sought against ing to the notes. "But Saddam But by last month, all former Commu-Hussein will put his puppet in. nists had been released from prison in Everyone in the Arab world will Romania. Mr. Tinu gained his freedom in be happy."

He continued: "I don't see the senior leadership taking us December 1991, after a court of former Communists determined there was not enough evidence to convict him of firstinto armed conflict for the events of the last 24 hours. The "I didn't have anything to do with the people who died in Timisoara," said the man once accused of ordering Securitate agents to open fire on unarmed protesters. American people do not want their young dying for \$1.50-gallon oil.

Mr. Bush, however, saw it "I was just an ant carrying information."

A key question for Mr. Tinu and other former Communists is: Would they welcome the return of the old days, when men differently. Stiffened by a meeting with Prime Minister Margaret Thatcher of Britain, Mr. Bush declared that he would like them kept society under their boots through Stalinist methods? Mr. Tinu says Whether they wanted to or

Whether they wanted to or "no."

not, the generals were going to war. But the president would said, fingering a glass of mellow Romanian allow the top generals to set red.
Mr. Tinu's office sits on Timisoara's
Opera Square, where thousands massed

strategy, he gave them the overwhelming forces they requested and he allowed them to decide strategy, he gave them the overfive years ago, sparking the nationwide when the war would stop. From revolt. "It's better for me now," he said. "I start to finish, it would be the generals' war to win or lose.

worked the same way before, but I was tied up by obsolete rules. Now I am free." The Plans The career of Colonel Wojt, following

his family tradition, has ridden a roller The goals Mr. Cheney was coaster of recent history.

In 1974, he joined the Polish People's Army, hoping to become a fighter pilot in the forces of the Warsaw Pact. When a health problem grounded him, he became a sapper, a specialist in bunkers, explosives eeking were made clear when General Schwarzkopf met with his top military commanders in November 1990. He reminded them that the administration's objective was not just to defeat the Iraqis or chase them out of As a second lieutenant in 1981, Colonel Kuwait. The Republican Wojt commanded a platoon of soldiers Guard, the most capable and guarding fuel depots and a pipeline runloyal unit in the Iraqi Army, ning from the Soviet Union to East Gerwas to be destroyed, an explicit many as part of the martial-law crackdown mission the Central Command on Solidarity, Eastern Europe's first inde-pendent labor union. He still supports the later put in writing.

One chief goal of the allied attacks was also to eliminate Iraq's capacity to threaten its neighbors. American officials also believed that without the Republican Guard, President Saddam's chances of holding power would diminish.

Over months of wrangling, a war plan took shape, with each service in the U.S. military competing for an important role. The air force wanted to win the war carrying out precision air strikes in downtown Baghdad and pounding Iraqi ground

troops.

The army hoped to deliver the knockout blow with a "left hook," an ambitious plan in which two army corps - the XVIII Airborne Corps and the VII Corps -- would sweep across western Iraq and slam into the flank of the Republican

Guard forces dug in just across

the Kuwaiti border in southern Iraq.
The Marines, insisting on congressional election. Conventional wisdom has the Fed on having their own attack, drew up plans for a lightning assault to liberate Kuwait.

General Schwarzkopf, the commander responsible for bly be enough to stop" the dol- meshing the parts of the plan, said in an interview that he never expected the Marine attack

to move as quickly as it did. But in the first hours of the land offensive, it became clear that much of the Iraqi Army crisis if the dollar's decline im- been seriously weakened by the

The success of the Marines was a relief for the top com-That is not the situation, he manders, who feared that they

In the war room at the Saudi

officials pressed U.S. allies to approve a similar plan to keep furious as he realized what was happening. He demanded that the VII Corps's commander

pick up the pace and crush the iraqis before they got away.

The army's plan could not easily be speeded up, but by easily be according divisions. Feb. 27 the attacking divisions had finally built up significant

momentum.
The XVIII Corp's field commanders had wound up their manders nad wound up their troops and were ready to spring forward. Major General Barry McCaffrey had taken the 24th Mechanized Infantry Division deep into the Euphrates River valley. He planned to cut off the Iraqi retreat by driving east to the canal on the outskirts of

Basra, a city in southern Iraq.
Meanwhile, Major General
Binford Peay of the 101st Airborne Division penetrated deep into western Iraq and was heading east. He planned to use his helicopters to deploy a brigade of U.S. troops north of Basra to trap any Iraqis that escaped General McCaffrey's grasp.

To the south, the VII Corps was finally gathering momen-rum. All they needed was an order. And one more day.

The Politics

In Washington, the stunning success of the allied forces was becoming a potential political problem. News reports told of U.S. pilots' bombing Iraqi troops retreating from Kuwait

City.
The U.S. military later determined that a couple of hundred Iraqis had been killed on the "highway of death," as the road north had been named by journalists, but the administration feared that it would be seen as slaughter.

On the afternoon of Feb. 27, Mr. Bush met with his senior national security aides in the Oval Office. He and General Powell were concerned not only about achieving their military goals but also about how the war was being portrayed by the

Mr. Bush suggested that he give a speech to punctuate the end of the war. The basic deci-

sion was set. At 9 P.M. in Riyadh, General Schwarzkopf strode to the lectern at the Hyatt Regency Hotel and announced that the Iraqi Army had all but been de-

stroyed.
"The gate is closed," he de-

An hour and a half later, he was on the phone with General Powell, who called to say that the White House was considering imposing a cease-fire as early as 5 A.M. Gulf time. Things were getting difficult back in Washington, General Powell explained, alluding to the re-ports about the "highway of

The White House planned to have Mr. Bush tell the Iraqis in his war-ending address that they should get off their equipment and walk. That way the Iraqis could not salvage many

But because of the difficulty getting word to the Iraqis in the field to abandon their equipment, that demand was dropped from the speech.

Despite General Schwarzkopf's confident statements at the briefing, reconnaissance missions were showing that substantial numbers of Iraqis

General Schwarzkopf told General Powell that if a ceasefire were announced, the White House would see Republican Guard T-72 tanks escaping and his aides agreed to end the ground war at 100 hours, meaning the cease-fire would begin in the gulf at 8 A.M. local time.

Lieutenant General Cal Waller, the deputy head of the Central Command, became irate.
"Why a cease-fire now?" General Waller recalled asking

"One hundred hours has a nice ring," General Schwarz-kopf replied. General Waller uttered an

Then you go argue with em," General Schwarzkopf

said. The Post-Mortem

the news that a cease-fire was about to be called came at the worst possible moment. Neither General McCaffrey

his decision to end the war at

In written responses to ques-tions, he said: "If we continued

The writers of this article adapted it from their book, "The Generals' War," to be published

President Bill Clinton's reelection efforts would not be are also two races for seats held doomed if his fellow Democrats were defeated in electoral-vote rich states. In 1992, he won in ter J. Hickel, has switched back California even though Mr. Wilson was governor, and he lost Texas, despite help from

By gaining control of the govagenda on issues.

gress, the party that wins the White House usually loses many gubernatorial seats in the The last two times the Republican Party lost the presidency.

in 1978 and eight seats in 1966.

ernors Association. The Democrats knew from the start of the campaign season that it would be a tough campaign if for no other reason than that they hold 21 seats that are up this year, compared with 13 by the Republicans. There by independents, though in Alaska, the independent, Wal-

burden of history would complicate the transition. In 1990, the U.S. government predicted that the creation of free markets and democratic governments in once Sovi-et-ruled Eastern Europe would take about former Communist camp. Henryk Domanski, a Polish sociologist

five years. But five years after the revolu-tion began, there is still a lot of work to do. On the streets of Eastern Europe, a sense that they are being mocked by history pervades the chatter of housewives, peddlers, hustlers and those just struggling to get by. Griping has become a way of life, partly because people are impatient for change and partly because after 45 years of

government-enforced silence, everybody enjoys a good beef. On a recent market day in Timisoara. where Romania's 1989 revolution began, Emilia Radulescu, a 48-year-old engineer, summed up the contradictory feelings of many. "It's not worse now," she said. "But

it was better then." Mr. Tinu, a party member since the mid-1960s, rose quickly through the ranks of Romania's infamous Securitate secret police. By age 34, he was a major, and he soon jumped to deputy security chief for Timis County, the richest in Romania, where he supervised "counterintelligence activities

and disinformation." By late 1989, Mr. Tinu had taken personal responsibility for directing surveil-lance on Laszlo Tokes, an ethnic-Hungarian pastor and crusader for human rights. It was Mr. Tokes's refusal to leave his parish house in Timisoara, the county seat. that touched off Romania's revolution on Dec. 15, 1989, when hundreds of Romanians clashed with police and Securitate

agents trying to dislodge him. "I never met the man, but I listened to the wiretaps on his house," Mr. Tinu said in a cynical acknowledgment of his eavesto the Republican Party.

As happens with the Coneducated fellow. He played Bach. I liked

his music very much." Mr. Tinu's story reflects one of the ironies of 1989, that those in the security subsequent midterm election... services and the Communist Party who were supposed to be swept from power were actually the best prepared to take advantage of the changes. Across Eastern Europe, men and women like Mr. Tinu

have capitalized on the move to capitalism. In Warsaw, casual observers note with irony that the stock exchange is in the old headquarters of the Polish Communist Party. But many of the major investors are and could pick up seats in New former Communists, a testimony to their York. Connecticut. Rhode Is- seamless move from dominating political power to substantial wealth.

There are even indications that many of tate loyal to Mr. Ceausescu fired on the former Communists are doing better now than ever before, thanks to their knack of exploiting their positions and the cohesiveness that in many ways defines the

who is studying the influence of the former Communist elites, has recently found that Poland's Communist managers, who gen-erally made about 50 percent more than skilled workers before the revolution, now enjoy a gap 10 times as wide.

"They are leaving the rest of society behind," he said. Manipulating the "old comrade" net-

work of party bosses, ministry bureaucrats and customs officials, Mr. Tinu has plied

Poland's Communist managers, who generally made about 50 percent more than skilled workers

before the revolution, now

his trade in soft drinks, cigarettes and gasoline. For him, the successes of the new system are indisputable. He and his wife have summered in France the last two years; he drives a new Mercedes-Benz, and

enjoy a gap 10 times as wide.

she uses a shiny Audi sports car. "The people who praise themselves for not being Communist Party members were mostly those who didn't get high enough grades in school to qualify," he said. "We were the elite then. It's natural we should be the elite now."

In contrast to Poland, Hungary or the Czech Republic, the old elite never left power in Romania.

The country's longtime Communist dictator, Nicolae Ceausescu, was ousted and executed in December 1989 by a faction of the Communist Party. That group, led by Ion Iliescu, then consolidated its hold on power, formed a new political party and won subsequent national elections against a weak, divided and occasionally persecuted opposition. Mr. Iliescu is now presi-

Romania's revolution was the most vio
Romania's revolution was the most vio
Colonel Wojt smiled: "We're used to this,"

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lent in the region; members of the Securi- he said. "We're Poles."

and roads.

Continued from Page 1 the absence of additional mone-

" Indeed, investors may re-

Analysts are agreed that the Fed has waited too long to increase rates another half-percentage point, or 50 basis points pated in the bond market.

nary third-quarter gross domes-tic product, to be released Friday.

the second quarter's annual rate of 4.1 percent. Some analysts say it will have slowed to a near 2 percent annual rate, while others predict a number closer to 3 percent. As for the fourth quarter, analysts think growth has acceler-

ated to "probable boom condi-tions," with J. P. Morgan analysts predicting a 4.5 percent annual rate.

vember to increase rates and then only moves by 50 basis points, the dollar could come under severe pressure," said Brendan Brown, an analyst at Mitsubishi Finance International in London.

He would prefer to see the Fed move before the Nov. 8 hold until after that date. Mr. Brown added that another 25 basis point increase at the Fed's Nov. 15 meeting "would probaiar's rout

"If we see nothing, then we'll have a full-blown dollar crisis," he said.

But Mr. MacKinnon of Citibank said that talk of a crisis was overdone. "It can only be a lacked the will to fight and had pinges negatively on the U.S. allies' bombing attacks. economy, the German economy, or the world economy."

added. "The Bundesbank is would take serious casualities. quite happy with the dollar at But it also posed a problem these levels; exporters can live Instead of distracting the Iraqis with a strong mark. The White while the army readied its "left House has no problem with dol- hook," the Marines acted as a lar slippage, as it buoys exports. battering ram, driving the Ira-It would only be a crisis if it gis into retreat while the army triggers some sort of sea-change in interest rate policies, which ting under way. "If the Fed waits until its would be bad news for the manext scheduled meeting in No- jor economies."

DOLLAR: How Far Downhill?

clampdown, believing it saved Poland from an invasion by its Warsaw Pact allies.

the independent Polish Army, was ap-

pointed chief of staff of the 13-nation

international battalion for Operation Co-

operative Bridge, the first joint exercise

between East European and NATO coun-

tries, held on Polish soil as part of the U.S.-

led Partnership for Peace.

Then, last month, Colonel Wojt, now in

tary restraint.

duce existing holdings in the United States. The result would be a crisis of confidence, with a further depreciation of the dollar leading to a jump in bond yields and in response, to a plunge in equity values."

- a move that is widely antici-This week, the major economic report will be prelimi-

The consensus is that third-quarter growth has slowed from

of their tanks.

were continuing to escape.

north. Nevertheless, Mr. Bush

his superior.

epithet.

To General McCaffrey, of the 24th Mechanized Division,

nor his key commanders thought that the entire Republican Guard has been destroyed. nor did they believe that driving to the outskirts of Basra and cutting off the Iraqis' two major escape routes posed a high risk of U.S. casualties or would lead to the slaughter of Iraqis.

This year, Mr. Bush defended 100 hours.

fighting another day, until the ring was completely closed, would we be accused of a slaughter of Iraqis who were simply trying to escape, not fight? In addition, the coalition was agreed on driving the Iraqis from Kuwait, not on carrying the conflict into Iraq or destroying lraqi forces."

units to the west were just get-In the war room at the Sandi by Little, Brown & Company in Ministry of Defense in Riyadh, January. 1.157

TAL MARKS

Bond Ma

But the latest figures indicate

Mr. Li said 50 multinational

corporations had gotten ap-

proval to set up holding compa-nies since the 1980s, half of

These holding companies are

seen as a major conduit of new

investment in the future. For

instance, the German electron-

ics iant Siemens AG announced

on Friday that it planned to

invest \$1 billion in China by the

The government will soon in-

One area where Beijing wants

troduce a new law regulating the establishment of holding

more foreign investment is in

ailing state-owned enterprise

sector. Companies will be of-

fered "certain stakes" to help

revive Chinese partners, Mr. Li

already set up joint ventures or

joint-stock companies with for-

eign partners, the paper said.

Singapore Airlines Ltd., the world's fifth-largest carrier,

said Sunday it had posted an 18 percent jump in half-year profit

"We can say with more confi-

dence than before that the in-

dustry is past the worst," said

Cheong Choon Kong, the air-

■ Singapore Air Soars

ported from Singapore.

Many state enterprises have

(Bloomberg, AP)

turn of the century.

companies.

them in the past two years.

a slight easing in the pace of

CAPITAL MARKETS

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Global Bond Markets Find And the second s Time Is Not on Their Side

By Carl Gewirtz

ARIS — The international bond market is in a waiting mode. Waiting for an increase in U.S. interest rates from the Federal Reserve Board, which is waiting until after the Nov. 8 congressional election. And the waiting, which is feeding fears of renewed selloffs, keeps prices under pressure. Prices in all major markets except Japan fell last week, and the outlook is for more of the same as European markets remain incapable of decoupling from the bearish impulses emanating from

New York. Issuers looking to raise money in this environment have only

OV. State of the s The section of the se two choices, bankers report: floating-rate notes in dollar or Dentsche marks.

The yen market remains available because Japanese investors in most markets. are awash in cash and unwilling to buy foreign assets until there

is evidence that the yen has ceased appreciating, while the getting under way in Japan and the currency strong, there is no fear of any imminent upward pressure on long-term interest rates.

The World Bank is expected to tap into this favorable environ-

further price declines

ment with a global issue of up to 200 billion yen. The issue will be the bank's fifth yen global bond, most likely a 10-year maturity. Elsewhere, investors are looking for floaters — in general because they provide the best protection against rising interest rates and in Germany because the demand for money-market instruments remains high after the summer's inauguration of money market funds.

described the contract More than \$1 billion in pure Eurobond floaters were sold last week, including \$500 million from BankAmerica, with a coupon at 18.75 basis points over the three-month interbank rate and \$250 million each from the National Bank of Canada and Ford with interest set at 20 basis points over the benchmark. All three had a

The Federal Home Loan Board, a triple-A rated federally sponsored institution, sold \$200 million of one-year notes, with interest set at 20 basis points below the three-month interbank rate. Officials at J.P. Morgan, the sole manager, said the paper was placed out there in the fiscal literative with real paper was placed. primarily with non-Japanese investors in Asia who are "keen to diversify" into such a rare international issuer.

The Federal Home Loan Board set up a \$5 billion global medium-term note program earlier this year. Under the aegis of Salomon Brothers, it also sold \$400 million of two-year notes carrying a coupon of 6.875 percent and offered at a slight discount to yield five basis points more than comparably dated U.S. government paper. A Salomon Brothers official estimated the borrower white House is being hypocritisaved "five to eight basis points" compared with what it would expect to pay to raise money in the U.S. market.

Sold under difficult market conditions, with the Treasury market ica" to, among other things, declining, the Federal Home Loan Board paper was quoted late balance the budget. Friday at a spread of 16 basis points. The major takers were also

See BONDS, Page 11

THE TRIB INDEX International Herald Tribune 124 World Index

interior depot depot forest	the William Flouristic force Arts the provided force of a virtuality day of the provided	World Stock Index, composed of 280 internationally investable 122 stocks from 25 countries, compiled by Bloomberg 120 Business News.
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Industrial Sectors/Weekend close

	50000 10121094	close	change		close	cicee	change
Energy	114.06	115.70	-1.42	Capital Goods	117.35	119.12	-1.49
Utilities	126.52	129.47	-2.28	Raw Materials	136.35	137.57	-0.89
Finance	117.02	117.18	-0.14	Consumer Goods	104.80	106.28	-1.39
Services	118.97	120.86	-1.56	Miscellaneous	124.40	125.15	-0.60

The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Argentina, Australia, Austria, Belgium, Brazil, Canade, Chile, Denmark, Finland, France, Germany, Hong Kong, Italy, Mexico, Natherlands, New Zealand, Norway, Singapore, Spain, Sweden, Switzerland and Venezuela. For Tokyo, New York and London, the index is composed of the 20 top issues in terms

CURRENCY RATES

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A Furor Over Aide's Memo to

WASHINGTON - Budget Director Alice M. Rivlin has outlined for President Bill Clinton a broad range of options, including tax increases and cuts in popular programs such as Medicare and Social Security that she said Mr. Clinton will have to choose among as he plots his fiscal — and political

are hoping to make political

explosive and difficult choices.

ture," that is unrelated to pro-

But by outlining entitlement cuts and tax increases as possibilities, Mrs. Rivlin's memo, issigning a "Contract with Amer-

The memo was leaked Friday to Republicans. William Kristol, a Republican strategist, said it was obtained from "a public-spirited senior administration official" and reflected the "craven hypocrisy" of the White House charges that Re-publicans would slash Social Security and Medicare.

said the memo, part of early budget planning, was prepared simply to bring the president our options."

his voice to the White House forcing Holzmann to agree to denials over the weekend.

Tokyo Notebook

Lukoil Thrives on Reform Russian Firm Takes On West's Giants

By Richard W. Stevenson

New York Times Service
MOSCOW — For years, a group of Western oil companies negotiated with Azerbaijan, seeking a deal to develop some of the former Soviet republic's vast oil reserves.

Then, early this year, the Azerbaijanis stunned the consortium with the news that a new company would be joining them at the table: Lukoil, Russia's biggest oil producer. Azerbaijan's decision to grant a 10 percent stake in the project to Lukoil was motivated in part by the tangled political ties between

'As long as we can get the financing, we will be able to produce as much oil as the

Leonid A. Fedun, Lukoil executive

Russia and the other former Soviet republics and by Moscow's insistence that it share in the oil wealth around the Caspian Sea.

But the deal also suggested how powerful Lukoil has become in the oil industry. Not only is Lukoil a beneficiary of Russian foreign policy, it has also been one of the most aggressive Russian enterprises in any industry in transforming itself into a market-oriented

For now, Lukoil plans to concentrate on solidifying its position as the dominant oil company within Russia. But there is no doubt that its ambitions extend beyond Russia.

"We're trying to become an international oil company," said Leonid A. Fedun, a Lukoil vice president. "We don't hide it."

one of the country's most promising corpora-tions and one of the most appealing targets in Russia for foreign investors.

associations, Lukoil has established itself as

CS First Boston, an investment firm, already holds a 2.87 percent stake bought through the initial stage of Russia's privatization program. In addition to selling 20 percent of its shares domestically this year, Lukoil plans to sell 15 percent of its shares abroad next year. The Russian government will hold on to a 45 percent stake in the company for at least three more years

Lukoil's oil and gas output accounts for 15 percent of the Russian total and, at about a million barrels a day, is slightly less than that of Texaco, the third-largest U.S. producer. Its reserves, which are estimated at more

than 15 billion barrels, put it within range of the Royal Dutch/Shell Group, whose re-serves of 17.7 billion barrels are the largest outside the state-owned national producers in the Middle East, China and Latin America.

Lukoil is still adding to its reserves by searching out new fields in Russia and, as the deal in Azerbaijan showed, throughout the former Soviet Union. It is cooperating with Agip, the Italian oil company, in joint ven-tures in Egypt and Tunisia, and has been negotiating with Iraq about joint deals in that country.

At the same time, it is adding refining capacity to turn the crude oil it produces into gasoline, heating fuel and other finished

Lukoil has started building Western-style gasoline stations in Russia, a nation where many drivers buy fuel from tanker trucks parked at the side of the road.

"The only problems we have are technical and financial," Mr. Fedun said. "As long as Formed four years ago out of three of the we can get the financing, we will be able to Soviet Union's largest regional oil producing produce as much oil as the market allows."

Holzmann Balks at Merger

By Brandon Mitchener International Herald Tribune

ny's largest construction group, don't strive toward a true indus-Philipp Holzmann AG, no trial structure," Hans-Peter headquarters.

builder.

the German construction mar-FRANKFURT — Germa- ket will return to haunt us if we move as a preemptive strike to

clannish web of defensive corporate and financial cross-own-

healthy one that could eventually help the profitability of each, it has initially put Holzly, distracting battle to preserve its independence.

up to speed on the debate" and In addition, Hochtief, which Indeed, an alliance of the two agement was long overdue, the options "are not necessarily bought 20 percent of Holzmann companies would catapult while Holzmann accused Hochtief into the rief of a suicidal embrace that in 1981, recently announced its Holzmann-Hochtief into the tief of a suicidal embrace that intention to increase its stake to league of the top 10 builders in could end badly for both com-

"One plus one is less than two," said Lothar Mayer, chair-

nies is invited into the final bid-

Both companies agree with

"The fragmented nature of over, a rare event in Germany's

But while some analysts have welcomed Hochtief's move as a mann on the defensive in a cost-

Hochtief has charged Holzmann with performing so poorly that a stronger say in its man-

man of Holzmann.

Both companies agree with the logic of collaborating abroad.

The fragile governing coalists and Sunday.

The governing coalition, dom-, inated by Socialists and conserabroad.

China Reports 49% Increase in Foreign Outlays

BEIJING - Foreign investors continued to pour into China in the first nine months of eign firms pumped \$2.2 billion the year, totaling \$22.72 billion of new money into China, down for a rise of 49 percent over the from an average of \$2.56 billion same period last year, the offi- over the previous eight months. cial China Daily reported on Sunday.

"The increase was primarily led by the establishment of more capital- and technologyintensive projects from the world's transnational corpora-tions," Li Xinming, an official with the Ministry of Foreign Trade and Economic Cooperation, told the paper.

The larger size of projects helped offset a decline in the number of new ventures being set up, which fell 46 percent from the same period a year

A separate category indicating future investment also decreased, with promised foreign investment down 32 percent at \$57 billion.

Mr. Li attributed the decline in both figures to the government's macroeconomic policy since July 1993, designed to reduce property speculation.

China is on course to top last

year's foreign investment intake of \$26 billion, second only in size to the \$32 billion that flowed into the United States.

But higher foreign investment might not be all good news for Beijing.
Ma Guonan, chief China economist with Hong Kong- and predicted an end to a global

based investment bank Pere- recession in the airline industry, grine Investment Holdings, said Bloomberg Business News rethe big inflow was unexpected. "The leaders were caught offguard," he said, "They had been

expecting an increase of 20 percent to 30 percent, but they've about 50 percent more." Mr. Ma said foreign investors help fuel inflation, which is now

line's managing director. The airline said its after-tax profit in the six months to Sept. running at an annual rate of 30 was 460.5 million Singapore 27.5 percent in China's 35 big-dollars (\$312.6 million). Sales rose 7 percent, to 3.25 billion Singapore dollars. gest cities, by creating extra demand in the economy.

Tokyo Plans Farm Supports

The Associated Press

"One plus one is less than wo," said Lothar Mayer, chairnan of Holzmann.

If only one of the two compaise is justed into the final hid.

Two six-year spending packding for major projects because ages agreed to by the govern- to take effect April 1. international trade agreement. package, the Yomiuri Shimbun

ernment to keep prices high and.

TOKYO — Japan plans to spend more than 7.2 trillion yen (\$75 billion) to help its politiRound trade accord, Japan Round trade accord, Japan 100 plans to competition out.

But as part of the Uruguay:

Round trade accord, Japan 100 plans to competition out. But as part of the Uruguay?

The measures are scheduled neither is considered a truly in-dependent competitor, "the signed to help Japanese ed government plans to include. business of each will suffer," he agribusiness adjust to a major easy credit for farmers in the

Opinions differ, however, on mally approve the plan on vative Liberal Democrats, diswhether an alliance in the Ger- Tuesday. The main aim is to agree on many issues but they man market would be wise, or calm the nerves of rice growers, apparently agree on the need to even permitted.

apparently agree on the need to attract the farm vote.

The sign of excellence

THE LINK BETWEEN THE PAST AND THE FUTURE



OMEGA

By Ann Devroy Washington Post Service

- course the next two years. Republicans, smarting over Democratic criticism that their proposals for reducing the budget deficit would lead to cuts in Social Security and Medicare,

waves with the document. The package of choices Mrs. Rivlin presented to Mr. Clinton includes six paths, three of which keep the deficit on a downward track by such devices as capping Social Security for wealthier recipients, limiting mortgage interest deductions or state and local tax deductions. All are politically

White House officials called posals Mr. Clinton might make.

Mrs. Rivlin, in an interview.

The White House chief of

longer finds much pleasure in Keitel, the Hochtief chairman, the view from its Frankfurt said recently. He described his

tract after lucrative contract for or Japanese hands. the city's most prestigious new "I'm convinced neither we the city's most prestigious new skyscrapers have gone to its ri- nor Philipp Holzmann could val from Essen, Hochtief AG, still earn money in 10 years with the country's third-largest the structures we have today."

staff, Leon E. Panetta, added 30 percent or higher, effectively the world.

For the last few years, con- keep Holzmann out of French he said.

Hochtief declines to describe its maneuver as a hostile take-

Smoke Clouds Bottom Line

No smoking on long-hanl flights to Hong Kong, Taiwan and other heavy-smoking Asian destinations have become popular. But what about to Japan, where 60 percent of men smoke and no-smoking zones in restaurants remain a rarity?

The preliminary answers from Canadian Airlines International, which last month became the first international airline to make all its flights to Japan smoke-free, are clear: Let them light up, or risk losing business.

"It's not doing our competitive position a helluva lot of good," said Tony Buckley, gen-eral manager for Japan and Korea. Passengers in business class, who pay about double the fare of group passengers in economy, decreased 32 percent in September compared with the year before, even as overall

traffic rose by double digits during the month, he said. The decision to make its flights to Japan smoke-free goes back to 1990, when the Canadian Parliament passed a law regulating smoking in the workplace and on commercial aircraft. The airlines were given three years to chase out the total number of smoking seats

by at least 25 percent each year.

Since domestic flights in Canada, as well as those to the United States, were already smoke-free, the reduction affected only inter-

Canadian Airlines began by banning smoking on flights to Australia. It followed with South America and Europe in 1992. Reluctantly, it turned to Asia, banning smoking on flights to Hong Kong and Taiwan. To its pleasant surprise, Cathay Pacific in Hong and Mandarin Airlines in Taiwan followed suit.

In 1993, the airline lobbied and won a year's extension on banning smoking on its 19 weekly flights to Japan. But last June, Parliament told them to snuff out all smoke by September. That left Japan.

Mr. Buckley, a smoker, said only similar legislation by the United States would clear the competitive air across the Pacific.

For Now, It's a Ringing Success At the beginning of the year, Keith Durrant had signed up 200 customers for a callback service offering international telephone calls at less than half the rates charged by Japan's major carriers. Now he has nearly 5,000 subscribers and expects as many as 8,000 by the

Mr. Durrant is not alone, Marketers of other callback services, as well as direct-dial discount systems, report that business is booming as word spreads of the savings to be had bypassing Japan's traditional carriers.

The total number of subscribers to callback services in Japan is unknown. It appears to be at least 10,000, but could be higher.

"Business is growing exponentially," said Mr. Durrant, whose service is MTC Passport. "Each customer tells one friend and it grows." Mr. Durrant, whose monthly revenues are now just over \$200,000, predicts sales will quadruple by next June. With callback systems, users typically dial

after it rings once and then wait a few seconds for a computer to call back and provide a dial tone. They then can call virtually anywhere in the world at discount rates. The systems, however, can be cumbersome to use, when, for example, faxing from a

computer. There are also lingering doubts

a computer in the United States, hang up

about their eventual legal status. Japan's main international phone company, Kokusai Denshin Denwa, petitioned the government last January to act against the services. It charged that the systems unfairly exploit international telephone regulations that make a practice of not charging for uncompleted calls while at the same time

tying up circuits. These concerns have kept the customer base in Japan concentrated in the foreign community. But Japanese now comprise about a third of all subscribers, a ratio that is steadily rising. There are also a growing number of major corporations and embassies in Tokyo experimenting with the systems.

The \$100 Billion Understanding

If other governments had lost \$100 billion in currency trading it would raise a ruckus. But few in Japan seem to mind, or even to have noticed, that the Finance Ministry has suffered as much as \$100 billion in foreign exchange losses since the Plaza Accord of 1985 sent the yen spiraling higher.

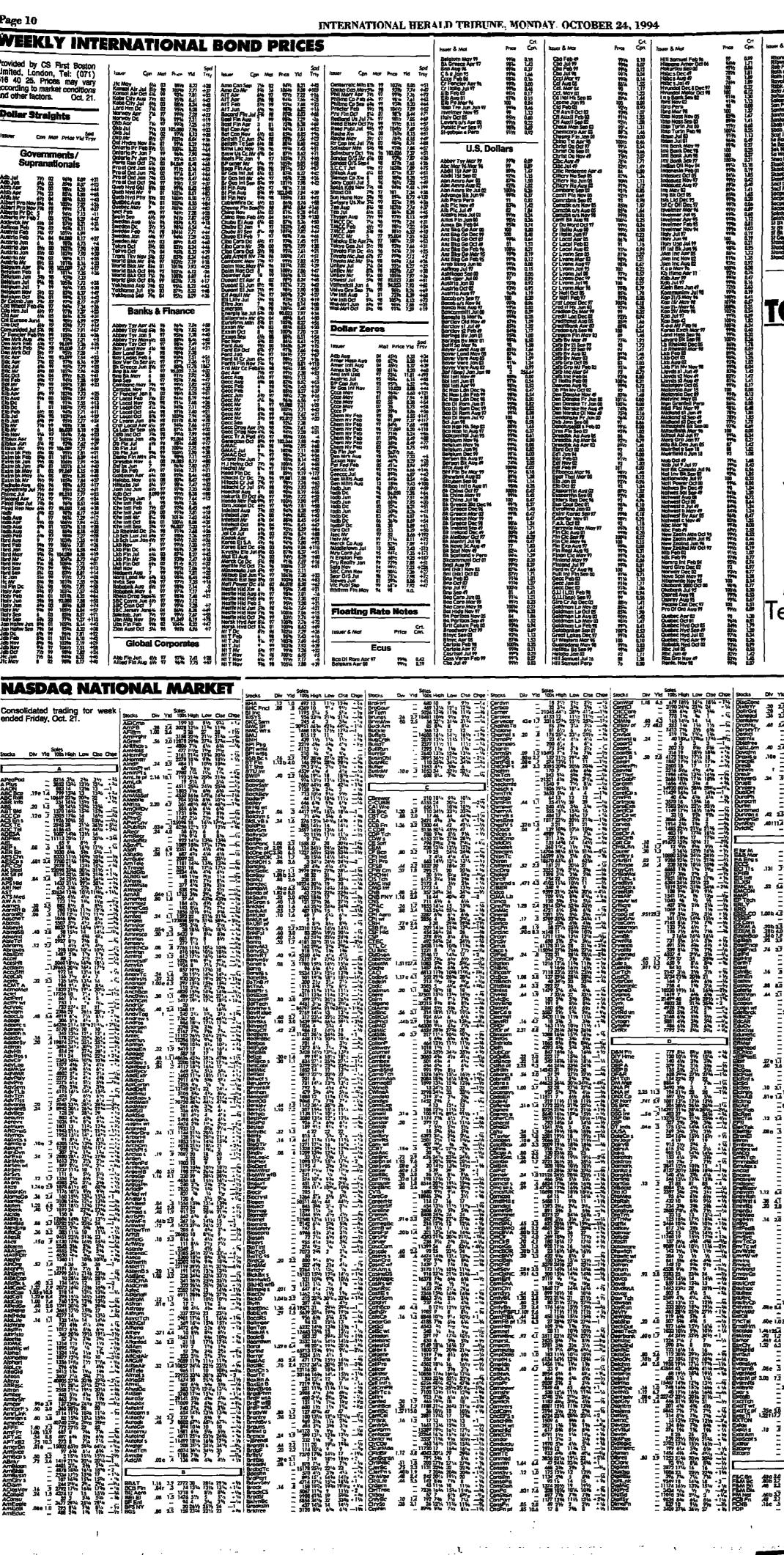
"In other countries, if the government was losing its shirt left and right people would be very upset," said Richard Koo, senior economist at the Nomura Research Institute. "Here nothing happens, even though they've spent billions of dollars on foreign exchange with nothing to show but trillions of yen in losses." Japan's foreign reserves, of course, have

jumped about \$50 billion in just the past two years, economists say, owing largely to market interventions. But in yen terms, the value of these reserves have been diminishing. Overall, Mr. Koo estimates total government, commercial and private Japanese evaluation losses on foreign investment, including securities and property, at about \$350 billion since the Plaza Accord.

jumped as a result of the intervention, rising

to \$117.54 billion at the end of September, a record for any country. The reserves, in fact,

By Steven Brull



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New South Wales Swedish Export Credit Y 10,000 1997 3.10 99,99 **Equity-Linked**

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)	Banco di Napoli	\$100	1999	0.30	991/2	_	Over 3-month Libor. Noncollable, Fees 0.20%. Denomination \$10,000. (Solomon Brothers Int 1,)
	BankAmerica	\$500	1999	3/16	99.935	_	Over 3-month Libor. Callable of par in 1997. Fees 0.175% Denominations \$10,000. (Goldman Sochs Infl.)
	Ford Motor Credit Corp.	\$250	1999	0.20	99.757		Over 3-month Libor. Callable at par in 1996. Fees 0.175% Denominations 510,000. (Goldman Sachs Int'l.)
	MBNA Master Credit Card Trust II	\$870	2000	0.33	100	_	Over 1-month Libor, Average life 4 years, Also \$45 million paying 0,35 over Libor. Fees 0,18%, Denominations \$1 million (Mernill Lynch Int'L)
	MBNA Moster Credit Cord Trust II	\$870	2001	0.26	99.938	_	Over 1-month Libor. Average life 7 years. Also \$45 million paying 0.45 over Libor. Fees 0.35%. Denominations \$1 million (Merrill Lynch Int'L)
	National Bank of Canada	\$250	1999	0.20	99.88	_	Over 3-month Libor. Reaffered at 99.97. Noncallable. Fee 0.20%. Denominations \$10,000. (Goldman Sachs Int'l.)
	Deutsche Bou und Bodenbank	DM 200	1999	1/16	99.85		Over 6-month Libor, Noncallable, Fees 0.20%, Denomination \$10,000, (SGZ Bank.)
	IMI Bank Int'l	DM 300	1997	1/6	99.925	_	Over 3-month Libor. Noncolloble. Faes 1/4%. (J.P. Morgan.)
Į	Fixed-Coupons				_		
	Argentina	\$500	1999	10.95	99.925	_	Semiannually. Noncallable. Fees 0.625%. (Goldman Sach Infl.)
	Central Puerto & Central Neuquen	\$100	1997	10%	99.552	_	Semiannually. Noncollable. Fees 1%. Denominations \$10,000 (Cribank Int I.)
_	Eksportfinans	\$200	1997	zero	100	_	Noncollable. Redemption amount at maturity will be linked to the Goldman Sochs's Commodity Index-Total Return, Fees no disclosed. Denominations \$10,000. (Goldman Sochs Int'l.)
	Federal Home Loan Board	\$400	1996	6%	99.833	99.60	Noncollable, Fees 0.15%, Denominations \$10,000. (Salamon Brothers Inf'L.)
•	Oesterreichische Kontrollbank	\$400	1999	7½	101.378	98.80	Reoffered at 99.753. Nancallable. Fee: 1%%. (Goldman Sach Int L)
	Eurofima	DM 400	1997	6%	101.07		Noncoliable, Fees 114%, (Drescher Bank.)
	National Bank of Hungary	DM 500	2001	9%	101.65	_	Reoffered at 99%, Noncollable, Fees 25%, (Bayerische Landesbank.)
	Depfa Finance	FF 2,000	1998	7%	99.567	99.05	Noncallable, Fees 0.25%, (BNP Capital Markets.)
	Deutsche Bank Finance	m. 100,000	1996	11	101.575	99.50	Noncallable. Fungible with outstanding issue, raising total amount to 300 billion lire. Fees 11/1%. (Deutsche Bank.)
•	European Investment Bank	m. 200,000	1998	10.15	98.555	_	Noncallable, Fungible with outstanding issue, raising total amount to 2 trillion line. Fees 1%%, (Banca Commercial Italiana.)
	World Bank	m. 300,000	1997	10%	101.135	_	Noncolloble, Fees 1½%, (Deutsche Bonk.)
	France Telecom	C\$ 125	1997	814	101.243	_	Reoffered at 100.055, Noncollable, Fees 11/1%, (Paribas Capi

Redeemable at 12970 in 1999 to yield 71/1%. Convertible at 4.36 ringgit per share, a 10.10% premium, and at 2.549 ringgit per dollar. Fees not disclosed. (Morgan Stanley Int'L) \$100 2004 open 100 Samoncor Overseas Coupon indicated at 6% to 74%. Callable at par in 1998, Convertible at an expected 10 to 15% premium. Fees 24%. Terms to be set Oct. 28. (Swiss Bank Corp.)

, Retooling Japan's Economy

2004 101/2 101,45

By Andrew Pollack New York Times Service

TOKYO — Japan's longest economic slump since the end of World War II is finally ending. But that has brought little cheer to Sakawa Seisakujo, a 60-person company in Tokyo that makes guide rails for eleva-

Sakawa, like most Japanese companies, prides itself on quality. Elevators in Japan rarely jiggle or creak.

But now, companies in other parts of Asia are learning to produce rails that are nearly as good but are priced 30 to 40 percent lower, prompting Japan's elevator manufacturers to start buying foreign-made rails. Toshio Sakawa, executive director of the company, fears it might not be around in 5 to 10

Miles away, and several rungs up the industrial sophis-tication ladder, is a highly auto-mated Citizen Watch plant. A small corps of technicians works beside armies of miniature robots piecing together 800,000 intricate quartz movements each day.

At Citizen, there are fewer worries about foreign competition. The final assembly - putting on the watch faces and wristbands — is migrating to Hong Kong and other nations. Still the company has no inten-tion of making its high-tech quartz movements outside Japan because specialized skills, not cheap labor, are more crucial in this kind of work.

Citizen and Sakawa show the two sides of the structural shift in the Japanese economy that is unfolding despite the cyclical

recovery.

The main force behind the shift is the relentless strengthening of the yen, which has appreciated another 25 percent in the last two years. The dollar hit an all-time low in Tokyo on Friday, when it dropped briefly to 96.55 yen. In the mid-1980s, the dollar was worth 250 yen.

The strong yen plus high wages, an inefficient domestic distribution system and excessive regulations have made Japan less hospitable for manufacturing.

"The production cost in Japan has become the highest in the world," laments Haruo Tsuji, president of the Sharp Corp., the calculators-to-copiers maker of electronic goods. Already, the steep costs at formation-based industries.

home are forcing automobile and electronics companies, arguably Japan's two strongest industries, to transplant their manufacturing to lower-cost

The shift offshore of manufacturing and the pressure on domestic prices from lowerpriced imports means that Japan, which once roared back mom rec er so quickly this time. Economists think in the future Japan will grow only 2 percent to 4 percent a year, well below its historic rates.

Yet as the case of Citizen shows, there is a core of prod-

To say that Japan's competitive edge has been blunted is not to say that it is gone. History has shown underestimating Japan as an economic rival is

namely, the finished product peak. might be assembled abroad, but

short-sighted.

will still be made in Japan. producer of videocassette repetitiveness—an attribute that
corders, cars and cameras, such is based more on variables like finished products account for a work force skills, savings habdeclining part of Japan's exports. Instead, Japan is becoming a supplier of components
and production machinery, like
robots, to be used by other nations to assemble the final prodtions to the structural damage.

ucts - a trend that has helped keep Japan's trade surplus high. in the long run. There are three other changes creating what might be called Japan's new terms of trade:

• It will fuel growth by consuming more at home instead of exporting its products.

How successful Japan is in

making these changes will, to a large extent, determine its future prosperity.

"At the turn of the century, we may look back on the early 1990s as a very difficult time. but a time of transition," said economist for Deutsche Bank in Tokyo. But if Japan fails to make adjustments, he said, the nation may see "some of its greatest industries being compromised or even destroyed."

The transition ahead will not be easy and some Japanese businessmen are warning their countrymen of the conse-

quences. "We are now making a big fuss over 3 percent," said Katsunoke Maeda, president of the synthetic fiber giant Toray, referring to the current unemployment rate, which is high by Japanese standards. "We have to be prepared when the unemployment rate goes to 10 per-

Still, to say that Japan's com-petitive edge has been blunted is not to say that it is gone. History has shown that underestimating Japan as an economic rival is short-sighted.

The perception that Japan is in decline is magnified by the fact that the nation has been ucts, requiring specialized technology and skill, that can still both a cyclical recession and earn their way in Japan's high-cost environment. And the Citi-Moreover, the cyclical downzen formula is likely to be a turn was particular sharp bemodel for Japan in the future - cause the fall was from a high

The loss of profits and sales the core high-tech component from the cyclical downturn, however, does not necessarily Indeed, for all its fame as a signify a loss of long-term com-

adjust to the structural changes

Having companies trim their work forces or shift manufacturing abroad might not be Japan is relying more for good for employment in Japan. growth on booming Asia and But from the point of view of an less on the mature markets of American company, it is probathe United States and Europe.

• It is moving from manufac
a Sony that makes its products turing toward services and in- in low-cost Malaysia than in high-cost Japan.

Continued from Page 9.

banker said.

looking for a new source of cheap funding, bankers said.

Bears and Bonds

Dollar Sours the Market

new lows this week as U.S. inter- of slowing. est rate uncertainty, the dollar

"You have the risk to see new lows across the Treasury curve." said Deb Packman, market strategist for Smith Bar-

ney in New York. The first look at third-quarter gross domestic product, which is expected to show growth around 3 percent, will undoubtedly be the major economic news for the week.

Last week, a surge in singlefamily home sales in September and sharp increases in price gauges of the Philadelphia Federal Reserve Bank's October manufacturing survey caused yield on the benchmark 30-year to the highest level in at least

two years. The data renewed concern that the Federal Reserve Board fighting curve and would raise in 5-year notes Wednesday. short-term interest by more than 50 basis points before the

Most analysts expect a tightening of at least 50 basis points at the Nov. 15 Federal Open

Market Committee meeting. 'Until the Fed moves, unless you get unusually weak economic data next week, the Fed has a problem," said Steve Wood, director of financial market analysis for BA Securities in San Francisco.

He said that fund managers ties that mature near Nov. 15. When Treasury yields were terms of the auctions.

By Saul Hansell

New York Times Service

look to savor the memory, then say good-bye. By

With growth slow, expenses high and competi-

tion fierce, big banks around the country, from Chemical Bank in New York to Bank of America

in San Francisco, are preparing to close an in-

over the last decade as they merged with nearby competitors and eliminated duplicate locations.

Now that many people have come to accept the impersonal technology of automated teller

machines and other electronic devices as a rou-

PNC Bank in Pittsburgh plans to close up to

30 percent of its 619 branches over the next two

to three years. Chemical Bank decided this year

to close 50 more branches, just as it finished

shutting 80 others as part of its 1991 merger with

Manufacturers Hanover, leaving it with 280 in

While many people find electronic banking more convenient than trudging to their tradition-

al branch, a lot of those who resisted automation

are about to find it not only more difficult but

probably more expensive to talk face-to-face to

their local banker. For some, the changes are

already hitting home.
"When Chemical Bank closed its branch, it

was a body blow to everybody in the area," said

Roland Lewis, a lawyer who lives in the Flatbush section of Brooklyn, where Chemical eliminated

they can close more branches without losing been most accepted.

Banks have been closing branches steadily

this time next year, it may not be there.

creasing number of branches.

many customers.

New York.

a branch this year.

Compiled by Our Staff From Dispatches some fund managers consid-NEW YORK — The Trea- ered the yield attractive because sury market is expected to post the economy was showing signs

At the time, the expected and data on third-quarter eco-tightening in November was seen as the last one for a while. nomic growth keep the pressure said John Kim, chief investment officer for Aetna Life Insurance and Annuity Co. in Hartford, Connecticut.

Recent economic data have changed the picture.
"The issue now is whether the Fed has lost its grip" on inflation, Mr. Kim said.

Treasuries also are being hurt by weakness in the dollar, especially against the Deutsche mark

A weakening dollar carries a two-fisted punch against Trea-suries. It makes dollar-denominated securities less attractive to investors and also can lead to bonds to slump, pushing the inflation by making imports more expensive. All the uncertainty in the

market could make bidding difficult when the Treasury auctions \$17.25 billion in two-year had fallen behind the inflation-notes Tuesday and \$11 billion

"Economic growth is still strong and two-years and fiveyears are coming out in the bad environment. These notes will be traded at a discount rather than a premium over the next said William Stevens, portfolio manager at Mont-

cent and the five-year to yield 7.46 percent. Both were up 10 were only willing to buy securi- basis points since Wednesday. when the Fed announced the

near their highs two weeks ago, (Knight-Ridder, Reuters, NYT)

Bank Branches: Dying Breed

NEW YORK - The next time you visit a my money in the neighborhood bookstore and

bank branch in the United States, take a long the Associated Supermarket. Now I walk eight

tine part of doing business, the banks believe areas, where the new banking technologies have

up-market areas."

The Week Ahead: World Economic Calendar, Oct. 24 - 28

inancial events, compiled for the interna

Asia-Pacific

four-day international exhibition and con-ference on equipment, networks and ser-

jay. • Det. 26 Canberra Consumer price

rankturt August trade balance; August

len-Württemburg, Hesse, Bevarla. • Oot. 25 Bona Leading German turni report. London: October Confede ish Industry trends survey.

The Associated Press

ing to change how it measures

Effects of the changes, due in January, will perhaps shave

only 0.1 percentage point off the annual inflation rate. But

even that will be felt by millions

of Americans because the Con-

sumer Price Index is used to

make cost-of-living adjust-

ments in Social Security and

The government is modifying how it tracks prices of food,

shelter, and prescription drugs.

other government benefits.

"I had a routine every week to get cash," Mr. Lewis said. "I would walk three blocks and spend

blocks and spend my money in a different neighborhood."

The industry's resolve to close branches is

bound to conflict with the government's demand

that banks devote more resources to poor, under-

served communities. In August, in what many

bankers fear was a portent of things to come, the

Justice Department settled a case against Chevy

Chase Bank in Maryland on the condition that

the bank open branches in black neighborhoods.

branches in more affluent urban and suburban

for example, is replacing a third of its branches with smaller all-electronic sites. But William M.

Randle, a senior vice president, said it was hold-

ing off in poor communities, "where people may

be less comfortable with the technology than in

the cost of maintaining a bank branch in every

neighborhood - with the tellers, managers, real

estate costs and other expenses - is too high for

"In the last few years, the banking industry has done extraordinarily well," said Joel Fried-

man, a partner in Andersen Consulting, the con-

sulting arm of the big accounting firm. "But structurally nothing has changed: There are too many competitors chasing too few customers."

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most banks to justify any longer.

What is driving all this is the recognition that

Banks are starting the cutbacks by closing

the cost of living.

 Oct. 25 Copenhagen July-August trade balance, excluding ships.
 Oct. 27 Frankfurt Bundesbank ical Industries PLC, L'Oreal, Royal Dutch

Brussels Trade Commissioner Lett rittan of the EU meets with Privatizat Inister Anatoli B. Chubais of Russia. Paris October Insee industrial survey.



planting progress for seven crops.
Earnings expected Allstate Corp.,
American Express Co., Apple South Inc.,
Ashland Oll Inc., Atlantic Richfield Co.,
Black & Decker Corp., Brite Volce Sys-

terns Inc., Catarpitar Inc., Consolidate Freightweys Inc., Deluke Corp., Eastman Chemical Co. e Oct. 25 Washington The Labor De-partment reports costs index for the third

New York The Conferen

San Jose, California Semiconductor

Washington U.S. Department of Energy issues its weekly report on U.S. petroleum stocks, production, imports and refinery

Det. XY washington the Commarce Department reports third quarts housing vacancies.
 Washington The Labor Department reports initial weekly state unemployment compensation insurance claims.

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30 PURCHASING PROFESSIONALS EUROPE	VALEO	Mercuri Urval Ref.: 60.32. AC c/o VALEO Recruitment 75829 Paris Cedex 17.							
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Federal Express

BONDS: International Market in a Waiting Mode

reported to be non-Japanese

THE RESERVE OF THE PARTY OF THE

Asians, including central banks. Fannie Mae, or the Federal National Mortgage Association, the largest of the federally sponsored enterprises, anholders. "Domestic spreads are already large holders." nounced last week that it appointed Lehman Brothers to aim is to tap into the large pools lead a group of banks to ar-range a \$20 billion global pro-of getting better rates," one

While the official reason sire to widen and to diversify the investor base, bankers said

These federally sponsored driving these programs is a de- lenders were large issuers of socalled structured debt - highly leveraged exotic issues, which provided low-cost funding.

But with that market drying up after the large losses suffered this year by holders of such paper, the borrowers are now

Export-Import Bank **CONFERENCES, COURSES AND EXHIBITIONS Weighs Beijing Office**

Agence France-Presse	NOV. 26 & 27 (8:30 a.m. to 12:30 p.m.)
BEIJING — The U.S. Ex- port-Import Bank chairman, Kenneth Brody, said he was considering Beijing as the site for the bank's first representa-	General Interest Initiative to be held at the Nice Acropolis, France Entrance fee includes the program.

Mattre de Tribune 2.800 F Lecturers 1.700 F Congressmen: 1.600 F General public 250 F Associations. 150 F Students 80 F tive office outside the United Mr. Brody discussed the proposal with Vice Prime Minister Zou Jiahua, who emphasized

ns by fax (33) 83 27 09 31 and by mail: Secretariat EVALORATECSCH Expertise FRANCE, Tel: (33) 83 28 31 08.

China's desire to work with the bank on infrastructure projects.

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Source: 1 VIVA Surveys '92/'93. * Render Survey '94.

SPORTS

May Lower Salary Cap

NEW YORK - Major league baseball owners plan to withdraw their \$1 billion yearly guarantee to players, according to a memorandum sent to teams by the management negotiator,

Richard Ravitch Owners also will propose minimum salaries ranging from \$115,000 for rookies to \$500,000 for fourth-year players, a person familiar with the memo said Saturday. The source asked not to

be identified. The plan also drops the owners' proposal to split licensing revenue. In the original propos-al, made June 14, owners call for all licensing money to be included in the 50-50 revenue split they were asking players to accept. The union objected because players use their licensing

money as a strike fund. The owners haven't decided when to give the new proposal

to the union. Owners made the changes, one management official said, so that teams could unilaterally implement their plan without

the union's consent, their right under federal labor law. The original plan could not be imposed because owners could not force players to share their

licensing money. It also lacked details on the minimum salary. Ravitch, the head of management's player relations committee, declined to comment when

reached at his home. Bud Selig, the acting commis-sioner, said: "This is a memo. We haven't even discussed it with the clubs. This is just thinking from the PRC and operations committee. Other than that, I don't have any comment because the only proper place to talk about it is at the bargaining table with the union."

The union head, Donald Fehr, said owners had not yet

made the proposal to players. "Once again, they're more interested in making proposals to the press than us," he said.

The \$1 billion guarantee was based on estimates of about \$1.8 billion for 1994 revenue.



Chang Wins 2d Title In Beijing

Michael Chang of the United States slamming a return to Anders Jarryd of Sweden on Sunday en route to a 7-5, 7-5 triumph in the final of the Salem Open tennis tournament in Beijing. Chang stuck to baseline play, and Jarryd failed time and again to keep up with his swift pace. Chang, who also won the tournament last year, gave a short victory speech in Mandarin, Ranked No. 7 in the world, the American is popular in China because he of Chinese descent.

Talks Likely as NHL **Plans Short Season**

Compiled by Our Staff From Dispatches
NEW YORK — Negotiations
aimed at ending the National Hockey League work stoppage could resume this week, when the league announces details of a shortened schedule.

NHL Players' Association executive director, Bob Goodenow,
"a couple of times" on Friday.
Previously, they had not conversed since Oct. 11, when Bett-

the NHL's 78th season, originally slated to begin on Oct. 1.
Bettman declined to disclose the nature of the discussions with Goodenow, but the talks were the first step in resuming collective bargaining. An an-nouncement of exactly when negotiations will continue

could come within a few days. There has been no hockey this season because management has locked out the players. citing the lack of a labor agree-ment between the two groups. It is too late to salvage a full regular season of 84 games.

"Next week." said Bettman, "we'll probably make an announcement in terms of the length of the schedule we're

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working on."
In Stockholm, the Swedish commissioner Gary Bettman

Elite League voted Saturday.

Against allowing NHL players. said he had spoken with the to sign short-term deals with their former Swedish teams

during the lockout. The vote wasn't unanimous Previously, they had not conversed since Oct. 11, when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 12 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oct. 11 when Bett-man further delayed the start of the NEH 's 7821 and not conversed since Oc ers who agree to play a full season in Sweden will be able to join.

their old teams, the league said. The Swedish league is the first in Europe to not allow-NHL players to play for their

old teams during the lockout. Four Finnish NHL stars — Four Finnish NHL stars — Fari Kurri (Los Angeles).

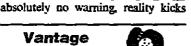
Teemu Sclanne (Winnipeg).

Esa Tikkanen (St. Louis) and Christian Ruuttu (Chicago) played their first games in the Finnish League on Thursday. Germany, the Czech Republic and Russia also have allowed NHL players to play. (WP. AP)

They Robbed Us of the World Series — Memories-That-Weren't and All

By George Vecsey New York Times Service
New YORK — The rage kicks in when you least expect it. You think you're fine. You can do without baseball. You have a life. Then with

Vantage



Point you right in the backside. The dirty soand-sos have killed the World Series. No Country Slaughter steaming from first with the winning run. No Babe Ruth taunting the Cubs and hitting one over the wall. No Bob Gibson glowering in the shadows. No Bill Mazeroski heading for home with

all of Pittsburgh about to climb on his back. No World Series, Just twitchy Bud and rigid Don. Just rage. Both sides now. First it was the owners you hated, or maybe the players, but now it's both. Selfish, stupid, arrogant, boorish, pig-headed un-American whining weasels. They robbed us of the 1994 World Series. which means people can look at him and say, "Here, this is what baseball bench. They had a great team." Is there one 1975 moment Mookie

It would have begun Saturday night, much too late for fans in the East. The dopes who run baseball

extra important this year, and mumbled, "Who finally won that game?"

No Reggie Jackson hitting three dingers in one game. No Kirk Gibson hobbling around the bases late on a Saturday night. No Grover Cleveland Alexander lurching out of the bulling with his high-pitched lasked Wilson world Series memory.

pen. No nothing.
Rage isn't good for anybody, so I did the most pacific thing possible. I called Mookie Wilson, whose gentle wisdom was a delight when he played for the Mets. He still works for them as a roving minor-league instructor

of course, is that eight years ago this Tuesday, he was the central figure in made them so stunning was that they happened on the potential final pitch

"I guess we won't have any memories like that this year." Wilson said with his high-pitched Southern voice. say, World Series memory.

lege in Spartanburg, South Carolina,

The reason I called Mookie Wilson, Wilson remembers best? He chuckled

at the other end of the phone line. "Fisk's home run," he said. didn't even run it right when they were working. But at least you could have woken up Sunday morning in Montreal or New York or Cleveland, or wherever the World Series might have been ever the World Series might have been the sum of the said. The said, the most stupendous sequence I ever saw at a sporting event, a World Series turning completely around on two freak plays, both nubby little incidents, altered by millimeters. What defining moments in all those World Series. It won the sixth game, Eleven years later, Mookie Wilson would

also have a defining sixth game.

"During the season, you always I asked Wilson about his earliest and win," Wilson said the other day. orld Series memory.
"I wasn't what you'd call a baseball mosphere is different. You get to a fan when I was growing up," he admitted, "But in 1975 I was in junior coldon't want to play catchup ball in the don't want to play catchup ball in the World Series. The tradition, the meand I watched every game in our dor- dia, the atmosphere, make it differas a roving minor-league instructor mitory. I was rooting for the Big Red ent. I was so excited being there, it and community-relations specialist. Machine of Cincinnati. Foster. Mormade me more relaxed."

On the night of Oct. 25, Mookie Mookie Wilson slapped a magical Wilson became immortal — although mystery grounder toward Bill Buck-

Two quick outs. The Red Sox moved game was over. up the dugout steps, ready to roll.
"It's funny," Wilson said, "but the only thing I can remember from that We only know that 1986 is remembered best for Mookie Wilson's at-bat.
We only know that 1975 is rememonly thing I can remember from that inning is Oil Can Boyd on the top

allowed the tying run to score from are totally out of romance. third. Had he been hit by the pitch, the bases would have been loaded, the Mets still down a run. With the winning run on second,

he doesn't act immortal. He was due ner, who was playing deep behind up sixth in that 10th inning the far first base. The ball squibbed through side of the moon, the way it appeared the gnarled wickets of Buckner. The

bered for the Carlton Fisk body-engstep, his foot on the dirt, another lish home run. We only know that step, his foot on the dirt, another player looking at him. That's the only picture in my mind."

Three straight singles. Oil Can Boyd removed his foot from the dirt. The Red Sox began to edge down the steps. Mookie Wilson levitated himself to avoid being hit by Bob Stanley's inside pitch; some Boston fans still blame Rich Gedman for not stopping it.

By ducking the wild pitch, Wilson allowed the tving run to score from are totally out of romance.

The owners and the players stole a year from us, they stole the World Series, they stole baseball. We try to shrug it off, and then the rage kicks in.

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DUTY-FREE SALES PROSPECTS BRIGHT

This \$17 billion business has doubled since 1986.

Growth is anticipated in the world travel shopping sector due to a steady increase in international travel and an ongoing economic recovery in many countries.

Travelers are not yet buying duty free like they did in the 1980s, but they are beginning to spend more, and there are more of them," explains Yngve Bia, president of Generation Publications, the most authoritative statistical monitor of the trade. "This should translate into a 6 percent to 8 percent increase in duty-free sales in 1994."

Prospects for duty free, in fact, look brighter than in many domestic markets. "The expansion in duty free has been very good despite the recession," says Patrick Bousquet-Chavanne, senior vice president of Estée Lauder's travel retailing division. "We expect the next three years to be better than the last three."

The continued growth is one of many topics being discussed at the 10th annual Tax Free World Exhibition (TFWE) in Cannes this week. The annual trade show brings together over 5,000 buyers, agents, operators, distributors and other representatives from some 140 countries. The event has also grown, now commanding twice as much space in the sprawling seaside Palais des Festivals as it did in 1985. More than 500 luxury goods companies are exhibiting.

The majority of participants at the TFWE are, not surprisingly, European. Europe still represents over 50 percent of worldwide duty-free sales, French companies are responsible for generating half of all duty-free revenue, and Britain sells more duty free than any other country in the world.

BAA, the airport authority that runs numerous British airports (38.3 percent of duty-free sales are in airports, and sales grew 7.3 percent in 1993), is continuing its aggressive expansion program and developing downtown-like shopping malls attached to runways at Heathrow and other airports. BAA's specialist retail stores include names like Austin Reed, Harrods, Thomas Pink, Mappin and Webb, and Hamleys Toys. Within Harrods are "rooms of luxury" featuring Dunhill, Gucci, Yves Saint Laurent, Cartier. Gucci, Christian Dior and other designer brands.

In addition, the now-familiar "Tax Free For Tourists" program, which beckons non-EU residents to reclaim valueadded taxes if they spend over a certain amount in European downtown markets, is omnipresent. And rare is the international or charter airline (8.8 percent of duty-free sales are on airlines) that has failed to exploit duty free.



SHOPPING

Asia-Pacific boom

Global growth, however, is most notable in Asia and Oceania, where duty-free sales leapt 12.5 percent last year, primarily due to the emerging market in China. Honolulu. where passengers spend an average of \$100 each, compared with just over \$19 at Heathrow, is still the world's numberone duty-free location, with sales of over \$400 million in 1993. (Heathrow is close on its heels, with \$395 million, followed by Hong Kong, Paris and Amsterdam. Today, the world's 50 most important duty-free shop operators account for almost 60 percent of global sales).

Sophisticated Middle East duty-free shops in Abu Dhabi, Bahrain and Dubai, where business is up 11 percent this year, continue to offer the best prices in the world's dutyfree emporia.

East European prospects

Duty free in Eastern Europe is also opening up, but at a much slower pace than had been anticipated. There is a great deal of pent-up demand and a desire to purchase inter-

nationally known products throughout Russia and other former Communist countries," explains David Hope of Aer Rianta International, which operates outlets in Russia and other East European countries. "The economic transition to a free market is difficult, but the long-term future is optimistic."

Purchasing patterns

Purchasing habits are also changing. The Japanese, the big buyers of tax-free luxury products in the 1970s and 1980s. are spending less, with younger consumers purchasing lipstick instead of porcelain-packaged cognac. Lower prices on the Japanese market, discount stores and the domestic economic depression have also tempered Japanese purchasing.

Duty free still means exclusive gifts, but the presentations have become a little more reasonable because the Japanese are buying fewer porcelain and crystal containers," explains Joël Lafon, director of duty free at Rémy Martin Cognac, "The best clients at the moment appear to be the Arabs, Russians and Chinese."

Joel Stratte-McClure

TFWE TO REMAIN **CANNES INSTITUTION**

This year offers a new, improved exhibition.

The Tax Free World Exhibition (TFWE), which gets under way this morning with a conference featuring U.S. consumer guru Faith Popcorn, is second only to the Cannes Film Festival as a revenue earner for this Mediterranean seaside city.

The event is so popular that a luxury cruise liner is in the bay to house delegates this year. In the meantime, the city is celebrating the TFWE's 10th anniversary with music, dancing, fireworks and its typical panache. including a complimentary drink offered to all dele-

Cannes has hosted the TFWE for nine of the past 10 years and recently managed, despite serious competition from Barcelona, to maintain its lock on the event for at least the next three years.

New improvements

TFWE executives decided to keep the event in Cannes after the city agreed to extend exhibition space in the Palais des Festivals (at a cost of over \$25 million), control exhibition prices, work with hotels and restaurants to improve the quality/price ratio, develop new hotel projects, redevelop the port to allow docking of large cruise ships and resolve a number of logistical prob-

"There is a synergy between the glamorous image of Cannes and the prestigious image of TFWE," says TFWE's president, Jacky Paquet, "We are delighted the city has given its wholehearted commitment to addressing the issue."

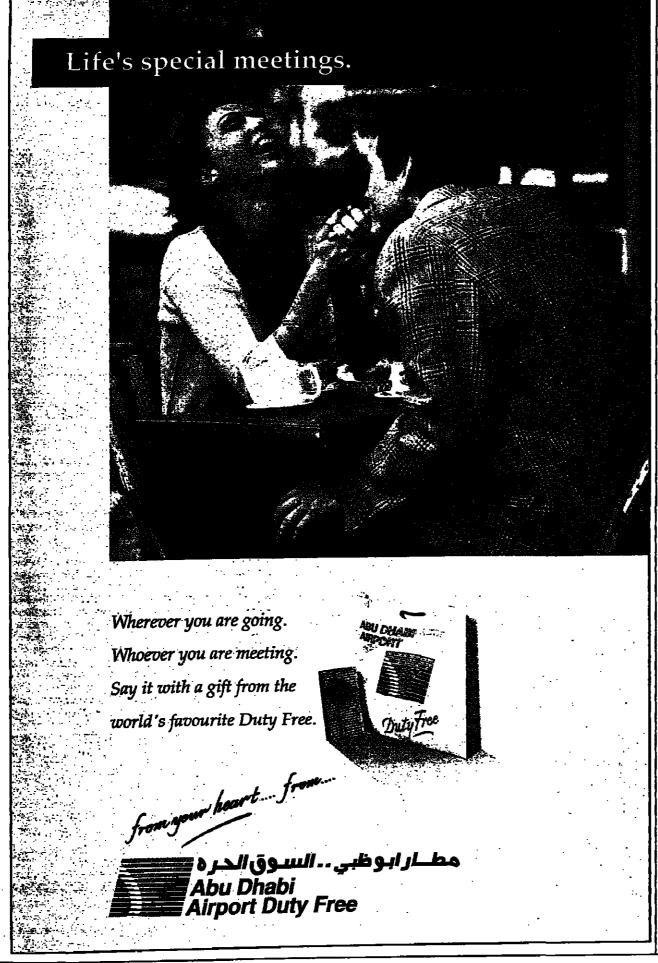
Continued cooperation

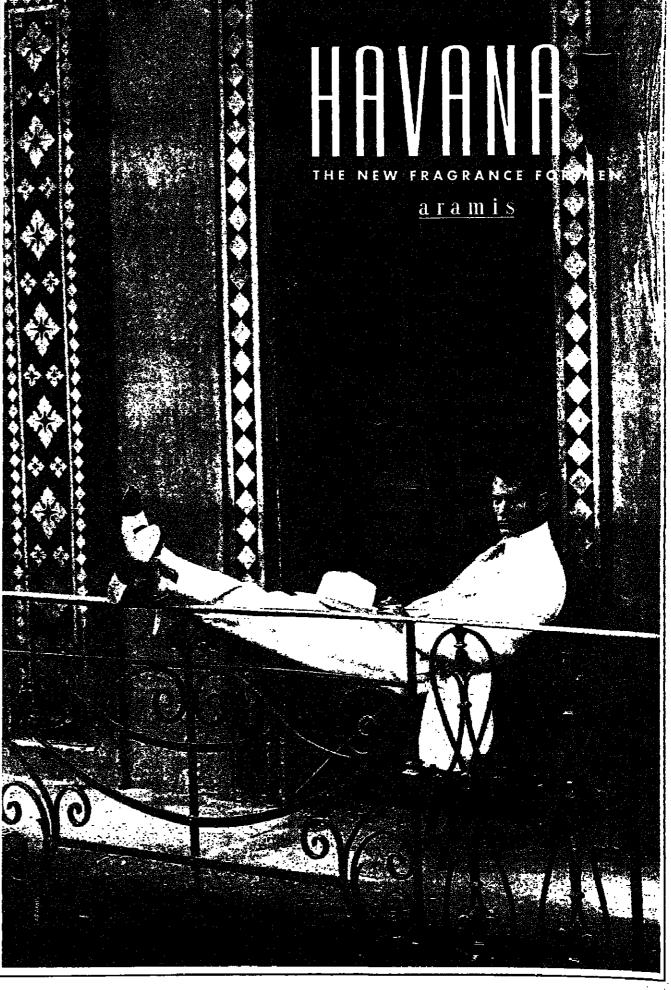
The city, noting the financial importance of the event, is obviously pleased that the TFWE chose to stay despite exhibitors' concerns over whether Cannes could meet increased demand for exhibition space and hotel accommodation.

"The TFWE, which is the biggest luxury product show in the world, has been faithful to Cannes and is tremendously important to our economy and image." explains Dario dell'Antonia, director of tourism for Cannes, "We naturally listened to their requirements and are doing our best to meet their needs."

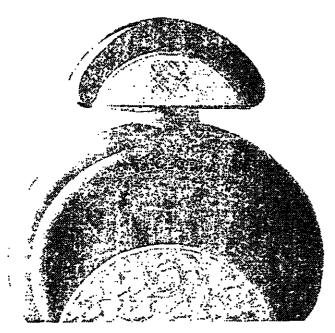
This year's exhibition will be proof of that continued understanding.

J.S.M.





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TFWE: NEW EXHIBITORS As Well as Comebacks

For exhibitors, nothing succeeds like exposure at this key event.

Exhibition can be judged by the 80some new companies that request space each year. Even if floor space were available, however, not all of them would be accommodated. Explains Sara Branquinho of the TFWE: Our criteria are very strict. Our exhibitors must have a large distribution in duty free. If they don't, they aren't eligible. After that, we decide on the basis of space availability.

This year there are 19 new exhibitors, replacing 19 companies that because of acquisition or individual circumstance - have chosen not to return. Seven of the newcomers can be classified in the fragrances and cosmetics category, three are in fashion, three in confectionery, three in jewelry, two in liquor – and one produces model air-planes. Their headquarters are as close as nearby Monaco (Misslyn cosmetics) or as far away as Australia (Jakk Opals

Coming back for more

Not all these newcomers are completely new to Cannes. Four are companies that were formerly incorporated in other stands and have chosen to stand alone this year. They are Maxim's de-Paris, purveyors of gourmet food: Olly's Cosmetics; fashions by Francesco Smalto; and Etienne Aigner

DUTY FREE'S

YOUR

OPPORTUNITY

TO WIN

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I he success of the Tax Free World | Cosmetics. Two other companies chose not to exhibit last year, but have returned. They are Berentzen, a distillery, and Michaela Frey, makers of fine enameled jewelry.

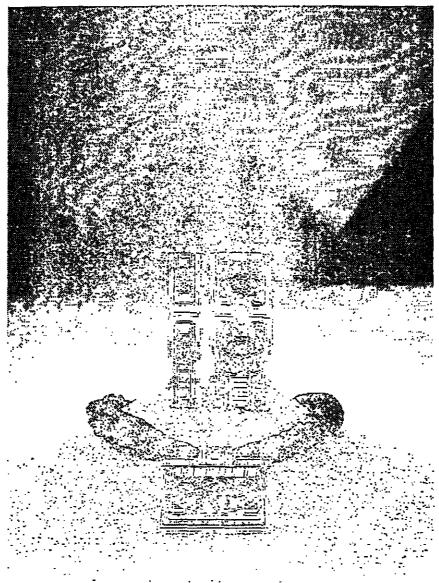
Why do they come to Cannes? One of the first-timers. Misslyn, has been waiting five years for the opportunity. According to Maurizio Ricciardi of the cosmetics firm. "It is very prestigious for the upscale market that interests us. Plus, it is very selective in terms of participants and visitors."

Just off the boat

Philippe Nicolas, export sales manager for Neuhaus chocolates, notes that his company was unofficially present in Cannes last year (with a boat to host delegates to the exhibition) and signed two major contracts. He says, "It is very important for us to be officially exhibiting in order to be recognized as a major new duty-free confectionery

Another confectioner, ASTO International, is relatively new to duty free but has created a separate structure and specific packaging for this market.

We view it as critical to be present at TFWE so that operators and agents are aware of our interest in developing our involvement in duty free," says Paul Ridgway, managing director of ASTO. Passing from food to fashion, the ra-



Michaela Frey, makers of fine enameled leweiry, is back again at the show, which has strict criteria for exhibitors.

tionale remains unchanged. Mate-Chambord makes fine belts for fashion giants such as Dior, Givenehy and Lancel, and also commercializes belts under its own trademark, Renound, "Forthe past seven years. Renoma has represented the bulk of our company sales in duty free," explains Patrick Poncelet, "so this year we decided to have a stand of our own."

European showcase

BMW 850 Ci Arctic White And Ferran 348 Spider Blue

Dubai Duty Free, pioneers of the luxury car

promotion, now in its fifth year, offer you a

choice. Tickets may be purchased for one or

For each car, tickets are priced at Dhs 500/

US 139 and limited to 1000 bonafide travellers

either departing or transiting through Dubai

The draw date and winning numbers will be

published, and each participant will be

The cars will be shipped to the winners'

For further information please call Dubai (9714) 206-2433 or Fax (9714) 244 455

The finest collection at the world's most elegant duty free.

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address free of charge.

Cognac Landy sells cognac with a difference; inside each documer there is a handerafted glass sculpture, its goods having been well-received in Asian

markets, and the company has included European duty free in its expansion program this year, reports Landy's Vegar Bruynildsen. He sees TFWE as the best way to become known in Europe.

Looke's leather goods from Spain already have a deserved reputation worldwide. Perfumes Loewe will display its range of six fragrances in a stand separate from its leather goods to highlight the former for TFWE's pre-

The best way to judge the success of TFWE is to ask a returning exhibitor. Toymaker Lego was a newcomer in 1993 and is back with a larger booth this year. Why? Explains Ole Withus 122200 "We had planned for 30 meetrigs in Cannes and wound up holding 100 meetings, Between 1992 and 1994.

we tripled our in-flight sales."

Claudia Flisi

THE CURRENT FAVORITES IN DUTY-FREE PURCHASES

Luxury goods and brand names are showing increasing prominence.

The Tax Free World Exhibition naturally mirrors product trends in the goods to watches and jewelry – in worldwide duty-free and tax-free business. Exhibits here this week illustrate that wine and spirits still represent 28 percent of duty-free sales, followed by perfumes and cosmetics (24.4 percent).

and tobacco goods (13.5 percent).

The exhibits also exemplify, surprisingly, that only six product categories eigarettes, women's fragrances, Scotch whisky, women's cosmetics and toiletries, cognac, and men's fragrances and toiletries – account for over 50 per-cent of all goods sold in duty and tax free. Professionals conclude that some sectors are set for faster growth than others, "Alcohol and tobacco have certain problems that are directly reflected in a decline in sales and reduced space allocation in the stores," says Yngve Bia, president of Generation Publications. "Luxury goods, including perfume and cosmetics, continue to get more shelf space in increasingly more attractive stores.

Upscale gift categories

Purchases of luxury goods have been fueled by a penchant for acquiring unique gifts while traveling, which is why many suppliers and retailers now produce exclusive tax-free products. One hot-selling item in the 1990s is boxed perfume sets containing small bottles of well-known fragrances.

The booming miscellaneous category 134.1 percent, or \$5.8 billion, of all sales in 1993) is also continuing to grow. Almost every traveler has witnessed the phenomenal explosion and

every tax-free outlet.

Duty-free shops are constantly refurbished to tempt the shopper. The store at Frankfurt airport, remodeled just over a year ago, is organized around 26 alcoves, or mini-boutiques, featuring brand names like Swatch, Dunhill, Davidoff and Porsche Design.

Increased specialization

Indeed, shops of all types keep coming to duty free. Examples are a women's lingerie shop and a Montblane bou-tique in Paris, Rechok and Levi's taxfree stores in Moscow, and Swatch boutiques in Rome and at numerous other airports. Some airports, like Amsterdam's Schiphol, offer "Bargains of the Month," while others tout incen-tives like "Buy Five, Get One Free."

"There are many innovations because the market is so competitive and customers require and expect greater choice in tax free," observes Patrick Bousquet-Chavanne, senior vice president of Estee Lauder's travel retailing division. The consumer is definitely dictating the pace of change."

The customer, of course, has also changed, and many travelers are much more price-conscious than they were a decade ago. Real travel enthusiasts collect price catalogues from different air-ports and check prices of particularly expensive items, like watches, to find the best buy. Or they keep an eye on what airline crew members, who usually know the best prices, purchase at particular airports.

SOME CROSS-PURPOSES IN THE CHUNNEL

Eurotunnel, operator of Channel Tunnel's Le Shuttle, has opened duty-and tax-free shops at both the Folkestone and Calais rail terminals in time for Le Shuttle's planned start-up for the general public in mid-November.

Eurotunnel has introduced duty free with some ambivalence, for it has been a vociferous opponent of the European Union's extension of duty free until 1999, arguing in the British courts that the cross-Channel ferry companies use their large duty-free sales to subsidize cheap fares, particularly for day trips. Nevertheless, it has been obliged to offer duty free as part of its commercial

lrish expertise

The shops will be operated by Aer Rianta, the Dublin airport authority. which has opened many outlets in Eastem Europe, notably in Moscow, St. Petersburg, Kiev, Warsaw and Budapest, as well as others in Kuwait. Bahrain and Karachi.

The shops at the Channel Tunnel terminuses will be the Irish company's first in Western Europe outside of Dublin, Shannon and Cork airports.

Another irony is that Aer Rianta is a prominent voice in the duty-free lobby that fought for the extension of the concessions and which will be opposing the attempt by Eurotumel to rescind the 1999 extension granted by the Eu-ropean Union for intra-Union travelers.

Duty-free victory

This extension was a major victory for the duty-free operators, as they had fewed an end to the system with the advent of the single market.

"We have agreed to differ with Eurotunnel," says Aer Rianta's spokesman Flan Clune, "We are very happy to have won this prestigious contract and to have shops which will sell an international range of goods as well as Irish products."

The shops will combine duty-free (i.e., no excise taxes) sales of liquor and eigarettes with VAT-free sales of perfumes, cameras, clothes and gifts. Acr Rianta will extend the range in line with demand. This is a new mar-ket, and we will have to see how it develops. In any event, we intend to adopt a high profile." adds Mr. Clune.

Not quite drive-in

Both Eurotunnel and Aer Rianta ac- duty-free sales, it hopes for a full hear-



Channel Tunnel operators are hoping that passengers will break their journeys to shop.

knowledge that the imponderable fac-tor is whether car drivers, who will choose the shuttle for speed, will be prepared to break their journey in order o go shopping. Christopher Garnett, Eurotunnel's

commercial director, thinks they will. "We expect passengers will park their cars, eat, shop and then catch the next shuttle," he says. "There will be a shuttle train every quarter of an hour." Truck drivers and shareholders, who have been using the shuttle during the so-called "overture" period, have been the first to use the shops.

Mr. Garnett insists that the shops' opening will not lessen the determination of Eurotunnel to fight in the courts, although he expects the duty-free lobby to fight just as hard "to defend their gravy train."

The EU question

In July, Eurotunnel took action against the British government and obtained leave in the High Court in London to seek judicial review of intra-Union ing soon on whether certain cases relating to European law should be referred

to the European Court in Luxembourg. The Eurotunnel argument is that the continuation of duty-free purchases in intra-Union travel has been unlawful within the single market after Dec. 31. 1992, and led to abuses by the ferty companies that should be stopped.

In taking the case to court, Eurotunnel is honoring its pledge to shareholders to correct the adverse financial effects for Eurotunnel of the continuation of the duty-free concession."

Sales vs. subsidies

Eurotunnel cochairmen Patrick Ponsolle and Sir Alastair Morton said in a statement at the time of the July court hearing. This is a straight subsidy from taxpayers to certain travelers and operators which is applied in a manner that has often become an abuse and which provides ferries and short-haul airlines with a discriminatory advantage against their new competition in cross-Channel traffic.

Alan Tillier

CONGRATULATIONS!

DUBAL DUTY FREE'S FINEST SURPRISE WINNERS

330th Winner IBRAHIM AL RAMSI (Series # 330 - Ticket # 0097). UAE: national from Dubai, winner of an amaranth violet Porsche 911 Carrera.

331st Winner VELLUR SATYANARAYAN (Series # 331 - Ticket # 0914). Indian, from Dubai, UAE, winner of an arktis grey BMW 850 Ci.

For The World's Finest. _Fly_Buy_Dubai

332nd Winner ABDULWALID AL ABASSI (Series # 332 - Ticket # 0982). UAE: national from Umm Al of a blue Ferrari 348 Spider.

333rd Winner SAMBASIVAM SWAMINATHAN (Series # 333- Ticket # 0899) Indian, from Madras, India, winner of a silver Mercedes Benz SL 500.

"WORLD TRAVEL SHOPPING"

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THE GULF'S LUCRATIVE MIDNIGHT HOUR

Abu Dhabi, Dubai and Bahrain continue to draw millions of dollars in sales — especially during night stopovers.

While half the world is sleeping, the other half is shopping — or so it seems at the tax-free shops at the major Gulf airports during the dead of night. Between 10:30 P.M. and 2 A.M. is peak shopping time for the thousands of transit passengers at the airports in Abu Dhabi, Bahrain and Dubai. With an average stopover of less than 45 minutes, passengers have little time to browse and buy, which explains the frenetic activity as travelers from many nations iostle together at the cash

registers.
Today's travelers through the Gulf are spending more than ever before. Sales at the three leading tax-free shops in the Gulf – Abu Dhabi, Bahrain and Dubai - are expected to rise by 13 percent by the end of this year. Last year, combined sales reached an all-time high of \$212 million, with Dubai well out in front with \$132

Double-digit growth

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This year, according to Colm McLoughlin, general manager of Dubai Duty Free (DDF), total sales are expected to top \$140 million. At Abu Dhabi, Mohammed Mounib, general manager of Abu Dhabi Duty Free (ADDF) says revenue for the first half of this year rose by 20 percent to \$28.1 million, compared with the same period in 1993. John Sutcliffe, general manager of Bahrain Duty Free, says that sales so far this year are already up 23 percent over 1993. He adds: "The shops continue to break daily and monthly records, and the projected sales total for 1994 is \$35 million – an increase of 48.6 percent in just two

For the sixth year running, the readers of Business Traveller magazine have voted Dubai Duty Free the world's second-best airport duty-free shop, behind Amsterdam's Schiphol.

With some seven international airports in the United Arab Emirates alone, com-

petition between the two Redone Abu Dhabi principal airports, Abu Dhabi and Dubai, is intense although the two general managers will publicly ad-mit to only a kind of friendly rivalry. The entry of the new operation at Bahrain two years ago has introduced another player to the tax-free shopping scene.

Dubzi, which recently celebrated its 10th anniversary, was the original trailblazer in the Gulf, concentrating on a huge variety of goods at what Mr. McLoughlin describes as "value for money" prices. Today, the Dubai operation has become a much wider enterprise: Dubai Inc. "One of our aims has been to put Dubai more prominently on the world map, not only as a pleasant place to shop in the duty-free complex, but also as a place to do business, a tourist destination and as the sporting capital of the Gulf," Mr. McLoughlin

He adds that profits are not on the priority list when it comes to offering a service to the 6 million passengers passing through the airport each year. Says Mohi-Din Binhendi, director-general of the Dubai Department of Civil Aviation: "Since the beginning, DDF's commitment has been to opening the door to international business by providing an exceptional service and product range at the most competitive prices. We believe we have succeeded, and we now provide a link between 100 worldwide destinations and serve 62 airlines." A heavy emphasis on

sponsoring a full range of sporting events is part of an overall strategy to promote Dubai. Involvement in world-class sports, from professional golf and tennis tournaments to snooker and offshore powerboat racing, has certainly stimulated global attention. Mr. McLoughlin says that some of these events attract worldwide television audiences of more tomers as part of its "value than 200 million viewers.

Abu Dhabi has gone in for

only limited sports sponsorship. The main thrust is on developing the shopping complex, which has just gone through a major refurbishment, making it one of the most attractive tax-free shops around. It stocks some of the most up-to-date items in electronics and electrical goods as well as a huge selection of video and film cameras. Its prices are extremely competitive, making it a "must" stop for the discerning tax-free shopper seeking real value for money in a relaxing and comfortable environment. The multilingual staff offers true service with a smile, whether it is the middle of the day or

Major changes this year have included a new per-

"Some items on display may seem incongruous to the casual observer, but make sense to the international traveler," says Mr. Mounib. "For instance: leather and knitwear, ideal for customers flying from the Middle East to a cold European winter climate." Another example of customers' special needs being accommodated is the availability of tobacco, beverages, video recorders and cameras that meet the requirements of those from the countries of the former Soviet Union.

This year saw the opening of Abu Dhabi's second international airport at Al Ain, served by five international airlines. ADDF management operates the shop. "As in Abu Dhabi, we expect gold jewelry and electronics





Abu Dhabi's shopping complex (top) has been completely refurbished and offers the most up-to-date electronic and electrical equipment at extremely competitive prices. Dubal Duty Free (above) saw revenues increase by 20 percent during the first half of this year.

fume and cosmetic shop, to be the top-selling prod- facilities in the region vor that has proved popular now one of the largest in the Gulf. The old circle "island" shop, one of the central features of the terminal building, has been replaced with four island boutiques displaying leading brand names in jewelry and watches. With more than 55,000 items on display, ADDF aims to cater to the special needs of its traveling cusfor money" approach.

ucts," says Mr. Mounib.

Browsing in Bahrain There have been extensive changes in Bahrain's dutyfree shopping complex, which now covers more than 1,800 square meters.

It was officially opened last September by Bahrain's Prime Minister Sheikh Khalifa bin Sulman al-Khalifa. "I now believe we have one of the finest shopping and one of the very best in the world," says Mr. Sut-

The new design and layout of the shopping complex in the recently expanded international airport encourages customers to "walk the shops" and see the entire

35,000-item product range. More than 3 million passengers pass through the airport, and its tax-free shops have a distinctive local fla-

with many visitors. "The Bahraini corner is popular cliffe, the general manager. for souvenir snapshots," says Mr. Sutcliffe. Here a wide choice of lo-

cally made products, from confectionery to brassware and textiles, are on display. He has also introduced listening posts with headsets for those who want to listen to any of the 5,000 CDs or tapes stocked.

Michael Frenchman

SHOPPING IN STYLE In Amman Mall

Airport duty-free shops have been consolidated.

The most striking display at the newly arranged duty-free complex at Queen Alia International Airport. Amman, Jordan is the eye-catching Cartier island shop, which has a wide selection of Cartier products, from the famous watches and pens to leather and fash-

The Mall, "Where you can shop in style," as the slogan declares, is often overlooked as tax-free shopping point. This is partly because few of the 1.5 million passengers using the airport are in transit.

"Although we expect a slight increase by the end of the year, the bulk of our passengers are arrivals and departures," says Taleb Izmigna, the energetic executive vice president in charge of duty-free sales in The Mall and on board Royal Jordanian, the national airline. Sales last year totaled \$14 million, of which some \$3 million to \$4 million were Royal Jordanian in-flight sales. Mr. Izmigna expects a slight overall increase in revenue of between 5 percent and 10 percent by the end of this December.

The whole airport is undergoing substantial improvements, and the previous two duty-free shops serving Number One and Number Two terminals have been amalgamated into one shopping complex located on the bridge connecting the two terminals. Mr. Izmigna hopes to offer a 24-hour service in the near fu-

Major improvements this year included an enlarged fashion area. Emphasis is on obtaining the latest products, which come direct from suppliers and manufacturers. "We try to use our resources and skills to make sure that we keep absolutely up-to-date with customers' demands and changing fashions," says Mr. Izmigna, adding that The Mall has to operate on strictly commercial lines, unlike some Middle East operations M.F.

THE TRUFFLE-DUST FACTOR: PACKAGING DUTY-FREE GOODS

Beautiful. Practical. Portable. Duty-free packaging must be all three.

Product packaging, important in any sales environment, faces special challenges in the duty-free arena. The most critical elements in duty free - for both sellers and buyers are space, weight and product protection. There is simply less space in most airport shops than in comparable "downtown" stores. This space problem is compounded for in-flight sales, where space considerations are paramount.

No cellophane, please

in di

. . . 5

When Lego, maker of colorful building blocks for children, began an in-flight sales program, it decided to create a special collection with its own packaging. Explains Lego's Ole Withus: "We knew we had to minimize box size because of space limitations." Each box is specially coated to reduce damage when the boxes are taken on and off in-flight trolleys. Cellophane was considered and rejected, notes Mr. Withus, because it tears too easily."

Weight is also a significant factor in duty-free sales. A customer might be attracted by a magnum of champagne, but an elegant box of liquor-filled chocolates is easier to carry. So liquor companies, representing the largest category of sales in duty free, do what they can to ease the burden for their customers.

According to Luca Maulini, regional director for Cinzano, one of the most common packages for spirits is "the gift pack in cardboard with a handle. It is easy to carry, offers protection for the contents and may be sized to meet import requirements." He adds that wooden cases made of ultra-light wood are also popular. Premium brands have the highest markup and therefore can afford the fanciest packaging. The most extravagant liquor decanters are targeted at the Japanese market, where a gift-giving tradition encourages the purchase of such items.

Lightness of bearing
A 50-centiliter plastic flask, such as those

sold in-flight, is not an impressive-looking gift, but it is light and practical for one's personal use. It can also be slipped into a carryon bag or attaché case without risk of break-

Packaging should not only be easy to carry, but should also protect the product inside. This is evident in the case of cigars. Premium cigars should be kept in an environment with 70 percent to 72 percent humidity; otherwise, explains Dominique Cron, product manager for Davidoff, the cigars will become too dry and break apart. His company looks for either a humidified

room or a showcase with the proper humidity and a temperature of 18 to 20 degrees Celsius. Not all airports offer the appropriate facilities, so each cigar sold in duty free is additionally wrapped in cellophane. Mr. Cron adds, "Aesthetically it is more pleasing to open a box of cigars without such wrappings, but we have to protect our products."

Chocolate bloom

Similarly, premium chocolates such as Godiva and Neuhaus should be kept in refrigerated cases. Pio Stevens, export manager for Godiva, notes that variations in temperature have an impact on chocolates. First they "bloom" and turn gray; ultimately, the taste will be affected. Even with refrigeration, shelf life is only about eight weeks.

Premium chocolatiers therefore favor distribution of their prepackaged ballotins in refrigerated showcases. They are also beginning to sell in bulk, which requires both refrigeration and a sales clerk. "It's impor-tant," says Mr. Stevens, "because it enables the customer to select either a regular ballotin or a more elaborate container. And of course he will have made his own selection, so it is more exclusive."

Truffles that travel

Regardless of temperature, until recently, Godiva's Belgian truffles could not travel.

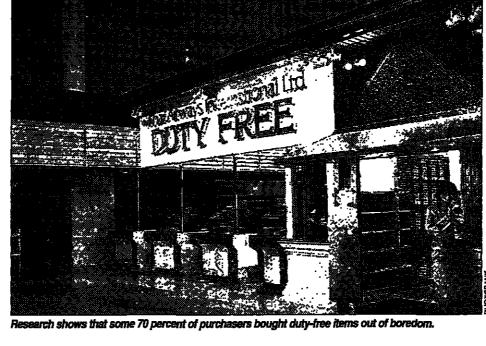
They are dusted with cocoa powder, which winds up all over the box. But the company has devised a special packaging that prevents this from happening, and truffles can now be found in duty free.

Beyond the primary considerations of space, weight and protection, duty-free product packagers have to pay attention to the psychology and context of the duty-free

Thom Rankin of Duty Free Electronics describes the motivation behind the in-flight purchase: "It may be that the person in the next seat is buying. Or the customer realizes that he/she forgot something. Or to use up spare change in a foreign currency. Or the appeal of a novelty item as it goes by on the trolley. And of course the need to make a gift - professionally or personally."

Revealing outerwear

Mr. Rankin emphasizes that the outer package should reveal the inner contents. If possible, the product should be visible, especially for in-flight sales: a product visible on the airline trolley as it goes down the aisle is another way to attract a customer. Perfumers' Workshop holds the same view and has developed packages exclusively for in-flight



IN ASIA, THE NAME'S THE THING

Luxury brands are the main drawing card in the Asian market.

Duty-free shops in Asia's trade as the "LT" (liquor and changing pattern in passen-gers and the type of goods they purchase. "The big buyers were the Japanese and Taiwanese," explains United Airlines Hong Kong-based executive David Solloway. "The Tai-wanese going into China are always loaded down with duty-free goods."

Other Asians now travel-

ing across the region, however, are not such dedicated shoppers and are more ready to compare prices. "People here compare prices between duty free and the home market, and don't see that much difference," says Alan Wong, chairman of the International Cruise Council and managing director of Swire Travel in Hong Kong.

In Hong Kong, where most goods are not taxed, only eigarettes and liquor are sold duty-free at the airport. Other airport shops have to compete with shops

Designer-brand lure While what is known in the ics and general gift items.

airports, on airlines and tobacco) business has cruise ships are seeing a dropped, status-appeal goods, like European designer brands, are selling

The introduction about three years ago of discount stores in Japan selling cheap liquor and tobacco products and discounting in Taiwan have made a dramatic change, particularly to ground operators who run the airport shops.

This is offset by the increased trade in name-brand goods in this status-conscious region. Dunhill, Cartier, Ferragamo, Burberry, Hermès and Chanel products appeal to wellheeled Asian travelers.

Short-hop sales

Cathay Pacific also report a shops. drop in liquor sales. But Cathay Pacific's sales of other items on short routes from Hong Kong to places According to a Harris poll of such as Taiwan and South Korea are so brisk that flight crews can barely keep up. The most popular items are fragrances, cognac, cosmet-

"We plan to put more resources into in-flight sales," says Jane Cowe, public relations manager for products and events. "It is a good source of revenue as well as being a customer service. Passengers expect it."

Gems of the ocean

Duty-free shops offer great sales potential for clothing accessories and jewelry manufacturers. Jewelry sells particularly well at duty-free shops on cruise ships because passengers can wear their purchases at night.

In keeping with the changing times, duty-free shops are becoming more sophisticated, selling more fashionable products. Even in the smaller airports, they have become upscale stores rather Asian airlines such as than just liquor and tobacco

These merchants benefit because airports are conducive to impulse shopping. several years ago, 70 percent of purchasers bought dutyfree goods out of boredom. Delayed flights are a blessing to airport retailers.

Garry Marchant

CYPRUS TO OPEN **CLEARINGHOUSE**

A new center for manufacturers, traders and retailers.

A major development is taking place in Cyprus that is likely to affect the tax-free shopping business in Italy. the Mediterranean countries and the Middle East. It is an entirely new concept that may lead to some major changes worldwide as far as the industry side of tax-free

shopping is concerned. Cyprus, a leading offshore center in Europe and the Eastern Mediterranean, is to have a new-style Interna-tional Merchandising Center (IMC), which will open its doors for business next year. Already, the first phase of a \$16 million purpose-built exhibition center, complete with the latest high-tech computerized merchandising system, is under construction on an industrial estate just outside Nicosia, the island's capital.

Free zone for duty free

Demetria Louca, managing director of IMC, says the objective is to provide an international shop window for manufacturers, traders and retailers from all over the world in a duty-free environment. Because IMC is located in a free zone, no duty will be paid on goods coming into or going off the island. "We want the merchan-

dise buyers to come and select their goods from those on display, instead of having to travel to manufacturers in countries that may be thousands of miles away," explains Mr. Louca. "Here, it will all be under one roof. Only quality products will be on show at all times, with ample stocks available for immediate delivery anywhere in the world." Already, two major companies manufacturing fragrances Airport.

are expected to sign up with IMC, which is being developed by a subsidiary of Commercial and Development Finance Co. in association with Cyprus Development Bank.

Mr. Louca says that the range of goods to be dis-played will be all-embracing, including electronics. clothing and footwear, fashion and leather goods, jewelry and watches, cosmetics and beauty products, computers, food and beverages. all displayed in an area totaling 10,000 square meters.

New Gulf facilities

While duty-free managers and buyers may find it convenient to fly to Cyprus to stock their airport tax-free shops in the Middle East, the flying public is being offered many more improved shopping facilities. One of the newest developments has been the opening of the first new-style duty-free shop in Kuwait's revamped airport. It offers some 800 square meters of shopping space and boasts of stocking one of the widest ranges of cigarettes and cigars to be found anywhere in the Gulf. Oman, too, is offering new facilities at Seeb Airport. where Amouage, one of the most exclusive and expensive perfumes in the world. is stocked.

With the launching of Qatar Air, the newest airline in the Gulf, which is challenging Gulf Air and Emirates on several routes, new tax-free shopping facilities may be developed at Doha Airport. But the biggest prize of all for the tax-free industry will be the extensive facilities that are planned for the new Beirut

SPORTS

U.S. Roars Off With Solheim Cup

Europeans Overwhelmed in Final Day's Singles Matches, 8-2

Compiled by Our Staff From Dispatches WHITE SULPHUR SPRINGS. West Virginia — The United States won eight of 10 singles matches on Sunday, including

surprising wins from Kelly Robbins and Tammie Green, to reclaim golf's Solheim Cup from Europe.

"After having our noses rubbed in it for two years, it's a great feeling to have the

of the United States. The matches were tied 5-5 entering singles play, and five of those matches were tied or close through the front nine. It appeared that the Cup would be decided by the final match between Donna Andrews and Liselotte Neumann of Sweden.

Cup back on our side," said Patty Sheehan

Robbins earned a 4 and 2 victory over Lora Fairclough of England and Green's 35-foot (10.5-meter) birdie putt on No. 16 clinched her 3 and 2 victory over Annika Sorenstam of Sweden,

But one by one, the Americans caught

Robbins and Green, two newcomers to the women's version of the Ryder Cup, had lost their alternate-shot and four-ball matches earlier and seemed to be a burden to the Americans.

"I knew my game would come around a little bit and just played real steady today," said Robbins, 25, who had been the wild-card pick as the 10th player on the U.S. team.

The victory was especially sweet for Meg tories for a U.S. team that pulled the Sol-Mallon, whose 1 up victory over Pam heim Cup matches even, 5-5. (AP, NYT) Wright of Scotland clinched the U.S. triumph. Mallon had lost in the deciding match in 1992.

"JoAnne told us not to look at the board all day, so I had no idea how I stood, although I knew with all the players behind me that the match meant a little something," Mallon said, referring to the

U.S. captain, JoAnne Carner. The host country has won all three Solheim Cups.

"We knew we had to play great golf to win and we just didn't do it when it mattered," said the European captain, Mickey

The other American winners were Beth Daniel, Dottie Mochrie, Brandie Burton, Sherri Steinhauer and Andrews.

Helen Alfredsson of Sweden and Alison Nicholas of England were the lone winners Sunday for Europe.

On Saturday, Burton's seventh-hole birdie had helped the U.S. team begin its climb back into a tie with the surprising and dogged Europeans. The kick-in birdie squared the match and propelled the U.S. team to a 2-up

It was the second of five birdies for Burton, and it was the first of three vic-

■ Johansson Wins Czech Open by 3

Per-Ulrik Johansson of Sweden won the Czech Open on Sunday with an 11-under, 63-hole aggregate total of 237, finishing three strokes ahead with a five-under-par on the final round. The Associated Press reported from Marianske Lazne, Czech

Fellow Swede Klas Eriksson finished second at 240, while Frank Nobilo of New Zealand and Russell Claydon of England

tied for third at 241. Johansson's victory at the first PGA Tour event ever played in the former East Bloc earned him his first victory since 1991.

Seve Ballesteros of Spain shot a 70 in the final round to finish at 244

The first three rounds of the weatherlagued tournament were played on just holes because of frost damage to the 11th, 13th and 14th. But the greens had recovered enough by Sunday to use the entire 18-hole par-71 course, one of the oldest in Central Europe.

The weather was a factor all week, with frost hampering the early rounds, bad light ending third-round play before all players had finished Saturday and fog delaying the beginning of the final

Empty Purse Fells Heavyweight Bout

Compiled by Our Staff From Dispatches

HONG KONG - The World Boxing Organization heavy-weight title clash between holder Herbie Hide of Britan and Tommy Morrison of the United States was called off Saturday on the eve of Sunday's scheduled bout.

The expected weigh-in was hastily rearranged as a press conference to announce that the boxers' purses could not be guaranteed and that all the fights on the card, which also included the WBO middleweight championship and the IBF lightweight championship, were canceled.

Barry Hearn, Hide's manager, said he was withdrawing his fighters because they were not paid. He said the fighters on the card were owed a total of just over \$2 million.

Bob Arum, the Top Rank Boxing chairman and a copromoter, said bankers were unwilling to release money to pay the fighters. "They put us in a very, very terrible position and that really left us with no alternative but to postpone," he

John Daly, the Hong Kong promoter, said he had offered his bank collateral worth more than \$2 million, but was refused a loan to pay the fighters. Daly, representing Hemdale Promotions, also blamed the postponement on poor public response. He said only 2,000 tickets had been sold for the show, which was to have been held in a 40,000-seat

The announcement set off angry scenes involving Bruno's manager. Mickey Duff, Hearn and Arum. Boxers performed a mock weigh-in, and Bruno called the decision "disgusting." Arum said the show would be rescheduled.

(Reuters, AP)

66-67-68-66--267

SIDELINES

Frenchwoman Wins Leg of Solo Race

CAPE TOWN (AP) — The French sailor Isabelle Autissing made yachting history Sunday by becoming the first woman to win a leg of a solo round-the-world yacht race, and she did it is record time.

Autissier, 38, threw her arms in the air as her boat, Ecureuil Poitou-Charentes 2, crossed the finish line early Sunday morning to complete the first stretch of the BOC Challenge 1994-95, arriving from Charleston, South Carolina. She finished in 35 days. 8 hours, 52 minutes and 18 seconds, breaking the previous best time by 2 days, 2:20:21. The 27,000-mile (43,500-kilometer) race continues to Sydney on Nov. 28, then to Punta del Este, Urugusy. It is scheduled to end in Charleston in April.

Rominger Sets Hour Cycling Mark

BORDEAUX (Reuters) - Tony Rominger of Switzerland shattered the world one-hour cycling record, covering 53.832; kilometers in a display of power and strength.

His performance Saturday beat the mark set last month on the same track by Miguel Indurain of Spain, who covered 53.040 kilometers (32.79 miles). Rominger's achievement was surprising. because he had made no special preparations and was riding and ordinary road time-trial bike. Indurain had trained for the event. and used a special bicycle. Rominger said he would make another, record attempt at altitude, probably next month in Mexico City.

Blow to Head Linked to Senna Death

BOLOGNA (AP) — An autopsy apparently shows that the Formula I champion Ayrton Senna was killed when the arm of his car's suspension system penetrated the visor of his helmet after ho slammed into a wall during the Imola Grand Prix in May.

The Italian news agency ANSA said Saturday that the information was included in a forensic report of the autopsy conducted on the Brazilian driver. The report was given to prosecutors investigating Senna's death in recent weeks. According to the report the arm impacted above Senna's eye causing irreversible damage to his head.

SCOREBOARD

Top 25 College Results

How the top 25 fearns in the Associated Prass' callege football pell fored this week:

1, Penn State (6-0) did not play, Next: vs. No. 24 Ohio State, Safurday; 2, Colorado (7-0) beat

24 Chio State, Saturday; 2, Colorada (7-0) beat Na. 19 Kampas State 3-21. Next; at Na. 3 Nebraska, Saturday; 3, Nebraska (8-0) beat Missouri 42-7. Next; vs. Ne. 2 Colorada, Saturday; 4, Agburn (7-0) did not play. Next; vs. Arkansas, Saturday; 5. Florida (5-1) did not play. Next; vs. Georgia, Saturday. 6. Texas A&M (7-0) beat Rica 7-0. Next; vs. Southern Methodisf, Saturday; 7, Missai (5-1) beat West Viralnia 38-0. Next; vs. No. 17 Viralnia Tech, Saturday; 8. Alabama (8-0) beat Mississippi 21-10. Next; at Louislama State, Next, 5; 4. Weshierda (5-2) lost to Gregor 31-Nav. 5: 9. Washington (5-2) last to Oregon 31-20. Next : vs. Oregon State. Saturday : 10. Florida State (5-1) beat Clemson 17-0, Next : vs. No.

20 Duke. Saturdav.

1), Michigan (5-2) bedi Illinois 19-14. Next:
vs. Wisconsin, Saturday; 12. Colorado State
(7-1) tost to No. 18 Utah 45-31. Next: vs. Wyoming. Nov. 5; 13. Texas (5-2) bedi Southern
Methodist 43-20. Next: at Texas Tech. Saturday; 14. Artzona (6-1) bedi UCLA 34-24. Next:
qt Oregon, Saturday; 15. Marth Carolina (5-2)
lost to No. 25 Virginia 34-10. Next: North Carolina State. Saturday. 16. Syrocuse (6-1) begi Temple 49-42. Next; vs. No. 7 Marni, Nov. 5; 17, Yirginia Tech (7-1) begi Pilisburgh 45-7, Next; at No. 7 Miami, Saturday; 18. Utah (7-0) begi No. 12 Colorado

State 45-31, Next: vs. Texas-El Paso, Satur-day; 19, Kansas State (4-2) lost to No. 2 Coloro-Cdy; 19, Kansas State (4-2) loss to No. 2 Colora-do 35-21. Next: at Oxionomo. Sofurdoy: 20, Duke (7-0) beat Wake Farest \$1-26. Next: at No. 10 Florida State, Safurday. 21, Brightom Yeung (7-1) beat Texas-El Paso 34-28. Next: Arizona State, Safurday; 22. Pass 34-20, Next: Arteand Strets, Saturday; 22.
Boston College (3-2-1) filed Rutgers 7-7. Next:
at Army, Saturday; 23, Washington State (5-2)
beat Artzona State 28-21. Next: at California,
Saturday; 24, Ohia State (6-2) beat Purdue 48,
14. Next: at No. 1 Penn State, Saturday; 25,
Virginia (6-1) beat No. 15 North Carolina 34-10.
Next: at No. 30 Public Nos. 5

Other Major College Scores

Boston U. 40, Richmond 24 Bucknell 31, LeMan 27 Cent. Connecticut St. 24, St. Francis, Po. 21 Colsate 35, Fordham 6 Connecticut 33, Rhode Island 16 Cornell 17, Dortmouth 14

New Hompshire 24, Maine 7 Penn 24, Brown 6 Princeton 18, Harvard 7 Princeton 14, Horvara / Sieno 21, Duquesne 16 St. John's, NY 27, St. Peter's 7 Towson 51, 48, American Intl. 6 Villanova 13, Northeastern 9

Alc.-Birmingham 54, Charle Albany, Go. 30, Bethune-Cookman 2 Albana 51, 41, Southern U. 37 Appalachion St. 24. Marshall 14 Austin Peay 73, Marehead St. 6 rare St. 50. Morgan St. 21 ntucky 23. Tennessee Tech 3 Delawdre St. 30. Margan St. 21
E. Kentucky 23. Tennessee Tech 3
Furman 24. VMJ 11
Georgia 34. Kentucky 30
Georgia Southern 24. E. Tennessee St. 23
Grambling St. 28. Jockson St. 17
Jacksonville St. 32. NE Louisland 28

JORNES Medison 33, William & Merry 7
Liberty 37, Catawbo 12
Maryland 42, Georgia Tech 27
Memphis 26, Cinchnori 3
Mississiopi \$1.66. Tulane 22
N. Caralina A&T 24. Howard U. 20
Nocth Tarce 28, NVI Levisions 25 North Texas 28, NW Lauislana 25 Randolph-Macon 28, Deviceon 14 S. Carolina St. 27. Florida A&M 15 S. Carolind St. 27. Florida AAM 15 S. Illinols 18, W. Kentycky 7 South Carolina 19, Vanderbilt 16 Southern Miss. 59, Samtord 16 Tennessee St. 20. Tenn.-Martin 3 Troy St. 39, Cent. Florida 38 W. Carolina 53, Tr.-Charteneoga 15

Bowling Green 59, Ball St. 36 Butler 33, San Diego 21 Cent, Michigan 32, Migml, Ohio 30 Dayton 24, Droke 7 18wg 19, Michigan St. 14 Kent 24. Onto U. 0 Middle Tenn. 38. SE Missouri 14 Minnesota 17, Wisconsin 14 N. Illnois 27, Louislana Tech 17 N. Iowa 24, Illinois 51, 17 oprimestern 29, Indiana Oktohoma 29, Kansos 17 SW Missouri se 12 ouri St. 10. Indiana St. 7 Toledo 48, Akron 25

SOUTHWEST ma St. 54, Prairie View 13 East Corolina 25, Tuisa 21 East Carolina 28, Tulsa 21
McNeese St. 30, Sam Houston St. 6
Oktohoma St. 31, Iowa St. 31, Ite
Pacific 30. Arkansas St. 16
SW Texas St. 27, Nicholis St. 26
Stephen Faustin St. Henderson St. 0
Texas Christian 31, Houston 10
Texas Southern 30, Allas Valley St. 24
Texas Southern 30, Allas Valley St. 24 FAR WEST

Air Force 42, Fresno 51, 7 Boise 51, 38, Montono 51, 10 Col Poly-SLO 30, CS Northridge 6 Idaho 41, N. Arizono 14

Idahe St. 21, E. Weshington 16 Montono 35, Weber St. 20 Nevada 42, Son Jose St. 10 New Mexico 54, New Mexico St. 31 Peritand St. 47, Socramento St. 28 S. Uten 25, St. Marrys. Cqt. 13 SW Louisiana 27, Utah St. 25 Southers Col. 41, Calliferatio 0 Southern Cal &1, Califo

CFL Standings

Eastern Division												
	W	L	T	PF PAPIS								
x-Winnipes	12	4	G	606 477 24								
x-Baltimore	11	5	0	504 403 22								
Toronto	6	9	0	426 50B 12								
Hemilton	4	12	0	411 508 8								
Ottowa	4	12	0	427 573 B								
Shreveport	1	15	Œ	273 610 2								
¥	feste	rn D	lyisid	m								
Calgary	13	3	0	626 312 26								
Edmonton	11	4	0	438 352 22								
Brit.Columbia	10	5	7	534 <i>425</i> 27								
Sacramento	8	7	1	402 414 17								
Saskatchewan	8	7	0	413 393 16								
Las Vegas	5	10	0	412 489 10								
x-clinched play	off b	erin										
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Colgary 52, Shreveport & Saturday's Gomes Builtimore 48, British Columbia

and the state of t SALEM OPEN

ven. New Zedand 7-5, 6-3; Anders Jarryd. Sweden del. David Adoms. Austrolia 7-6 [1]-9), 7-6 (7-4). Final Chang def, Jarryd 7-5, 7-5. CA TROPHY In Vienna

Michael Stich (2), Germany def. Thomas Muster (4), Austria 6-3, 6-3; Andre Agassi (3), United States, def. Goran (vanisevic (1), Cro-

GOSSI def. Stich 7-6 (7-4), 4-6, 6-2, 6-3. BRIGHTON INDOOR TOURNAMENT Semifiagis na Novolna (2), Czech Republic, det. Julie rd (7), France, é-2, 7-5; Heleng Sukova, h Republic, def. Larisa Netland, Latvia,

b 7-5. Fingl
othor def. Sukova 6-7 (4-7). 6-3. 6-4. MARLBORO CHAMPIONSHIPS
in Horse Kons
Semiffacts

1lm, U.S., 6-3, 3-6, 6-4, Final Edberg del. Krajicek 6-1, 7-6 (7-4), 6-1 LYON OPEN

Rosset def. Courier 6-4, 7-6 (7-2).
USTA HARDCOURT CHAMPIONSHIPS

Tracy Houk-Kuhn, Roncha Cordova, Calif.

Japan Series

IN TOKYO Garne I
Seibu (PL) 013 000 700—11 10 0
Yemburi (CL) 000 900 000—0 4 0
H.Wafanobe, Hashimato (a), Shiozal. (a),
Sugiyama (8), Katari (9) and Ita; Kuwata.
Olada (7), Miyamato (7), Mizuno (7), Kada
(9) and Murata. W—H.Wafanobe. 1-0.
L—Kuwata, 0-1. HR9—Seibu, Kiyohara (1),
Tanobe (1),

Selbu 900 800 098—0 4 1
Yomiori 106 000 86x—1 2 0
Kudah, Ishil (8) and Itah; Makihara and
Murata, W—Makihara, 1-0. L—Kudah. 0-1.

CZECH OPEN Final Leadine scores of the Czech Open.
stored on the 6/31, par-71 Marianske Lazne
Golf Club course (frest reduced slay to 15
holes par-39 during the first inver rounds):
Per-Utrik Johantson, Sweden 61-55-54-64—207
klas Erikson, Sweden 59-95-54-67—241
Russel Claydon, England 56-61-57-67—241

Fronk Nobile, New Zeadand 54-9-5-7-1-24 Sven Struever, Germany 98-58-5472-247 Joakim Hoegsman, Sweden 97-53-648-247 Dorren Clarke, N. Ireland 97-55-67-70-247 Sam Torrance, Scalland 54-61-57-70-247 Christy O'Connor Jr., I reland 63-56-58-67-24 BRIDGESTONE OPEN

tone Open poli fournament on the 7,710-yard per-72 Sodegoura Country Club course in Chi

Chen Tze-ming, Talwan 79-73-88-73—284 Richard Backwell, Australia, 78-73-74-68—285

RALPH'S SEMIOR CLASSIC
Leading scores Saturday after the second
round of the Raiph's Senior Classic, played on
the port 16,340-yard Rancho Park golf course
to Los Angeles: Semificals

Marc Passel (5), Switzerland, def. Andrei
Medvedev (1), Utraine, 6-2, 6-2: Jim Courier
(4), U.S., def. Andrei Chesnokov. Russla 6-3, 6-

> Dave Eichelberger Bob Dickson Jack Klefer Chi Chi Rodriguez

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ONE DAY INTERNATIONALS India vs. West Indias Sunday, in Modros West Indias (mings: 221-9 (49.2 overs) India Innings: 25-6 (48.2 overs)
Result: India wan by four wickets.
Pakistan ys. Australia
Saturday, in Rewalpindi

Pakistan Innings: 251-1 (39 overs) esult: Pokiston won by nine w SECOND INTERNATIONAL TEST

Zimbobwe vs. Sri Lanka Zimbobwe ist innings: 462-7 (declared) Sri Lanka 1st Innings: 218 (all out) Sri Lanka 2nd Innings: 30-2

INTERNATIONAL PESULTS South Africo 11. Carditi & Great Britain B. Australia 4 Josen Sé. Talwan 5

FRENCH FIRST DIVISION Mortigues 4. Coen 1 Soint-Eilenne 1. Connes 0 Rennes 1. Lille 0 Bordeoux 4. Metz 2

Le Hover 2. Sasta 2 Lens 4. Lyon 0 Sochoux 0, Nantes 0 Strasbourg 1, Monaco 0 Mantsellier 1, Auxerre 1 Standings: Martes 39 points. Lyon 26, Stros-bourg 24. Paris-St.Germain 24. Connes 23. Lens 23. Bordeaux 22. Akartisues 22. Auxerte 22. St.-Etienne 23. Rennes 20. Monaco 16. Bas-fia 16. Sochaux 15. Metz 14. Le Hovre 13. Nice 13. Lilie 13. Coen 10. Montpellier 10.

GERMAN BUNDESLIGA Homburg SV 1. Moenchengled FC Cologne 2, VfL Bochom 1 1840 Munich 4 SC Freiburg 0 MSV Duisburg C Bayer Lever Bayer Uerdingen 1. Schalke 1

Borussia Darimund 1, Bayern Munich 0
Eintrocht Franklurf 2, Dynamo Dresden 0
FC Kalserslaufern 1, Werder Bremen 1
Stendings: Borussia Darimund 16 polats,
Werder Bremen 15, Bayer Leverkusen 12,
Moenchenolodbach 12, Boyern Munich 12, VIB
Stuttgart 12, SC Freiburg 12, FC Kalserslautern 12, Hamburg SV, 12, Karlsrube SC 11, Eintracht Frankfurf 10, Schelke 9, Dynamo Dresden 8, FC Cologne 8, Bayer Uerdinsen 7, 1860
Munich 5, VII, Bochum 5, MSV Dulsburg 2,

ENGLISH PREMIER LEAGUE
Asten Villa & Nothingham Forest 2
Crystal Palace 1, Evertan 0
Liverpool 3, Wimbledon 0
Manchester City 5, Tottenham 2
Newcastle 2, Sheffield Wednesday 1
Norwich 4, Queens Park Romers 2
West Ham 2, Seuthern then 0
Arsenol 2, Coventy 1
Blackburn 4, Manchester United 2
Chaires 1, Inspector ENGLISH PREMIER LEAGUE

Chelseg 2. Ioswich 0
Standings: Newcostle 29 points, Nottin hom Forest 27, Monchester United 22, Bloc burn 21, Liverpool 20, Norwich 19, Chaises 18 burn 21, Everyage 22, Roment 17, Leeds 15, Kanchester City 18, Arvend 17, Leeds 15, Southarruston 15, West Ham 14, Tartenham 14, Sheffletd Wednesday 12, Coventry 12, Aston Villa 10, Crystal Palace 10, Leicester 9, Wim-bledon 9, Queens Park Rungers 7, Ipswich 7, Evertan 3. SPANISH FIRST DIVISION

SPANISH FIRST DIVISION
Calle 1, Attellion Madrid 8
Real Oviede 1, Sevilla 9
Real Valladelid 1, Real Socieded 1
Barcelona 1, Tenerite 9
Real Betts 0, Real Zarapaco 1
Real Madrid 1, Composite 1 12. Barcelona 11, Departive La Caruna 11, Affi letic de Bilbao 10, Betis 9, Tenertie 9, Sporting de Gijon 9, Espanol & Valencia & Celta & Albacete 7, Compostela 7, Sevilla 7, Valladalid 7 Dani Sociadori & Atletico de Madrid S. Ovis

DUTCH FIRST DIVISION Rodo JC Kerkrade 3, NEC Nilmegen 1 NAC Bredo 1, Sparto Ratterdom 3 Heerenvoen 3, Vitesse Arnhem 9 PSV Einsthoven 1, Aiox Amsterdom 4 Standings: Aiox 13 points, Roda JC 12, FC Twente 12 PSV 16, MVV 16, FC Utrecht 16, Feyencord 9, Willem II 8, Vitesse 8, Hecron-ven 8, NAC 7, NEC 6. FC Volendom 6. Sporto 6. FC Graningen 5, RKC 5, GA Ecoles 5, Dor-

ITALIAN FIRST DIVISION Genea 1, Lazia 2 AC Milan 0, Sampdoria 8 Nassail 3, Bari 0

Standings: Parma is points, Lazio 14. Roma 14. Juventus 14. Florentina 12. Fogata 12. Sompdoria 11. Allian 11. Torina 18. Bari 18. Inter 9. Costlari 8. Genou 8. Napali 8. Cremanese 4. Podovo 4. Brescio 2. Respiono 1.

BASEBALL

BASEBALL

American League
TEXAS—Announced the realignation of a Worne Krivsky, assistant general manager, a effective Oct. 21.

National League
ATLANTA—Declined to offer salary orbitration to Steve Bedroston, pitcher, and Tony orbitration to Tom Browning, pitcher, and Tony orbitration to Tom Browning, pitcher, and Tony orbitration to Tom Browning, pitcher, and Tony fernandez, shortstop, Tom Browning and Rob Dibble, pitchers, and Tony Fernandez, infletion, refused outright assignments and elected tree opency.

COLGRADO—Declined to effer salary grainfullar to Howard Johnson, auditeider.

FLORIDA—Claimed Brian Barnes, picti-er, off watvers from Los Angeles. Declined to

genan

Stead L. Village

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ZMR LINES

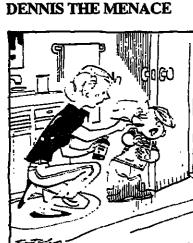
offer salary orbitration to Jerry Browns and § Dave Mesodon, infleiders, and Benito Santia-Dave Megodon, infletters and Bestero Sciplingo, carcher,
MCUSTON—Declined to offer solory orbifration to Kevin Bass and Mill Thompson,
outfielders, Assigned Ken Ramas, outfielder,
LOS ANGELES—Chris Gwynn, outfielder,
LOS ANGELES—Chris Gwynn, outfielder,

refused a minor league assignment and elected free agency. Retained Rick Dempse manager, of Albuquerage, PCL; Jon Debu manager, of Vero Beach, Fiorida Sta League; and Joe Vavra. manager, of Yakima. NorThwest League. Named John Shelby manager of San Anionia. TL: Ron Resnicke man-ager of San Bernardine, CL, rand John Shoe: maker manager of Great Falls, Pioneer

PITTSBURGH-Declined to offer solary arbifration to Lonce Partish, catcher, and Zone Smith, pitcher. SAN DIEGO—Named Dan Warthen raving pitching instructor. Declined to arbitration to Bip Roberts. in

red salary orbitration to Darryi Straw BASKETBALL

BOSTON—Stened Gree Minor, guard.
L. A. CLIPPERS—Walved Alphanse Ford and Kelth Smart, guards: Isalah Morris, forward; and Robert Werdann, center. SAN ANTONIO—Fined Dennis Ro forward, \$15,000 for missing Thursday pmon some oppliest Allowakes.
FOOTBALL,
National Football League
NFL.—Fined Deton Sanders, 4fers cornerback, and Andre Risent, Falcans wide receiver, \$7.500 for fishting in Sunday's some.
CINCINNATI—Signed Jim Ballars, quarintrock, in developmental several.



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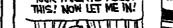












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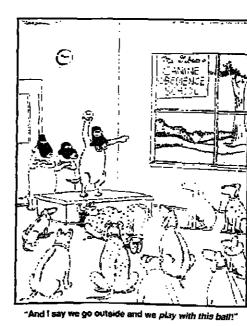
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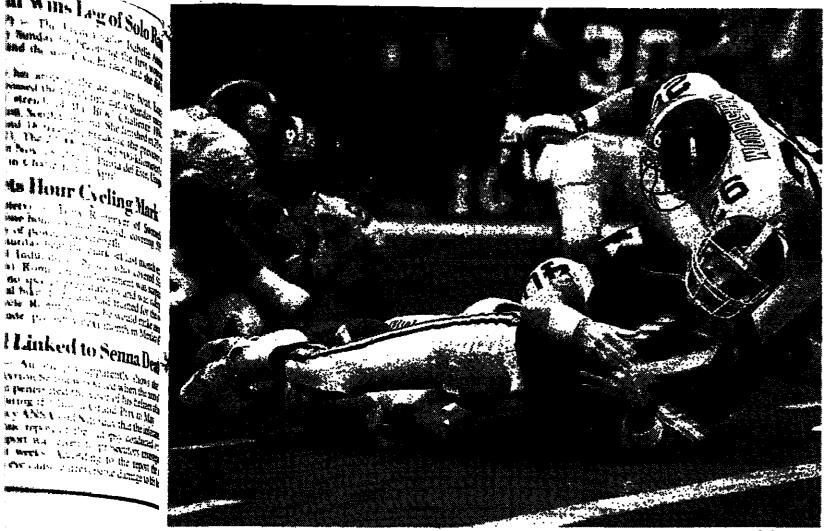
THE FAR SIDE



ملذا منه لاصل

BLONDIE





Colorado and Alabama are perfectly comfortable among the ranks of the unbeaten. For Utah and Duke, it's unfamiliar

With a 35-21 victory over No. 19 Kansas State on Satur-

week before their showdown

A team that looks beatable er bet ich Grade but keeps winning somehow, the eighth-ranked Crimson Tide overcame a 10-point half-time deficit to defeat Mississip-

ran for 202 yards and two scores, and Kordell Stewart had 127 yards and three touchkum downs against the stubborn

Stewart scored on a 60-yard run that gave the Buffaloes (7-0, 3-0) the go-ahead score with 10 minutes left and added another TD on a 7-yard sprint with 8 TD on a 7-yard sprint with 8

Meland British Seconds left.

Chad May's Second-half sco second-half scoring runs by J. J. Smith, who had three touchdowns in all, helped Kansas

A LOUIS CARROLL SECTION OF THE CONTROL OF THE CONTR 7: In Columbia, Missouri, Brook Berringer threw three touchdown passes in the second half, and Lawrence Phillips ran for 110 yards to help the Com-

> In College Station, Texas, Corey Pullig passed for one touchdown and saved another with a tackle on a fumble return as the Aggies (6-0, 4-0) fought

Best 'in the Universe,' McNair

The Associated Press LORMAN, Mississippi - Steve McNair ran past Ty Detrner to become the NCAA career leader in total offense, and he did it by breaking his own Division I-AA single-game yardage record. McNair had 649 total yards Saturday against Southern, Divi-

sion I-AA's top-ranked defense, to end Detmer's three-year stay atop the NCAA career list.

(32 passing, 7 rushing) for the Braves (6-2, 5-1 SWAC) this season. The senior quarterback broke Detmer's record of 14,665 yards on a 22-yard run on third-and-21 with 1:26 left in the first half of the Braves' Southwestern Athletic Conference game.

McNair led the way as Alcorn State came from behind twice in

run with 10 seconds rem

ception.

No. 7 Miami 38, West Virgin-ia 6: In Morgantown, West Vir-Florida, Warrick Dunn ran for

Mountaineers (3-5, 1-3). No. 8 Alabama 21, Mississippi 10: In Tuscaloosa, Alabama, Remy Hamilton kicked four Jay Barker became the winning-field goals for the Wolverines tory, scoring the go-ahead touchdown on a 2-yard run in the fourth quarter. Barker is 31-1-1 in four years as the starter

for Alabama (8-0, 5-0). Oregon 31, No. 9 Washington 20: In Eugene, Oregon, Kenny Wheaton returned an interception 97 yards for a touchdown with 49 seconds to play, clinch-

In Tucson, Arizona, Dan White passed for two touchdowns and Ontiwaun Carter rushed for 164 vards and a score for the Wild-

(6-1, 4-1).

Pittsburgh 7: In Blacksburg, Virginia. Antonio Freeman returned a punt 80 vards for one score, caught a touchdown pass for another and set up two more TDs with long returns for Virginia Tech (7-1, 4-1).

first six minutes.

No. 23 Washington State 28, Arizona State 21: In Tempe, Arizona, Chad Davis threw for 355 yards and three touch-

Steelers Intercept Brown in 4th To Rumble Past the Giants, 10-6

Rod Woodson's 25-yard interception return off a pass by Dave Brown early in the fourth quarter set up a game-winning 6-yard touchdown run by Byron Morris as the Steelers stopped the Giants, 10-6, on Sunday in East Rutherford, New Jersey. Morris rushed for 146 yards on 29 carries while the Steelers' defense intercepted two

NFL FOOTBALL

Brown passes, recovered a questionable fumble by him at the Pittsburgh 1 and sacked him five times in what was one of the

league's worst-played games this season. There were seven turnovers in a game played in constant drizzle, two punts of 22 yards or less, blown calls by the officials on plays that should not have resulted in turnovers, a dropped TD pass by Giants tight end Howard Cross, a wild snap and several costly penalties that killed drives.

The biggest mistake was made by Brown, who completed seven passes in Woodson's direction for 159 yards in the first three quarters as New York clung to a 6-3 lead. But on a third-and-8 from the Giants' 49, Brown inexplicably threw the ball right at Woodson, who then returned it to the New York 34.

Neil O'Donnell, who completed 16 of 29 for 138 yards, hit Yancey Thigpen for 7 yards on a third-and-7 to keep the drive alive. O'Donnell later underhanded a 16yard lateral to John Williams on a thirdand-8 from the Giants' 22. Morris scored on the next play.

ANNOUNCEMENTS

Attention visitors

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first quarter in Kansas City, Joe Montana threw two TD passes and Marcus Allen scored a milestone touchdown as the Chiefs won their seventh straight against

the Seahawks. Late in the third period, with the Chiefs protecting a 13-7 lead, Allen went through a hole on the left side of the line, cut sharply right and ran 36 yards for his 117th career touchdown. He passed John Riggins

scoring run since going 61 yards against Denver in 1985. Montana hit 21-of-31 for 270 yards and two touchdowns. He found Kimble Anders with a 9-yard scoring pass in the second quarter and tossed a 21-yarder to

Lake Dawson in the fourth for the rookie's

for fourth on the career list with his longest

first NFL touchdown. Redskins 41, Colts 27: In Indianapolis, Gus Frerotte, making his first NFL start, passed for 226 yards and two touchdowns to lead Washington over the Colts.

Henry Ellard, the NFC leader in reception yardage, caught six of Frerotte's passes for 108 yards and set up the first of two touchdown runs by Ricky Ervins. Then pass interceptions off the Colts' Jim Harbaugh by Martin Bayless and Andre Collins - and one off backup Don Majkowski by Lamont Hollinquest - led to three more scores as the Redskins snapped a five-game losing streak.

Browns 37, Bengals 13: In Cleveland, the Browns lost Vinny Testaverde but kept their self-respect, turning consecutive third-quarter Cincinnati punts into touchdowns as they rallied to win.

The Browns, who at 6-1 are off to their best start since 1963, trailed 13-10 at the half. But Eric Metcalf returned Lee Johnson's punt 73 yards for a touchdown less than two minutes after Travis Hill recovered a blocked punt in the end zone, completing a 17-point Cleveland third quarter

that turned the game around.

Testaverde left the game complaining of headaches and blurred vision early in the third quarter after being hit hard on the Browns' opening possession of the half. Lions 21, Bears 16: In Pontiac, Michi-

gan, Mel Gray returned a kickoff 102 yards for a touchdown, Barry Sanders rushed for 167 yards and Detroit's defense forced four turnovers as the Lions ended a three-game losing streak.

Chicago had a chance to win in the final minute. But Erik Kramer's pass to Nate Lewis on a fourth-and-5 from the Detroit 20 was broken up at the 10 by Robert Massey with 41 seconds left.

Saints 37, Rams 34: In New Orleans, Tyrone Hughes returned kickoffs of 92 and 98 yards for touchdowns as he set two NFL records and tied another in New

Orleans's wild victory over Los Angeles. Hughes, who led the league in punt returns and was second in kickoff returns as a rookie last year, had combined punt and kickoff runbacks for 347 yards, breaking the

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old mark of 294 yards held by two others. His kickoff returns of 304 vards broke the old mark of 294 yards. The two touchdowns tied a mark held by three others.

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Sacked by Pittsburgh's Rod Woodson, Giants' quarterback Dave Brown fumbled Sunday in a rainy game in New York. **Colorado Rolls Past Kansas State, 35-21 Colorado Rolls Past Kansas State, 35-21

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COLLEGE FOOTBALL

ploes are looking tough to beat a with undefeated Nebraska.

pi, 21-10.

Colorado's Rashaan Salaam

Chad May's passing and two Smith, who had three downs in all, helped State tie the game twic second half. But the V couldn't take the lead.

No. 3 Nebraska 42, No. 7: In Columbia, Mi State tie the game twice in the second half. But the Wildcats

No. 3 Nebraska 42, Missouri huskers (8-0, 3-0) overcome a slow start.

No. 6 Texas A&M 7, Rice 0: off upstart Rice.

Sets NCAA Offense Record

After Alcorn State's 41-37 victory, McNair had 15,049 total yards. He has 4,025 yards and has accounted for 39 touchdowns

"If there's a better player in this country, I don't know where he is," said the Alcorn coach, Cardell Jones. "You might can go out of the universe and find one, but in this hemisphere, I'd say Steve

the last four minutes, scoring the winning touchdown on a 1-yard

He passed for 587 yards and four touchdowns, taking over second place on the Division I-AA career lists for passing yards

Carolina, Duke turned three (12,924) and touchdowns (107). He was 32-for-58 with one inter-fumbles into 21 points in the

ginia, Frank Costa threw for 133 yards and two touchdowns 266 yards and two touchdowns for the Seminoles (5-1, 5-0). as the Hurricanes (5-1, 2-0) No. 11 Michigan 19, Illinois gars' rolled up 536 yards for avenged last year's loss to the 14: In Champaign, Illinois, BYU (7-1, 5-1). Amani Toomer returned a punt 70 yards for a touchdown, and

Jay Barker became the winning-est quarterback in Alabama his-(5-2, 3-1). No. 18 Utah 45, No. 12 Colo- settle for a tie. rado State 31: In Fort Collins, Colorado, the Utes (7-0, 4-0) blocked three kicks, returned two interceptions for touch-

downs and got a safety.
No. 13 Texas 42, Southern Methodist 20: In Austin, Texas, Rodrick Walker ran for two ing the upset by Oregon. terback James Brown revive.

No. 10 Florida State 17, the Texas (5-2, 2-1) offense.

No. 14 Arizona 34, UCLA 24:

No. 25 Virginia 34, No. 15 North Carolina 10: In Charlottesville, Virginia, Mike Groh passed for 256 yards and two touchdowns for the Cavaliers

No. 16 Syracuse 49, Temple 42: In Philadelphia, Marvin Harrison scored three touchdowns, catching passes of 53 and 55 yards and running 20 yards on a reverse.

No. 17 Virginia Tech 45,

Duke 51, Wake Fore

No. 21 Brigham Young 34, Texas-El Paso 28: In El Paso, Texas, John Walsh threw for 330 yards and three touchdowns and Jamal Willis ran for 136 yards and a TD in the Cou-

No. 22 Boston College 7, Rutgers 7: In Boston, the Eagles' David Green fumbled at the Rutgers 9 with 22 seconds left, forcing Boston College to

downs for the Cougars (5-2, 3-

No. 24 Ohio State 48, Purdue 14: In Columbus, Ohio, Bob touchdowns and backup quar-terback James Brown revived and 304 yards for the Buckeyes

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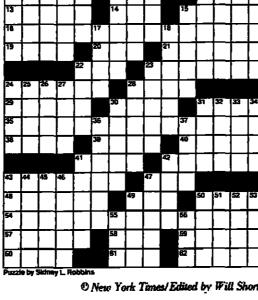
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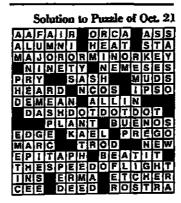
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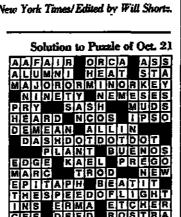
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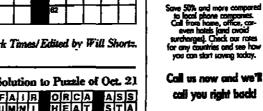
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A Seat in 'Non' and Coffee 'With'

By William Safire WASHINGTON — I asked for a seat in non so I could enjoy my coffee with.

A generation ago, that sentence would have been gibberish. Today it readily communicates meaning: non is instantly recognized as that ever-expanding section of the world given over to the anti-tobacco lobby. The hostess, who never seems to obey her own sign ("Please Wait for Hostess to Be Seated"), asks, "Smoking or non."

With is "with cream" or halfand-half, or milk, or skim milk, or non-dairy creamer, or white paint. With is a preposition, its object (cream) understood, and in this function has had a long suggestive of," as in a scent, and history; in mid-19th-century England, liquor was sometimes served with sugar, and Charles Dickens had a character in an 1835 story say. "Two glasses of rum-and-water 'warm with." But what of the new use of with as an adverb, now sweeping the United States?

'I had begun to think it was my imagination," writes Dottie the use of redolent with, but Hall of Scottsdale, Arizona, "but last week, it happened again: 'I thought you'd want to read the material on the plane so I'll fax it to you now and you can bring it with. Everywhere I go, sentences seem to be ending in midair: 'I'll fix lasagna and we'll have a salad to go with.' Or 'Do you want me to go with?' Did I miss something? Did a recent blockbuster movie popularize this expression?"

"If you want a model, I would look to German," observes John Algeo, the neolinguistic observer for American Speech. "Ich halte mit — 'I'm with you, or Ich mache mit — 'I'll join in.'"

The omission of an object after with — which effectively turns a preposition into an adverb — is today's hot example of a language's tendency to extend an existing pattern to new elements and words, what the I'd get back to him. Couple of

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great Danish grammarian Otto

Jesperson called "drift." I confess to having drifted a bridge too far on with in a recent political polemic. "A chaspress corps," I wrote, "to record his acquiescence with political necessity."

"You're not with it when you go prepositioning around with with where it doesn't belong," writes Louis Jay Herman, designated hit man of the Gotcha! Gang. "You recently wrote redolent with. Now you write acqui-

Most usagists accept only redolent of and acquiesce in. Not with. Redolent means "strongly was first used figuratively in 1828 with with: "Their craft." wrote the theologian Edward Irving, ". . . all redolent with Popish superstition." Rooted in the Latin for "to emit a smell," redolent is one step short of the verb reeks, which can take a

Therefore, I would defend would acquiesce in Herman's denunciation of acquiesce with: the with doesn't belong there. Acquiesce to? Maybe; it's being used more and more, but let's stick to acquiesce in, a usage judgment you can take with.

Ur recently surfaced in the pages of The New York Times Magazine in Ron Rosenbaum's piece about the spy Kim exposed as a long-term Soviet mole, indeed the ur-mole, the legendary Third Man, the most devastatingly effective known

double agent in history." Got a call from Richard Helms, the legendary director of central intelligence in the '60s. "What's an w." this longtime Lexicographic Irregular wanted to know. Fearful that

weeks later, a clipping appeared in my Farragut Square dead drop, a mode of secure communication I use instead of E-mail. Helms again: "I'm not trying to tened president came before a worry the ur thing, but here it is

again in your own magazine." The article by Michael Kelly referred to "the signal event in the development of Clinton's character — the ur-compromise from which all later compromises would flow."

Ur is an ancient Sumerian city on the Euphrates in what was then Mesopotamia and is now Iraq; the Sumerians, in the fourth millennium B. C., developed the cuneiform system of writing, which may have preceded Egyptian hieroglyphics. This information about the origin of language has nothing to do with the prefix ur., but is what intelligence agencies call noise.

The prefix that has so entranced New York Times writers comes from the Old High German and means "original, primitive, prototypical." In German. Ursprache means "primitive lan-guage." In English, it has been in use only for a century: Joseph Jacobs wrote in 1889 about William Caxton's translation of Aesop's Fables, in favor of "any light he can throw on the Ur-

origin of the Fables."

The term most often appears in literary discussions of the ur-"Hamlet," the undiscovered text of Shakespeare's earliest version of that play (from whose bourn no deconstructor Philby: "after Philby has been returns). The poet W. H. Auden exposed as a long-term Soviet wrote in 1947, "For Long-Ago has been Ever-After since Ur-Papa gave the Primal Yawn that expressed all things."

Sometimes it is capitalized, but that conflicts with the name of the Sumerian city, so drop the capital. The prefix ur- is shorter, and certainly trendier. than "prototypical," but it is not the word to use if you're striving for aboriginality.

New York Times Service

George Lucas's Different World By Bernard Weinraub New York Times Service

TICASIO, California — Years ago George Lucas fled Hollywood, a town and a state of mind that appalled him. He poured his fortune into creating Skywalker Ranch, a secluded Victorian-style work paradise surrounded by groves of eucalyptus and redwood in Marin County, just north of San

"I opted for quality of life," said the 50-year-old filmmaker, a shy, almost reclusive figure who customarily wears jeans, sneakers and work shirts and whose beard is rapidly turning gray. "Most of my friends are college professors. It's a different world." He laughed. "I prefer this to Malibu."

Lucas, creator of the lavishly successful "Star Wars" sagas and an architect of the three Indiana Jones films, is not only one of the world's most successful filmmakers. He's also one of the more unpredictable.

His newest film, "Radioland Mur-ders," is an oddball low-budget comedy set in a radio station in 1939. The film, which Lucas produced but did not direct, opened Friday in the United States.

Unlike his old friends Steven Spielberg and Francis Coppola. Lucas is far less compelled to direct than to write. produce, edit and, above all, forge technological breakthroughs that serve the editing and production process.

His new film, for which he also wrote the story, is an homage to radio. the dramatic medium that seized his imagination as a child. His nights as a youngster were consumed by the radio: "The Lone Ranger," The Whis-tler," "The Shadow." "You can trace radio back to the old storytellers around the fire." he said. "It's been lost over the years."

Directed by the British comedian Mel Smith, the movie has an ensemble cast that includes Brian Benben, Mary Stuart Masterson, Ned Beatty, Corbin Bernsen, Michael Lerner, Jeffrey

Tambor and Christopher Lloyd.
There's a madcap plot, interspersed with musical numbers, a half-dozen murders, a backstage romance and plenty of mayhem. Lucas acknowledged the improbability of a Hollywood studio producing such a quirky

film, but his name and track record as Filmmaker Lucas, the well as his guarantee that the movie would cost only \$10 million, persuaded Universal.

Now that "Radioland Murders" is completed. Lucas is focusing on three "Star Wars" films that he will write and produce simultaneously, as if one film were being made. (They are intended to predate the current "Star Wars.")

For the last five years he has also been wanting to make a film about black aviators in World War II. He already has the story, and a title, "Red Tails." He just doesn't have a script. 'It's a big story; it takes place over 10 years with hundreds of people, and the question is how do you make it small and personal and deal with it in thematic way," he said.

He ≥lso remains involved in "The Young Indiana Jones Chronicles," a pet television project that was critically acclaimed but a ratings disappoint-

Although his career has had some major bumps — notably the famous 1986 flop "Howard the Duck" as well as "Willow" and "The Ewok Adventure" - Lucas remains, with Spielberg, a box-office king. But despite his successes, or perhaps because of them, Lucas fled Hollywood in the early 1980s, and hasn't looked back.

In his quiet haven he created an enclosed world of technically advanced postproduction facilities, including computer graphics and special effects that have been used by filmmakers as diverse as Spielberg and Robert Redford.

Lucas's company has overseen the special effects in many recent films. He was in charge of post-production on the film "Jurassic Park," whose creator, Spielberg, was in Poland at the time making "Schindler's List."

Lucas's company, Industrial Light and Magic, in nearby San Rafael, also helped shape the special effects for such movies as "Forrest Gump," "The Mask," "Terminator 2" and "The

Lucas made it plain that the world of Hollywood today leaves him dis-tressed. "Actually, I'm amused or dis-

ultimate Hollywoodian, at his anti-Hollywood ranch in Marin County, California.

tressed, depending on my mood," he

"When I began, you'd go to a studio and there'd be three or four people and they'd say, 'O. K., do the movie,' or, 'Don't do the movie,'" Lucas re-called. "That was the '70s. But once corporations and Wall Street took over, their way of operating was to create a huge middle-management structure. These are people more interested in stock options than in making good movies, people earning large amounts of money and pretending that they were experts in making movies — and they weren't.

"And they began to look on the people who made movies as sort of assembly line workers. They fostered the idea that the talent doesn't know anything, that the talent are idiots, or idiots savants. I mean it's crazy. And you end up with bland and uninterest-ing and bad movies."

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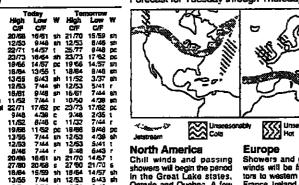
The only movies that succeed and endure on a large scale are family films, he said. Lucas, who is divorced. has three children, 13 and under, who live with him. (His home is several miles from the ranch.)

"I mean, the studio's idea of a chil-dren's film is 'Free Willy,' and that's not it," he said. The films that endure, he said, are those that transcend age:
"E. T.," "Star Wars," "The Lion
King" and "Gone With the Wind."

"That's a great children's film." he said. "It deals with basic values that people cope with. It's not some cynical, relentless action fest. It's not hip. It's not flash. Just a great film."

WEATHER

Forecast for Tuesday through Thursday, as provided by Accu-Weather.



North America
Chill winds and passing showers will begin the period in the Great Lake states. Omario and Quebec. A few showers will dampen the Atlentic Seaboard. These regions will be mostly settled at midweek. Portland, Seattle and Vancouver will have some ran: California will be

Showers and gusty, chilly winds will be frequent visitors to western Europe from France, ireland and Britain to the Scandinavis Peninsula. Between showers will be calmer, brighter intervals, litaly, Spain and Portugal will have mostly dry weather broken by spotty showers.

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POSTCARD

'Poetry in Motion': Ode to New York Subway Commuters

By Mindy Aloff

New York Times Service NEW YORK — Poets need New York: It's a first-rate graduate school for moral indignation. Federico Garcia Lorca

provides a classic example. In 1929, Garcia Lorca sailed here from his native Spain, where, at 31. he was already acclaimed as a master. His declared purpose in traveling was to study English at Columbia; his deeper purpose was to get away from home, which he was finding too lovely for words.

(New York is "a dreadful place, and that's why I'm going," he wrote in antici-pation of the city he knew about chiefly rough novels and films.)

New York, then entering the Depres sion, proved to be as wonderfully dreadful as Garcia Lorca had hoped. Once he settled into his dorm room, he left it.

For several months, he boned up on Manhattan from Harlem to the Battery. As Ian Gibson's biography relates the story of his trip, he seems to have had a pretty good time. Maybe too good a time. For García Lorca's poems about the city are ferocious: bloody, bitter, apocalyptically judgmental.
Some 65 years later, they could have been written yesterday. His "Ode to Walt Whit
Street Fare Journal, based in San Franman," in Ben Belitt's translation, reads: Ah, filthy New York,

New York of cables and death. What angel do you carry, concealed in your cheek?

Genius: What can you do with it? Well, the Metropolitan Transit Authority is sending it to Coney Island on a bus? In the last two years, the MTA's public art pro-

gram "Poetry in Motion" has stocked the subways and buses with poems by some of the most accomplished and intractably indirect stylists in print, including Garcia Lorca, Dante and Yeats.

cia Lorca's early love poems, "Variations," copied it onto posters (in both the original Spanish and the English translation), and had the posters placed in all the MTA's 5,900 trains and 3,700 buses. At a stroke, the poet's most intimate voice was bestowed on a captive population of millions. Poetry on public transit is not a new idea. Cities in Europe have been doing it since the 1980s;

cisco, began to put poems on buses there in 1984. Nevertheless, New York's program has captured the attention of both the public and the press. The poems have been superior, and some could even be called highbrow. The posters have been eye-catching and allusive. (The "Poetry in Motion" logo, designed by John Wyatt, marries references to ancient mosaic techniques with references to the ceramic tile work inspired by them that one finds in the subways.)

Indeed, "Poetry in Motion" has merited the dubious honor of inclusion in "Ripley's Believe It or Not!," where its mention was nestled among accounts of a woman who walked across the Australian deserand of a man who made sculptures out of matchboxes, then set them aflame.

The incongruity of fine poetry in the New York subway is fundamental to the program's existence. "Poetry in Motion" is part of a larger campaign that the MTA has been waging since the mid-1980s to improve the subway's dismal image.



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